



# POWERPOOR

Empowering Energy Poor Citizens through Energy Cooperative Initiatives

## D3.4: Training and capacity modules

Final version V2.0

Working on the ground with energy-poor households and policymakers on lowering energy poverty levels.

V1.0 December 2021

V2.0 July 2022

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**Work Package 3:  
Capacity building and multilevel knowledge  
creation**

**Deliverable D3.4:  
POWERPOOR Training and Capacity Modules Final Version**

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## Table of Abbreviations

Abbreviation	Explanation
EC	European Commission
EU	European Union
WPx	Work Package number x
Dx.y	Deliverable number y belonging to WPx
AB	Advisory Board
DPO	Data Protection Officer
GDPR	General Data Protection Regulation

## 1. Introduction

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POWERPOOR aims at developing support programmes/schemes for energy-poor citizens and encouraging the use of alternative financing schemes (e.g., establishing energy communities/cooperatives, crowdfunding). POWERPOOR will facilitate experience and knowledge sharing, as well as the implementation of small-scale energy efficiency interventions and the installation of renewable energy sources, increasing the active participation of citizens.

### 1.1 Purpose and Scope

The purpose of this deliverable is to provide the final version of the training package materials and modules of POWERPOOR as a key deliverable in WP3. A previous version (D3.2) of the package was developed in April 2021. This material constitutes the reference and input content for the capacity building and knowledge creation tasks and activities of POWERPOOR as well as to make the materials available to interested stakeholders

### 1.2 Methodology

This training material has been built considering the initial description of the four modules of POWERPOOR in the project proposal and has been improved in content and format within a co-creation process among partners after several rounds of feedback.

Training modules were adapted to the changing sustainable energy policy landscape of Europe and the POWERPOOR project partners expertise and knowledge. In addition, modules scope considered the local context in the countries where the POWERPOOR approach and tools will be deployed. In addition, the material has been enriched with several rounds of feedback resulting from internal training activities designed for POWERPOOR trainers, specifically the Train the Trainers Workshop and the 1<sup>st</sup> Internal Capacity Building Workshop.

COVID 19 impact in the capacity building activities of the project were considered during this development, as most of them have been and will be carried out online.

### 1.3 Deliverable Structure

The structure of this deliverable has been defined following the following sections:

- Section 2: Capacity Building Modules Development Process
- Section 3: Module's Structure and Content Overview
- Section 4: POWERPOOR Training Package elements.
- Section 5: Annexes 1-3: POWERPOOR Training Package elements in PDF Version

## 2. Capacity Building Modules Development Process

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The POWERPOOR training and capacity building modules were designed for several levels of audiences and interested stakeholders, including:

- Project partners, specifically country pilot partners that need to be trained on a 360° understanding of energy poverty and how to empower citizens for action. Partners should be experts in the use of the tools to disseminate and exploit them on a local and national level.

- Energy Supporters and Mentors
  - Energy Supporters, which will directly support the households, will undertake the face-to-face meetings and household visits.
  - Energy Mentors' focus is more on the community, the innovative financing schemes, and the support of the Energy Poverty Offices.
- Other stakeholders interested in energy poverty, POWERPOOR project, tools, and results.

The four modules defined for the POWERPOOR Project cover four general subjects, described in Table 1; and include energy poverty concepts, energy poverty alleviation actions, funding alternatives and planning processes on a local and national level.

Table 1: Training and Capacity Building Modules Overview

Module	Content Overview
<b>Module 1 (ENPOV)</b>	Energy poverty concepts, policies, and multilevel governance. Global and EU agenda on energy poverty Approach, concept, and content of POWERPOOR Description of the tools developed especially the POWER-TARGET tool.
<b>Module 2 (ACTIONS)</b>	Energy poverty alleviation policies and practices: Low cost/no-regret measures that energy-poor citizens can implement to reduce energy consumption; Promoting behavior change and best practices in implementing energy efficiency measures and energy interventions. This module will also present the POWER-ACT tool.
<b>Module 3 (FUND)</b>	Energy cooperatives, crowdfunding and other joint initiatives): Best practices, methodologies and innovative approaches for establishing joint energy initiatives, emphasizing on the strengths, opportunities and benefits of these joint ventures, as well as lessons learnt; Exemplary sustainable energy projects, in terms of technological innovation, implementation, financing, impact and replication potential; Impact assessment of energy poverty projects in urban/national sustainability. This module also presents the POWER-FUND tool.
<b>Module 4 (PLAN)</b>	Climate and social innovation tools to alleviate energy poverty at a local level:: Integration of energy poverty mitigation in sustainable energy and climate action planning and urban sustainability policies. This module will also present the Energy Poverty Guidebook for Energy Planning.

In addition to the Modules, during the feedback rounds of the training programmes, it was identified the need to develop additional material that could support the knowledge transfer process on a national level. Some of this material included: *a tips and tricks document* to share with energy supporters and mentors and *some facilitation (soft skills) materials* for partners to better develop training activities on site. In addition, the material has been enriched with a *list of the case studies* included in the modules and a *list of the existing EU energy-poverty projects*.

## 2.1 Modules Materials and National Adaptation Process

All modules were co-created by the POWERPOOR project experts and were made under a combination of practical and theoretical content that could be adjusted for training activities. A process to develop the modules was defined, shared and agreed with partners.

The POWERPOOR modules were developed in English and in a flexible format that will allow adaptations to engagement cycles, language, and training format (onsite and online training activities). Modules were prepared in PowerPoint and included case studies and examples from different geographies and locations. Each module includes exercises to foster engagement of participants in the training activities. In addition, pilot country partners prepared 1-2 cases on their country reality as well as two exercises to be done by participants in local training or capacity building programmes.

Modules are versatile and include graphics, tables and images. They avoid as much as possible the use of text and include videos links and references. Each module has around 30 to 50 slides. In summary, all four modules consist of a set of slides with key content material in PowerPoint format, complemented by case studies and exercises, and other complementary material.

The materials have been adapted to local contexts, considering the following guidance:

**Table 2: Modules Adaptation Guidance for National Partners**

Material	Adaptations by National Partners
<b>Module 1</b> PPT Module 1 PPT POWERPOOR Toolkit	<ul style="list-style-type: none"> <li>- Translation Module 1 PPTs to local language (suggested)</li> <li>- Include graphs/statistics from country (optional)</li> </ul>
<b>Module 2</b> PPT Module 2 Tips & Tricks Brochures	<ul style="list-style-type: none"> <li>- Adapt Module 2 PPT – with local case studies and regulatory/policy analysis</li> <li>- Translation of Module 2 PPT by local partners (suggested)</li> <li>- Identify a national case study (suggested)</li> <li>- Translation of Tips/Tricks and the Brochures (suggested)</li> </ul>
<b>Module 3</b> PPT Module 3 PPT POWERFUND Tool	<ul style="list-style-type: none"> <li>- Translation Module 3 PPT to local language (suggested)</li> <li>- Include one or two local case studies (include in <b>list of case studies</b>)</li> <li>- Translate PPT Power Fund Tool and Guide (if needed)</li> </ul>
<b>Module 4</b> PPT Module 4	<ul style="list-style-type: none"> <li>- Translation PPT to local language – initial slides (suggested)</li> <li>- Translate case studies/tools (if needed)</li> </ul>
<b>Soft Skills PPT</b> <b>List of case studies and H2020 sister projects</b>	<ul style="list-style-type: none"> <li>- Translation is optional</li> </ul>
<b>Videos</b>	<ul style="list-style-type: none"> <li>- Translation/subtitles is optional</li> </ul>

The materials developed on a local level are distributed to energy supported and mentors via different means, including email, partners webpages, etc.

## 2.2 Material Distribution and Referencing

All interested stakeholders using the POWERPOOR material should reference it, under the following citation: *POWERPOOR Consortium Partners. Training and Capacity Building Package, December, 2021*. In addition, for the use of specific specific modules content, we encourage to reference the organisations that have developed the modules.

- Module 1: ICLEI, Housing Europe, NTUA
- Module 2: DOOR, INZEB, NTUA
- Module 3: ECN, COOPERNICO, GOIENER
- Module 4: NTUA, ICLEI, INZEB
- Soft Skills: ICLEI



### 3. Modules Structure and Content Summary

The POWERPOOR modules content was designed together with project partners. Table 3 summarizes the content for each of the modules.

Table 3: Modules' Structure and Key Content

Module	Module Leaders & Contributors	Rationale and Content
<p>1.</p> <p><b>MODULE 1</b></p> <p><b>Energy Poverty Principles (ENPOV)</b></p>	<p>Module Leader: NTUA</p> <p>Contributors: ICLEI, ECN HOUSING EUROPE</p>	<p><b>Module Goal:</b> to leverage the importance of energy poverty for sustainable energy transitions on a global and European level and to introduce the POWER-Target tool and the importance of identifying citizens facing energy poverty episodes to target specific actions on a local and community level.</p> <p><b>Main target group:</b> energy supporters and mentors, but especially for mentors such as policy makers, local authorities, energy planners, employees from utilities, etc. This module content might be not so practical for energy supporters, anyway it could give them insights to understand the importance of their job in the field, aligned to a greater context.</p> <p><b>Key Content:</b></p> <ol style="list-style-type: none"> <li>1.1 Introduction to Energy Poverty: concept, global and EU agenda, statistics, key indicators to measure energy poverty, energy poverty challenges, multilevel governance and key stakeholders in the EU energy poverty landscape (i.e. EPOV, CoM, H2020 Projects Community, etc). An update on the Energy Poverty Advisory Hub (EPAH) has been included in the second reporting period.</li> <li>1.2 POWERPOOR project description, short introduction of the project, goals, scope and expected results.</li> <li>1.3 POWERPOOR Tools: general description of the POWERPOOR Toolkit and why these tools are important to alleviate energy poverty.</li> <li>1.4 POWER-TARGET Tool description and potential use, including a focus on the relevance of identifying citizens and people facing energy poverty under correct profiling exercises based on real information and data. (*)</li> </ol>
<p>2.</p> <p><b>MODULE 2</b></p> <p><b>Energy Poverty Alleviation Policies and Actions (ACTIONS)</b></p>	<p>Module Leader: DOOR</p> <p>Contributors: INZEB, NTUA</p>	<p><b>Module Goal:</b> to identify the types of energy poverty alleviation policies and practices developed by different stakeholders, with an emphasis on their results and benefits for citizens facing energy poverty episodes. An emphasis on practical actions tangible and replicable results across Europe, including technological innovations, will be included. In addition, the module is aimed to introduce the POWER ACT tool.</p> <p><b>Main target group:</b> energy supporters and mentors that will foster the development of energy actions on a local level. Practitioners working directly with citizens facing energy poverty episodes on a local and community level, for example: social workers or employees from CSOs, NGOs, social enterprises, community centres, etc.</p> <p><b>Key Content:</b></p> <ol style="list-style-type: none"> <li>2.1 Types and categories of energy poverty alleviation policies and practices (consumer protection, financial support, demand side management, etc)</li> <li>2.2 Policies and practices implemented by public authorities like municipalities, national governments, or others (i.e. financial support, subsidies, social services advice, etc)</li> <li>2.3 Actions implemented by Civil Society Organizations and</li> </ol>

		<p>Communities. (energy efficiency, renewables, other sustainable energy interventions)</p> <p>2.4 Other Actions by other stakeholders (utilities, NGOs, etc)</p> <p>2.5 POWERPOOR Toolkit: POWER ACT Tool. Description and uses of the tool (*)</p>
<p><b>3.</b></p> <p><b>MODULE 3</b></p> <p><b>Financing energy poverty alleviation actions</b></p> <p><b>(FUND)</b></p>	<p>Module leader: ECN,</p> <p>Contributors: COOPERNICO GOIENER</p>	<p><b>Module Goal:</b> to understand and identify conventional and innovative financial instruments and methods to develop energy poverty alleviation actions, including energy cooperatives, crowdfunding and other joint energy initiatives. In addition, the module should empower energy supporters and mentors in promoting energy cooperatives and crowdfunding schemes to citizens facing energy poverty episodes and also to local actors that could support the development of these schemes (i.e. municipalities, NGOs, utilities, etc).</p> <p><b>Main target group:</b> energy supporters and mentors, with an emphasis on especially mentors that will work on a local and community level.</p> <p><b>Key Content:</b></p> <p>3.1 Financing mechanisms, instruments and initiatives to alleviate energy poverty (conventional and innovative mechanisms)</p> <p>3.2 Energy cooperatives, crowdfunding schemes and other joint initiatives (and how these can be made accessible to energy-poor citizens)</p> <p>3.3 Best practices and exemplary projects to finance energy poverty actions. (link to case studies)</p> <p>3.4 POWER FUND Tool. Description and uses of the tool. Updated in the second version of the training package</p> <p>3.5 Quick guide to access the POWER FUND Tool. New in the second version of the training package.</p>
<p><b>4.</b></p> <p><b>MODULE 4</b></p> <p><b>Planning Energy Poverty Actions on a local level</b></p> <p><b>(PLAN)</b></p>	<p>Module Leader: ICLEI</p> <p>Contributors: NTUA and INZEB</p>	<p><b>Module Goal:</b> to understand the importance of energy poverty actions as key inputs to local sustainable energy and climate action processes on a local level and to identify key climate and social innovation tools and methods to mainstream energy poverty SECAPs.</p> <p><b>Main target group:</b> energy supporters and mentors, but especially mentors such as policymaker and local authorities, as well as practitioners that will work in the field working with communities on a project and initiative level.</p> <p><b>Key Content:</b></p> <p>4.1 Energy poverty actions in cities sustainable energy and climate action plans (SECAPs)</p> <p>4.2 Climate and social innovation tools/actions to mainstream energy poverty in local sustainable energy and climate action planning processes. (climate and social innovation concepts, participatory processes, co-creation schemes, tool-boxes, etc)</p> <p>4.3 Indicators to assess the impact of energy poverty on a local level. Updated in the second reporting period considering the inputs of the European Covenant of Mayors and the EPAH.</p> <p>4.4 Energy Poverty Guidebook for Sustainable Energy Planning. New in the second reporting period as the first draft of the Guidebook has been developed.</p>

*(\*) during the modules development, it was decided to integrate the **POWERTARGET** and **POWERACT** tool description, overview and exercises in one set of PPT to facilitate training.*

## 4. POWERPOOR Training Package Elements

The POWERPOOR Training Package includes the individual elements listed below and it constitutes the final version for public use and dissemination.

All the elements are included in different Annexes of this deliverable, described as follows.

### POWERPOOR Modules (Annex 1)

- Module 1:
  - Slides for module 1 updated version
  - Slides for POWERPOOR Toolkit, including the POWERACT and POWERTARGET Tools description, overview and exercises
- Module 2:
  - Slides for module 2 updated version
  - POWERPOOR Tips & Tricks Brochures (PDF)
- Module 3:
  - Slides for module 3 updated version
  - Slides for POWERFUND Tool description and overview
  - POWERFUND Tool New Guide
- Module 4:
  - Slides for module 4 updated version

### Lists of Case Studies, H2020 Sister Projects and Exercises. (Annex 2)

- List of case studies
- List of H2020 energy poverty related sister projects

### Complementary material (Annex 3)

- Slides for soft skills material

In addition, the Training Package includes the recording of the training sessions, which can be found in the POWERPOOR YouTube channel and includes:

- Video of the first TtT Session. Modules 1 and 2: <https://youtu.be/a1q5jAol7Fw>
- Video of the second TtT Session Modules 3 and 4: <https://youtu.be/CGXHHa-kWwc>
- Video of the First Training Workshop and the Breakout Rooms: <https://youtu.be/yAjONsa4x4g>
- Video of the second Training Workshop and External Webinar: <https://youtu.be/0ZQbU7qgAlg>

## 5. Annexes

- Annex 1: POWERPOOR Modules Slides and Supporting Material in PDF
- Annex 2: Lists of Case Studies and List of H2020 Sister Projects in PDF
- Annex 3: Complementary Material: PPT Soft Skills Material in PDF




# POWERPOOR

Empowering Energy Poor Citizens through Energy Cooperative Initiatives

## ANNEX 1: POWERPOOR Modules slides and supporting material in PDF


- **Module 1:**
  - Slides for module 1 updated version
  - Slides for POWERPOOR Toolkit, including the POWERACT and POWERTARGET Tools description, overview and exercises
- **Module 2:**
  - Slides for module 2 updated version
  - POWERPOOR Tips & Tricks Brochures (PDF)
- **Module 3:**
  - Slides for module 3 **updated version**
  - Slides for POWERFUND Tool description and overview
  - POWERFUND Tool New Guide
- **Module 4:**
  - Slides for module 4 updated version




**POWERPOOR**  
Empowering Energy Poor Citizens through Energy Cooperative Initiatives

**WP3 Capacity Building and Multilevel Knowledge Creation – Module 1**

NTUA , ICLEI, EUROCROWD, HOUSING EUROPE


 This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437




## Module 1 – Structure and content

- 📄 Module goals
- 📄 Module content
  - 📄 PART I: Introduction to energy poverty
  - 📄 PART II: The POWERPOOR project
  - 📄 PART III: The POWERPOOR toolkit
  - 📄 PART IV: The POWER-TARGET tool
- 📄 Module summary
  - 📄 Key takeaways
  - 📄 Further reading

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## Module 1 – Goals

- To familiarise the audience with the concept of **energy poverty**, existing policies to address the issue, and the current governance frameworks for energy initiatives at the EU and global levels
- To present the **POWERPOOR approach**
- To describe the tools developed within the project and their role in alleviating energy poverty


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## PART I: Introduction to Energy Poverty

- Concepts: Understanding Energy Poverty
- Energy Poverty in the Global Agenda
- Energy Poverty in Numbers
- EU Energy Poverty Landscape

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*“Adequate warmth, cooling, lighting and the energy to power appliances are essential services needed to guarantee a decent standard of living and citizens’ health.”*

EU Energy Poverty Observatory, 2018  
([www.energypoverty.eu](http://www.energypoverty.eu))

[www.powerpoor.eu](http://www.powerpoor.eu)




### Understanding Energy Poverty

Energy Poverty Concept

- ✓ Energy poverty is defined as a set of conditions where:  
**“individuals or households are not able to adequately heat, cool, or provide other required energy services in their homes at affordable cost”** <sup>(1)</sup>
- ✓ Energy poverty is:  
**“the inability to realise essential capabilities as a direct or indirect result of insufficient access to affordable, reliable and safe energy services, and taking into account available reasonable alternative means of realising these capabilities”** <sup>(2)</sup>

(1) Pye et al., 2015; Bouzarovski, 2018  
(2) Day, G.Walker, N.Simcock, Conceptualising energy use and energy poverty using a capabilities framework, EP93 (2016)


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## Understanding Energy Poverty

### Energy Poverty Concept


Energy poverty is often understood “as a situation where a household cannot meet its domestic energy needs”<sup>(1)</sup>




Electricity



Heating



Cooling



Cooking

*Living in inadequately heated or cooled households negatively impacts human health and well-being. In addition, individuals who are unable to meet their basic energy needs are prevented from fully participating in society.*

www.powerpoor.eu (1) EU Energy Poverty Observatory, 2020 / Picture credits: freepik.com



## Understanding Energy Poverty

### Energy Poverty in Europe – A complex challenge



Source: Energy Poverty in the European Union, YouTube: [https://youtu.be/KT-lpCdd\\_WI](https://youtu.be/KT-lpCdd_WI)

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### Understanding Energy Poverty

Energy Poverty in the Global Sustainability Agenda

*Energy poverty is a serious concern which receives increasing attention in the global sustainability agenda. It is addressed in several international frameworks and platforms.*

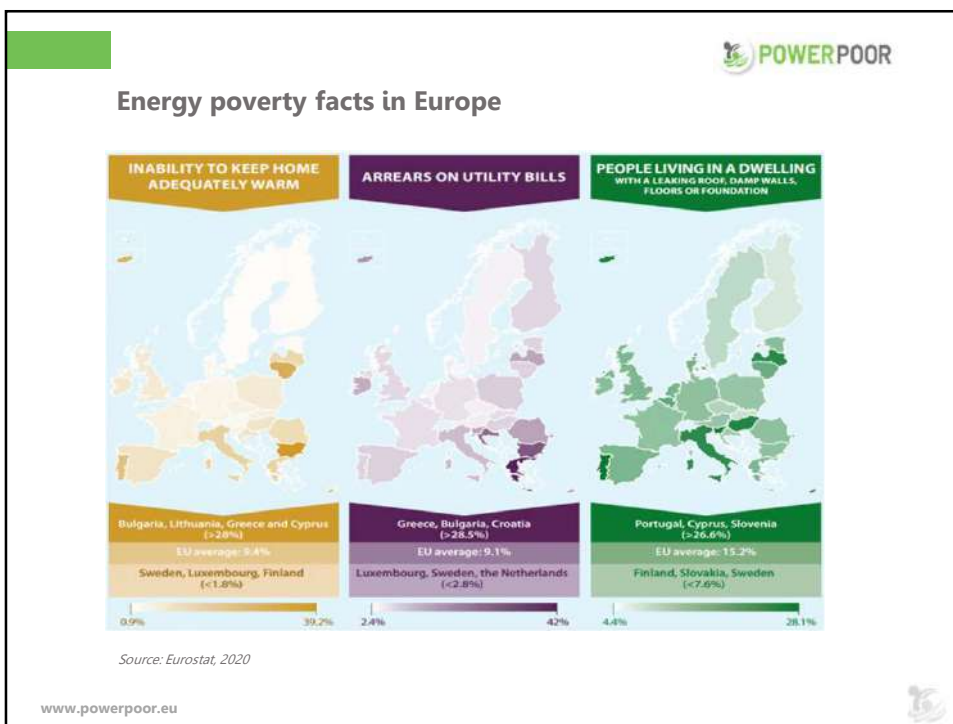
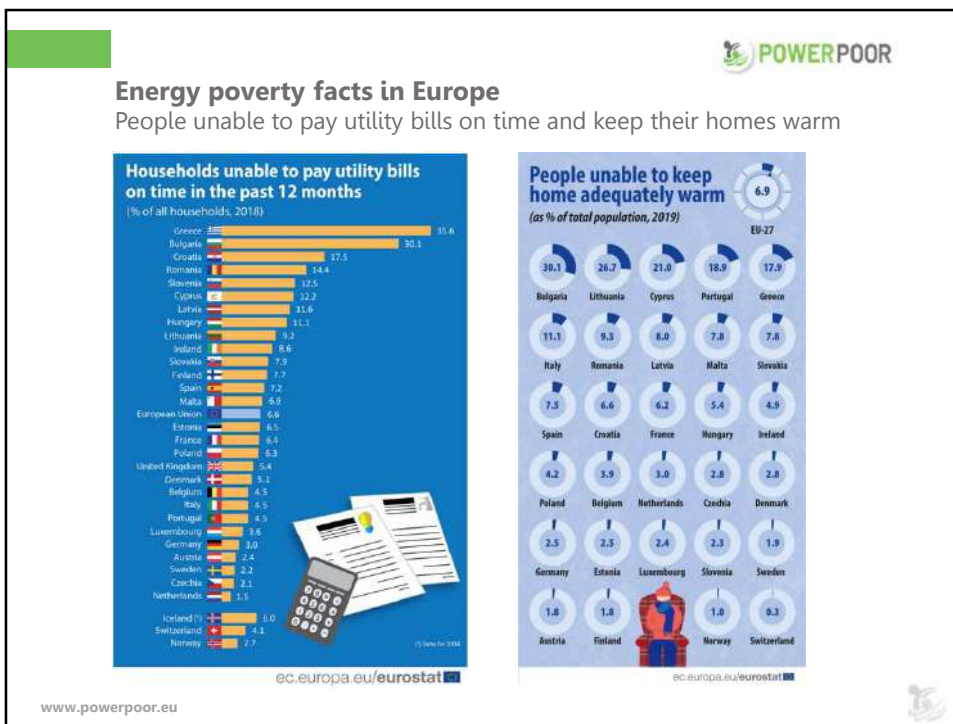
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### Understanding Energy Poverty

Key Actors in the Energy Poverty Landscape

Source: JRC Science for Policy Report. "Energy poverty through the lens of EU research and innovation projects". (2019)







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## Energy poverty policy framework in Europe

Setting the pathway for accelerated action

					
EU Clean Energy for all Europeans' package	European Green Deal	EU Energy Poverty Observatory <b>New!</b> Energy Poverty Advisory Hub	CoM Third Pillar (Energy Poverty)	Renovation Wave	Mitigating Household Energy Poverty – H2020 Call

*Energy poverty is addressed in different European policy instruments and initiatives.*

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## Energy poverty policy framework in Europe

Setting the pathway for accelerated action

# Clean Energy For All Europeans

Energy Performance in Buildings Directive <a href="#">(press release 17/04/2019)</a> <a href="#">(Energy &amp; Climate)</a>	Renewable Energy Directive <a href="#">(press release 14/06/2018)</a>	Energy Efficiency Directive <a href="#">(press release 13/06/2018)</a>	Governance Regulation <a href="#">(press release 20/06/2018)</a>	Electricity Directive <a href="#">(press release 18/12/2019)</a>	Electricity Regulation <a href="#">(press release 18/12/2019)</a>	Risk-Preparedness Regulation <a href="#">(press release 22/11/2019)</a>	Regulation for the Cooperation of Energy Regulators (ACER) <a href="#">(press release 14/12/2018)</a>
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## Energy poverty policy framework in Europe

### THE EU Energy Poverty Observatory


- ✓ Started in December 2016 with funding from the European Commission
- ✓ Its goals are to enable networking, disseminate information and provide technical assistance to the widest possible range of interested parties, based on a holistic approach
- ✓ Website: [www.energypoverty.eu](http://www.energypoverty.eu)



**Web portal hosting the world's largest database of energy poverty-related indicators, publications, policy measures and training resources.**

**II Phase of EPOV → Energy Poverty Advisory HUB 2021**

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## Energy poverty policy framework in Europe

### The Energy Poverty Observatory

CASE STUDY	EU Energy Poverty Observatory (EPOV)	REACH
		Pan-European
DESCRIPTION	The EU Energy Poverty Observatory aims to improve the measuring, monitoring and sharing of knowledge and best practices on energy poverty by providing a web portal including a wide range of useful resources from across Europe and beyond.	
SOLUTION	A 40-month project (2016-2019) funded by the European Commission, EPOV was developed by a consortium of 13 organisations led by the University of Manchester. EPOV has developed tools that are available on its online portal, including: indicator dashboard, evidence repository, catalogue of practical policies and measures, training material, members' directory, and discussion forums.	
IMPACT	<ul style="list-style-type: none"> <li>The world's largest database of energy poverty</li> <li>Contributed to a more holistic view of energy poverty</li> <li>Addressed missing links between research, policy and practice</li> </ul>	

Source: EU Energy Poverty Observatory <https://www.energypoverty.eu/>

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## Energy poverty policy framework in Europe


### Understanding the EPOV / EPAH Statistics.

CASE STUDY	ENERGY POVERTY ADVISORY HUB (EPAH) INDICATORS TO ASSESS ENERGY POVERTY	SCOPE/ LOCATION
		EUROPEAN
<b>DESCRIPTION</b>	EPOV / EPAH constitutes one of the key sources of indicators on energy poverty in Europe. It provides a set of primary and secondary indicators, in addition to key insights on energy poverty at a member state level	
<b>KEY INDICATORS</b>	<p><b>Primary indicators include:</b> Arrears on utility bills, Inability to keep home adequately warm, etc</p> <p><b>Secondary indicators include:</b> Household electricity prices Poverty risk: People at risk of poverty or social exclusion (% of population)</p>	
<b>IMPACT</b>	<p>The indicators allow stakeholders to understand the current status of energy poverty in their country and use this information for a diversity of purposes, such as:</p> <ul style="list-style-type: none"> <li>Research and modelling</li> <li>Data analysis and benchmarking</li> <li>New tools and project development</li> </ul>	

Source: <https://www.energypoverty.eu/in-dicators-data>




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## Energy poverty policy framework in Europe

### The Energy Poverty Advisory Hub



CASE STUDY	Energy Poverty Advisory Hub (EPAH)	REACH
		Pan-European
<b>DESCRIPTION</b>	The Energy Poverty Advisory Hub, the leading EU initiative run by the European Commission at the request of the European Parliament, is a collaborative network of stakeholders aiming to eradicate Energy Poverty and accelerate the just energy transition of European local governments	
<b>Vision and Mission</b>	<p style="text-align: center;"><b>Vision</b></p> <p>Eradicate energy poverty and accelerate the just energy transition of European local governments</p> <p style="text-align: center;"><b>Mission</b></p> <p>To be the center of energy poverty experience and expertise in Europe</p>	
<b>APPROACH</b>	By providing direct support, online training, research to local authorities and civil society organisations & by building a collaborative network of all stakeholders interested in taking action to combat energy poverty in Europe.	

Source: EU Energy Poverty Observatory <https://www.energypoverty.eu/>

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## Energy poverty policy framework in Europe

The Energy Poverty Advisory Hub – Tools and Activities

✓ **The EPAH Atlas:**  
resources about projects and initiatives in Europe. (POWERPOOR is included)

**AT - Alingsås Case**  
Algeria  
The project aims to turn weatherization into a public housing improvement policy in the city.

**HOPE HOPE Chain of Excellence - Evaluating energy poverty**  
France  
The HOPE chain is a multidisciplinary research on energy poverty to deepen understanding of physical, organisational issues like the links between housing and poverty and health in the context of energy poverty.

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## Energy poverty policy framework in Europe


The Energy Poverty Advisory Hub – Tools and Activities

✓ **The EPAH Online Training Courses – Certified Trainings**

✓ **The EPAH Direct Support**

✓ Helpdesk, Technical Assistance and Direct Support



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## Energy poverty policy framework in Europe


The Energy Poverty Advisory Hub – Tools and Activities

- **EPAH Report: Tackling energy poverty through local actions – Inspiring cases from across Europe**
- Report that displays a series of 24 inspirational cases of how energy poverty can be alleviated at the local level








Source: [https://energy-poverty.ec.europa.eu/discover/practices-and-policies-toolkit/publications/epah-report-tackling-energy-poverty-through-local-actions-inspiring-cases-across-europe\\_en](https://energy-poverty.ec.europa.eu/discover/practices-and-policies-toolkit/publications/epah-report-tackling-energy-poverty-through-local-actions-inspiring-cases-across-europe_en)


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## Energy poverty policy framework in Europe

The H2020 "Mitigating Households Energy Poverty" sister projects

<p><b>POWERPOOR</b> </p> <p>Empowering Energy Poor Citizens through Joint Energy Initiatives</p>	<p><b>ImpowerMed</b> </p> <p>Empowering Women to Take Action Against Energy Poverty in the Mediterranean</p>
<p><b>EnergyMeasures</b> </p> <p>Tailored Measures Supporting Energy Vulnerable Households</p>	<p><b>ENPOR</b> </p> <p>Actions to Mitigate Energy Poverty in the Private Rented Sector</p>
<p><b>ComAct</b> </p> <p>Community Tailored Actions for Energy Poverty Mitigation</p>	<p><b>SocialWatt</b> </p> <p>Connecting Obligated Parties to Adopt Innovative Schemes towards Energy Poverty Alleviation</p>
<p><b>STEP</b> </p> <p>Solutions to Tackle Energy Poverty</p>	

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## Energy poverty policy framework in Europe

Assist Project

CASE STUDY	ASSIST Support Network for Household Energy Saving	LOCATIONS
		BE, FI, IT, PL, ES, UK
<b>DESCRIPTION</b>	ASSIST focuses on strengthening consumer rights with special attention to vulnerable consumers and energy poor individuals. Its two-way approach aims to: a) actively engage consumers in the energy market & positive change of behaviour in relation to energy consumption and b) to influence policy design	
<b>SOLUTION</b>	Funded by the European Commission under the H2020 program, ASSIST ran from May 2017 until June 2020. The project consortium included 12 organisations from 6 countries + the European association EAPN. Project actions included generating in-depth knowledge on energy poverty and policy recommendations, training home energy advisors (HEA) & creating a HEA network, testing pilot projects & possible solutions	
<b>IMPACT</b>	<ul style="list-style-type: none"> <li>• 500 trained Home Energy Advisors (HEA) in 6 countries.</li> <li>• More than 10.000 consumers reached per country through dissemination activities</li> <li>• About 750 consumers reached per country through on-the-ground activities (energy café, home visits, helpdesk, bill audit, etc.)</li> <li>• 2%-5% energy saved (electricity and gas) by households assisted by the HEAs</li> <li>• 0.5-2 increased VEF – Vulnerability Empowerment Factor: indicator created by ASSIST to measure increase of empowerment of vulnerable consumers</li> </ul>	


Source: ASSIST <https://www.assist2gether.eu/eu-home>

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## References and further reading

- ✓ POWERPOOR Online Library: <http://powerpoor.eu/library>
- ✓ Energy Poverty Observatory: <https://www.energypoverty.eu>
- ✓ Eurostat: <https://ec.europa.eu/eurostat>

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## PART II: The POWERPOOR project

Approach, content and concept of the POWERPOOR project

Description of the tools developed within the project

[www.powerpoor.eu](http://www.powerpoor.eu)




### The Project at a glance

Start: 01/09/2020 Duration: 36 Months	Empowering Energy Poor Citizens through Joint Energy Initiatives	Coordinator: National Technical University of Athens (NTUA) Project partners: 14
---	--	--

European Union's **Horizon 2020** Research and  
Innovation Programme


Budget: €1,999,812.50	Grant Agreement number: 890437 — POWERPOOR — H2020-LC-SC3-2018-2019-2020/ H2020-LC-SC3-EE-2019
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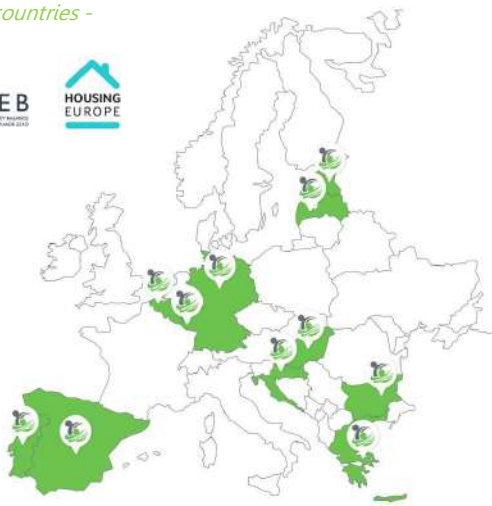
[www.powerpoor.eu](http://www.powerpoor.eu)




### The POWERPOOR consortium

*14 participating partners – 11 countries -  
8 pilot countries*





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### POWERPOOR leads the way in

**Supporting** citizens suffering from energy poverty to implement energy efficiency interventions and participate in joint energy initiatives, through the development of the POWERPOOR support programmes and tools, with the aim to alleviate energy poverty.

---

**Facilitating** behavioural change in energy usage and enabling the uptake of energy efficiency measures through experience and knowledge sharing, as well as through joint energy initiatives and citizen engagement campaigns targeting groups of consumers in energy poor communities.

---

**Promoting** energy community projects / alternative financing schemes and assisting citizens to pursue funding opportunities (e.g., energy communities, energy cooperatives & crowdfunding).

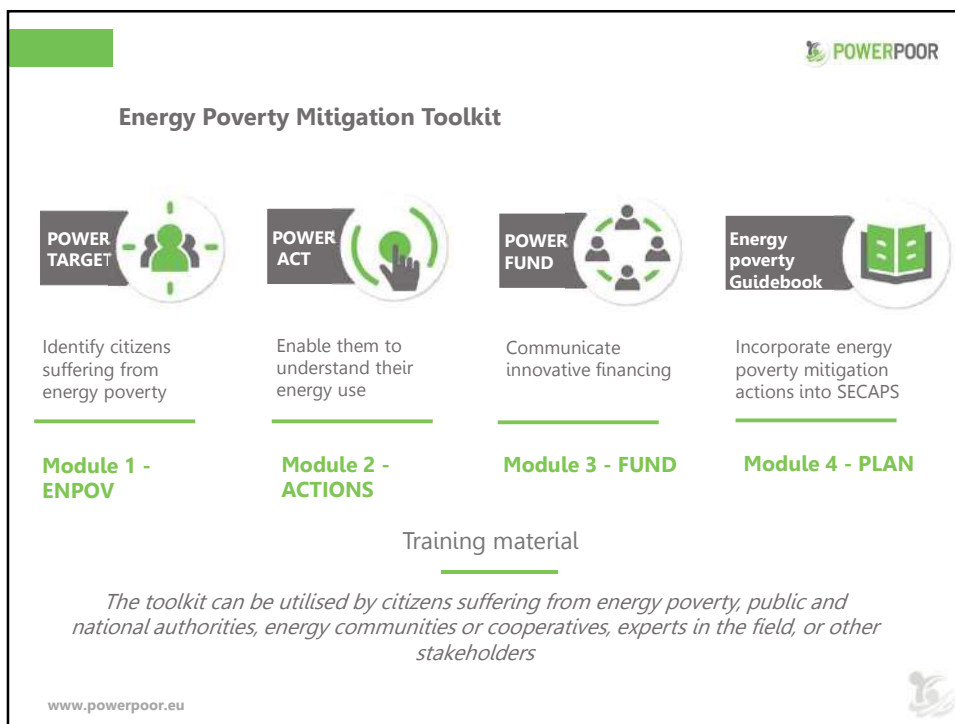
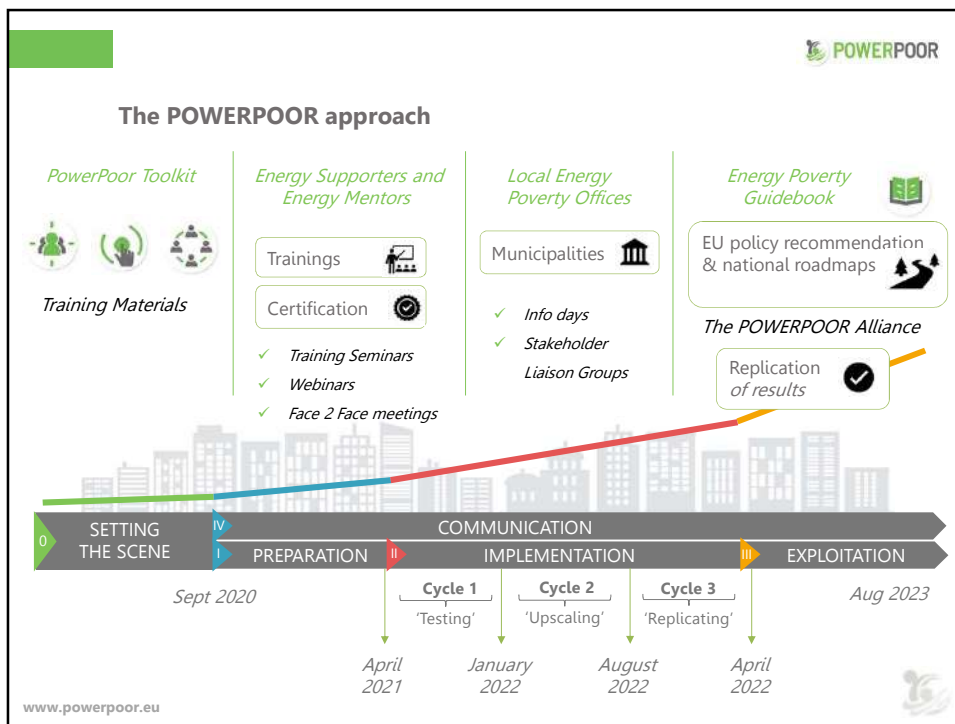
**Energy poverty alleviation support schemes**


will be designed, developed and implemented in 8 pilot countries across Europe, led by a network of certified Energy Supporters and Energy Mentors.

**Through energy poverty alleviation support schemes**

citizens are positioned at the heart of the solution through a gradual transition from an energy poor citizen towards an informed consumer and later an active prosumer.

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### Energy poverty support programmes


In each pilot country, households and citizens suffering from energy poverty will be identified, leveraging the knowledge of the local partners (**POWER-TARGET** module).

Energy support programmes will be developed by a certified network of **Energy Supporters**, who will provide citizens suffering from energy poverty with:

-  (a) Tips and information to encourage behaviour change and/or small-scale interventions (**POWER-ACT** tool), in addition to
-  (b) Information on how to take part in innovative financing schemes such as energy communities, cooperatives and crowdfunding campaigns to fund interventions that can alleviate the problem (**POWER-FUND** tool).

 **Local Energy Poverty Alleviation Offices** will be established in the participating municipalities, run by a certified network of **Energy Mentors**

*Energy Supporters will directly engage energy-poor citizens and assist them in planning, securing funding and implementing energy efficiency interventions.*  
*Energy Mentors will provide support and expertise in all the key areas associated to the operation and/or creation of an energy community / cooperative of energy poor citizens.*

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### Engagement activities

- ✓ **Group training seminars** and **a series of webinars** will be organised in the 8 pilot countries (Bulgaria, Croatia, Estonia, Greece, Hungary, Latvia, Portugal and Spain) so that interested individuals can become **Energy Supporters and/or Energy Mentors**.
- ✓ Through **face-to-face (F2F) tailor-made training seminars**, the local project partners will also train representatives from cities and regions, members of energy communities/cooperatives and other social service organisations, facilitating the establishment of Local Energy Poverty Offices that can operate as focal points on energy poverty.

---

*Interested individuals may include public authorities (employees of local and regional authorities), members of existing communities/cooperatives, social workers, local consultants, professionals and entrepreneurs in the field of sustainable energy, health practitioners, university graduates and young scientists.*



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### Expected results

- ✓ A total of **1.100 Energy Supporters and Energy Mentors** trained and certified.
- ✓ Establishment of **15 Energy Poverty Alleviation offices**.
- ✓ **8 National Roadmaps** in 8 European countries (Bulgaria, Croatia, Greece, Latvia, Estonia, Portugal, Spain) recommending policies to tackle energy poverty.
- ✓ **1 European Roadmap** aiming to alleviate energy poverty across Europe.
- ✓ Establishment of the **POWERPOOR Alliance** network to support the sustainability of the project results after its completion.


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## PART III: The POWERPOOR toolkit

Description of the POWER-TARGET, POWER-FUND and POWER-ACT tools

[www.powerpoor.eu](http://www.powerpoor.eu)



## Energy Poverty Mitigation Toolkit




**POWER - TARGET**

The **POWER-TARGET** toolkit will:


- ✓ Identify citizens suffering from energy poverty using a data-driven approach that facilitates the identification of citizens, communities, neighborhoods or districts and
- ✓ Undertake quantitative and qualitative analyses to support the development of the **POWER-TARGET** tool.

[Go to the tool page](#) >

www.powerpoor.eu



## Energy Poverty Mitigation Toolkit




**POWER - ACT**

The **POWER-ACT** toolkit will:


- ✓ Empower citizens suffering from energy poverty to understand their energy use, the benefits associated with energy efficiency interventions and encouraging the installation of renewable power generation capacities,
- ✓ Evaluate users' thermal comfort,
- ✓ Create energy profiles,
- ✓ Evaluate costs and benefits of energy efficiency actions (e.g., payback period), and
- ✓ Encourage behaviour change (e.g., smart tips).

[Go to the tool page](#) >

www.powerpoor.eu




### Energy Poverty Mitigation Toolkit





The **POWER-FUND** toolkit will:


- ✓ Communicate innovative financing opportunities to address energy poverty and engage citizens,
- ✓ Collate information on innovative financing opportunities and guide users on how to pursue these,
- ✓ Provide an online marketplace for energy cooperatives in energy poor communities, and
- ✓ Engage users and citizens through the launch of crowdfunding campaigns.




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# Thank you!




This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437




**WP3 Capacity Building and multilevel knowledge creation**  
**Module 1 – POWERPOOR Toolkit**  
**The POWER-TARGET and POWER-ACT tools and exercises**

NTUA




This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437




## The POWER-TARGET and POWER-ACT tools

- The POWERPPOR Toolkit
- The POWER-TARGET Tool
- The POWER-ACT Tool
- Hands on exercises on how to use POWERTARGET and POWERACT


[www.powerpoor.eu](http://www.powerpoor.eu)








## The POWERPOOR toolkit



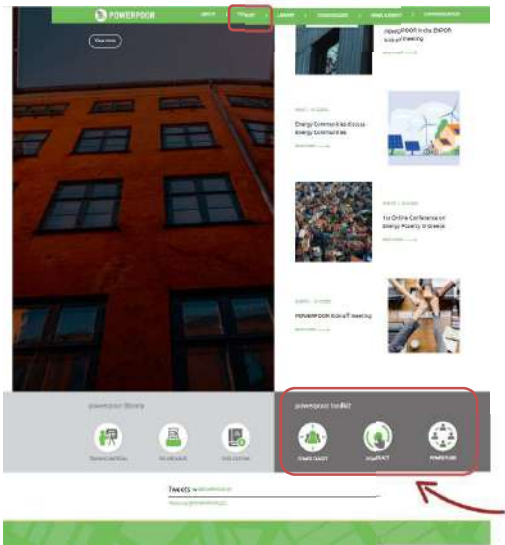
- ✓ Integration of the POWERPOOR tools namely: the POWER-TARGET, POWER-ACT and POWER-FUND tool in one page.
- ✓ Short description of what the tools do and links to the POWERPOOR website
- ✓ A dashboard with user information

[www.powerpoor.eu](http://www.powerpoor.eu)




## Finding the POWERPOOR toolkit

Access the tool via the website  
[www.powerpoor.eu](http://www.powerpoor.eu)



[www.powerpoor.eu](http://www.powerpoor.eu)



### Finding the POWERPOOR toolkit

OR Access the tool via the stand-alone toolkit

<http://powerpoor.epu.ntua.gr/powerpoor-toolkit/>



www.powerpoor.eu

### Registering / Login

Choose your preferred Language

POWERPOOR toolkit

Home About Tools FAQ Login English

Log In

Email

Password


[Forgot your password?](#)

Don't have an account yet?

!!! ...please Register if you are a new user in the POWERPOOR toolkit

www.powerpoor.eu

## Registering / Login


Home About Tools FAQ Login English

### Register

Personal Account     Business Account

Email\*     Language\*

Country\*     City\*

Password\*     Repeat Password\*

\* Mandatory fields.


Sign up >

[Already have an account? Log in](#)

All sections filled in?  
Click **Sign up** button

www.powerpoor.eu

## My account page


Home About Tools FAQ Welcome, [goooooooooooooooooooooooooooo](#)

[Home / My Account](#)

hormail

### My Account

[Dashboard](#)    [My Buildings](#)    [My Recommendations](#)    [Vulnerability Assessments](#)    [My Behavior Assessments](#)

Personal Information

[Edit](#)

PowerTarget

PowerTarget description

PowerAct

PowerAct description

www.powerpoor.eu

## My account page

*Different buildings can be added by the same user*

The screenshot shows the 'My Account' page with a navigation menu: Dashboard, My Buildings, My Recommendations, Vulnerability Assessments, and My Behavior Assessments. A red box highlights the 'My Buildings' tab. Below the menu, a message states 'You have not added any buildings yet.' and a green 'Add Building' button is highlighted with a red box. The 'Add Building' form contains the following fields:

Country*	City*
<input type="text" value="Enter country"/>	<input type="text" value="Enter city"/>
Area (m²)*	Type of building*
<input type="text" value="Enter area (m²)"/>	<input type="text" value="Select type of building"/>
Number of floors*	Build Year*
<input type="text" value="Enter number of floors"/>	<input type="text" value="Enter build year"/>

\* Mandatory fields

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## My account page

The screenshot shows the 'My Account' page with a navigation menu: Dashboard, My Buildings, My Recommendations, Vulnerability Assessments, and My Behavior Assessments. A red box highlights the 'My Recommendations' tab. Below the menu, the 'My Recommendations' section is visible, which is currently empty.

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## My account page

Home / My Account

### My Account

Dashboard
My Buildings
My Recommendations
Vulnerability Assessments
My Behavior Assessments

Survey Delete

Area (m²)	50.0
Electricity Supplier	DEI
Annual Consumption	3000.0
Annual Cost of Electricity Bill	480.0
Annual Heating Consumption	700.0
Annual Heating Cost	500.0
Ratio	-9.59

www.powerpoor.eu

## My account page

Home / My Account

### My Account

Dashboard
My Buildings
My Recommendations
Vulnerability Assessments
My Behavior Assessments

My Behavior Assessments

[Home](#)
[About](#)
[Tools](#)
[FAQ](#)
[Welcome, itc@powerpoor.eu](#)

Home / My Account

### My Account

Dashboard
My Buildings
My Recommendations
Vulnerability Assessments
My Behavior Assessments

Assessment Details

Building (Details)	Place	Green, Manual
	Details	Apartment, 106.2m²
Area (m²)	106.0	
Heating fuel	Natural Gas	
Air-conditioning Operation	In winter and summer	
Annual Heating Consumption (kWh)	1500.0	
Score	14.0	


Assessment Details

Building (Details)	Place	Green, Manual
	Details	Apartment, 106.2m²
Area (m²)	106.0	
Heating fuel	Natural Gas	
Air-conditioning Operation	In winter and summer	
Annual Heating Consumption (kWh)	1000.0	
Score	18.0	

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**POWER POOR**

## The POWER TARGET tool

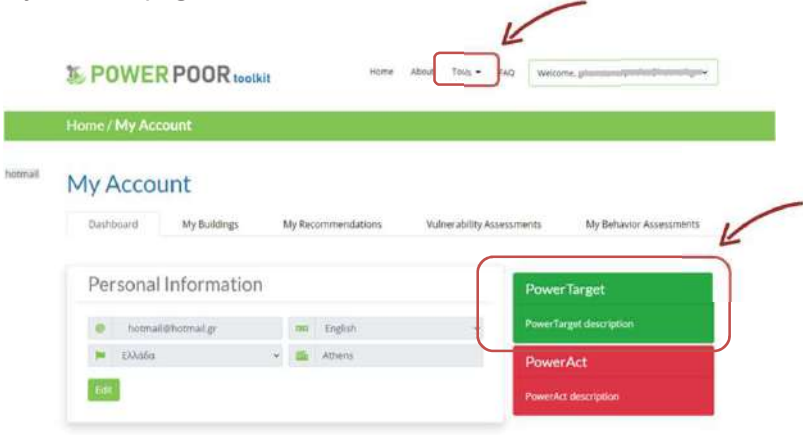


✓ Identify and target energy poor citizens using a data-driven approach that facilitates the identification of energy poor citizens, communities, neighborhoods or districts

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## Using POWER TARGET tool

### My account page



POWER POOR toolkit

Home About **Tools** FAQ Welcome, ghotmami@powerpoor.eu

Home / My Account

hotmail My Account

Dashboard My Buildings My Recommendations Vulnerability Assessments **My Behavior Assessments**

Personal Information

hotmail@hotmail.gr	English
Ελλάδα	Athens

PowerTarget  
PowerTarget description

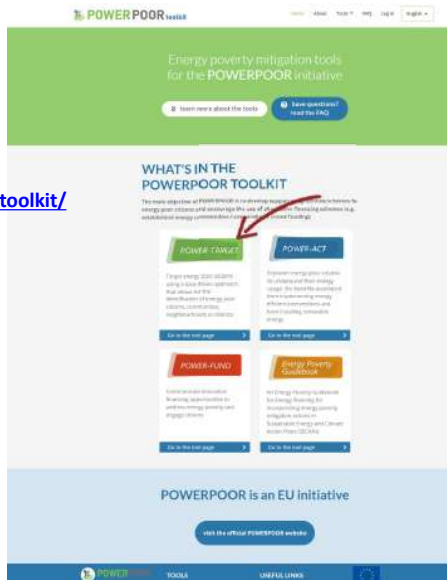
PowerAct  
PowerAct description

www.powerpoor.eu

## Finding the POWERPOOR toolkit

OR Access the tool via the toolkit homepage

<http://powerpoor.epu.ntua.gr/powerpoor-toolkit/>



www.powerpoor.eu

## Using POWER TARGET tool

**POWERPOOR** toolkit

Home About Tools FAQ Login English

Welcome to PowerTarget

Is your energy spending high?  
Find help to decrease it now!

> Start Survey

have questions?  
read the FAQ

### How it Works?

- 01 Complete the survey
- 02 Receive assessment of your energy costs
- 03 Receive recommendations to decrease your energy costs

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### Power TARGET survey

3 sections to be filled

The screenshot shows the 'Home / Power Target / Survey' page. It contains four sections:
 

- Personal Details:** Country (Spain), City (Alicante).
- Income Information:** Annual income (€), Age (Enter your age), Number of dependent children (Enter number of dependent children), Marital status (Select marital status).
- Electricity Consumption:** Property size (m²), Energy supplier, Annual electricity purchase (€), Annual cost of electricity (€), Annual consumption (kWh), Annual cost of electricity (€), My or somebody's dependent to use all electricity (Degrees, Celsius, Degrees, Celsius).
- Heat Consumption:** Heating fuel (Select heating fuel), Annual cost of heating (€), Annual cost of heating (€), My internal ambient during winter (Select internal ambient).

 A 'Submit' button is at the bottom right. The URL 'www.powerpoor.eu' is at the bottom left.

### Power TARGET survey

Section 1 - income information

The close-up shows the 'Income Information' section with the following fields:
 

- Annual Income\* (Enter annual income €)
- Age\* (Enter your age)
- Number of dependent children\* (Enter number of dependent children)
- Marital status\* (Select marital status)
- Spouse Annual Income (0 €)

 A green arrow points to the 'Spouse Annual Income' field. Below the form, the text reads: "...if married, spouse's annual income to be added here".



### Power TARGET survey Section 2 – electricity consumption

Fields with \* are mandatory

**Electricity Consumption**

I only use electricity to heat/cool my house

Select building

Place: ΕΚΔΕΣ, ΑΒΗ-ΕΠΑ  
Details: 80,0m², Apartment  
**Choose**

Property Size (m²)\*  
Enter property size (m²) [m²]

Energy Supplier  
Enter energy supplier

Annual Consumption (kWh)\*  
Enter annual consumption (kWh) [kWh]

Annual Cost of Electricity Bill (€)\*  
Enter annual cost of electricity bill (€) [€]

I do not use thermostat

My air conditioning thermostat is set at:

In winter: [Celsius] Degrees  
In summer: [Degrees] Degrees

**!** The degrees in your house in the winter and/or the summer

### Power TARGET survey Section 3 – heat consumption

**Heat Consumption**

Heating fuel\*  
Select heating fuel

Annual Consumption\*  
0

Annual Cost of Heating Bill (€)\*  
0

My thermal comfort during winter is\*  
Select thermal comfort

\* Mandatory fields

**Submit >**

All sections filled?  
Click **SUBMIT** button

My thermal comfort during winter is\*  
My home is sufficiently warm through winter  
Select thermal comfort  
I consistently feel cold in my home  
I sometimes feel cold in my home  
My home is sufficiently warm through winter

**Power TARGET survey**  
Results...

POWER POOR toolkit

Home / PowerTarget / Survey / Results

Results

Yellow classification

You could save more of your income by implementing small changes.

Proposed Actions

- Apply best practices to decrease energy consumption
- Join an Energy Community as protected member
- Programs to improve energy efficiency of your home

Classification according to energy spendings to income ratio is given.  
 Dark red (very high)  
 Red (high)  
 Yellow (medium)  
 Green (low)

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**The POWER ACT tool**

POWER ACT

✓ Empower energy poor citizens to understand their energy usage, the benefits associated with implementing energy efficiency interventions and with installing renewable energy

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## My account page

POWERPOOR toolkit

Home About **Tools** FAQ

Welcome, ghoem@ntua.gr

Home / My Account

### My Account

Dashboard My Buildings My Recommendations Vulnerability Assessments My Behavior Assessments

#### Personal Information

hotmail@hotmail.gr English  
Ελλάδα Athens

Edit

PowerTarget  
PowerTarget description

PowerAct  
PowerAct description

www.powerpoor.eu

## Finding the POWERPOOR toolkit

OR Access the tool via the toolkit homepage

<http://powerpoor.epu.ntua.gr/powerpoor-toolkit/>

POWERPOOR toolkit

Energy poverty mitigation tools for the POWERPOOR initiative

Learn more about the tools Have questions? Contact the FAQ

### WHAT'S IN THE POWERPOOR TOOLKIT

The main objective of POWERPOOR is to develop support programmes/businesses for energy-poor citizens and encourage the use of alternative financing schemes, established energy cooperatives, cooperatives, smart financing.

**POWER-TARGET**  
To get energy-poor citizens using a lot of heat, start with small steps to do more than the rest of energy-poor citizens, connecting together to reach their goals.

**POWER-ACT**  
Programme to help citizens in reducing their energy usage, for reaching their goals to improve energy efficiency, renewable and heat (cooling) systems energy.

**POWER-FUND**  
Financial assistance to help energy-poor citizens.

**Energy Poverty Dashboard**  
An Energy Poverty Dashboard for Energy Poors for monitoring the energy poverty situation, Sustainable Energy and Climate Action Plan (SECAP).

POWERPOOR is an EU initiative

Visit the official POWERPOOR website

www.powerpoor.eu

## Using POWER ACT tool

**POWERPOOR** toolkit

Home About Tools FAQ Welcome, [giovanna.ponzo@epa.unipi.it](#)

### Welcome to PowerAct

Assess your energy consumption at home and save!

[Start Assessment](#) [Have questions? Read the FAQ](#)

### How it Works?

- 01 Take a short survey regarding the consumption in your home
- 02 Receive personalized suggestions for single behavior changes
- 03 Participate in funding programs for efficiency improvements

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## Power ACT survey

4 sections to be filled

- 1
- 2
- 3
- 4

**POWERPOOR** toolkit

Home About Tools Assessment

### Building Selection

Address:

Number of buildings:

[Add new](#) [Cancel](#)

### Building Information

Property type:  Building type:

Year:  Heating system:

Number of floors:  Construction year:

Number of floors:  First construction year:

### Heating

Heating type:  Heating system:

Is it a boiler?  Is it a boiler?

Is it a boiler?  Is it a boiler?

Is it a boiler?  Is it a boiler?

### Air-conditioning Operation

Do you use air conditioning?  Is it a boiler?

Is it a boiler?  Is it a boiler?

### Electric Appliances

Do you use electric appliances?  Is it a boiler?

Is it a boiler?  Is it a boiler?

[Submit](#)

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### Power ACT survey

#### Section 1 - Building information

...choose the preferred building

**Building Selection**

+  
Add new

Place: ΕΛΛΑΔΑ, Αθήνα  
Details: 80,0m<sup>2</sup> Apartment  
Choose

**Building Information**

Property Size (m<sup>2</sup>): 80 m<sup>2</sup>  
Electricity Supplier\*: Enter electricity supplier

Number of household members\*: Enter number of household members  
Cumulative hours spent at home / day\*: Enter cumulative hours spent at home / day  
(For 4 household with 3 members that each spends 14 hours at home on average, this value is 56 hours/day)

1

Fields with \* are mandatory

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### Power ACT survey

#### Section 2 – heating

**Heating**

Heating fuel\*: Select heating fuel  
 Heating thermostat\*: I set my heating thermostat at Celsius

Last year consumption\*: Last year I consumed  
 Last boiler service\*: I serviced my boiler years ago

When sat near a closed window in winter\*: Select

Heating fuel\*

- Select heating fuel
- Select heating fuel
- Natural Gas
- Oil
- Wood
- Pellet
- Propane
- District Heating

**! Qualitative estimation about thermal comfort**

When sat near a closed window in winter:\*

- Select
- I feel considerably colder than in other areas of my home
- I feel slightly colder than in other areas of my home
- I do not notice any difference in my thermal comfort

According to the selected fuel e.g. litres for oil

2

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### Power ACT survey

#### Section 3 – air conditioning operation

3

#### Air-conditioning Operation

Do you use an electric air-condition unit?<sup>\*</sup>

Select

I last changed my air-condition air filters:<sup>\*</sup>

I last changed my air-condition air filters:

My air conditioning thermostat is set at:

In winter:<sup>\*</sup>

Degrees Celsius

In summer:<sup>\*</sup>

Degrees Celsius

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### Power ACT survey

#### Section 4 – electric appliances

4

#### Electric Appliances

For my lighting appliances I use:<sup>\*</sup>

Select

To heat water I use:<sup>\*</sup>

Select

Electric appliances that I use often:<sup>\*</sup>

Select

\* Mandatory fields


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**Submit** >

All sections filled in?  
Click the **SUBMIT** button

**Power ACT survey**  
Results...

Results

 **Green classification**  
Your PowerAct score is: 9.0

Great job. Your energy consumption habits are on point. There is always room for improvement though. Read our suggestions below.

Proposed Actions

**Heating**

- Consider switching to natural gas heating if possible as it is 20% more efficient.
- Schedule a service appointment with a boiler technician to improve efficiency of your heating installation. This could help you reduce your bill up to 15% and increase the usable life of your boiler.

**Air Conditioning**

**Electric Appliances**

Classification according to energy consumption habits

A number of actions are being proposed, according to the calculated PowerAct score.

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**Exercise I**  
**Reading a bill**

#1 - Greek provider

www.powerpoor.eu

### Reading a bill #1 – Greek provider

1. Electricity bill
2. Total kWh consumed for the period of reference
3. Period of reference

#### Tip!

To calculate **total annual** electricity bill and kWh, please add the respective values for the period of the latest year.

For the selected supplier (DEI), the period of reference is **4 months**

So, using the latest 3 bills we can calculate the total annual electricity cost and kWh.

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DEI Α.Ε.  
Κηφισοκόμη 30, 104 32 Αθήνα,  
ΑΦΗ: 090300045, Δ.Σ.Υ. ΦΑΕ ΑΘΗΝΩΝ  
dei.gr

ΕΣΤΗΜΕΤΡΗΤΗ ΠΕΛΑΤΩΝ ΔΕΗ 800 900 1000 (ΔΩΡΕΑΝ)  
ΚΑΤΑΤΥΠΗ ΚΟΜΙΣΤΩΝ  
ΔΕΛΦΙΝΩΝ 208 ΓΑΡΓΑΡΟΠΟΥ 194 00

ΕΣΤΗΜΕΤΡΗΤΗ ΔΕΔΑΗ 11500  
211900500  
Προσμετρητή (Αριθμός  
μετρήσεων)

181 10098

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ΔΕΛΦΙΝΩΝ 99  
888 88 ΚΑΡΔΙΤΣΑ

Κωδικός ηλεκτρονικής πληρωμής  
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λογαριασμός

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ΘΑΞΟΥ 14  
Διεύθυνση οικιστών: 121 35 ΓΕΡΑΚΑΣ

Επόμενη καταμέτρηση:  
Αριθμός παροχής: 1 23456789-01 2

Δελφίνια Οικιακή ΔΕΗ	138,27€
Δελφίνια Οικιακή ΔΕΔΑΗ	83,85€
Ποσών Καταβολών	-37,07€
Δελφίνια Δελφίνια - ΕΠ	22,39€
ΦΠΑ	24,36€
Προσμετρητό Αυτοβελώνισμα Προσ*	
*Αναφέρεται σε ένα έτος πληρωμής	
Τελικό ποσό πληρωμής	• 211,00€

ΠΟΣΟ ΠΛΗΡΩΜΗΣ  
**\*231,00€**

ΕΙΣΦΑΓΓΗ ΕΠΕ  
**04/10/2018**

Αναβαθμισμένος κερδοφόρος κωδικός στη EUROBANK

Η καταναλωτή σας

Καταναλωτής Ηλεκτρικής Ενέργειας: **1445 kWh**

Περίοδος Καταναλωτή: **04/10/2018 - 01/09/2018**

Μήνες: 124

Μήνιος Έκδοσης: 01/09/2018

Α.Π. Λογαριασμού: 11111111

### Exercise II Reading a bill

#2 - German provider

www.powerpoor.eu





## Reading a bill #2 – German provider

1. Electricity bill
2. Total kWh consumed for the period of reference

! Here, the **total annual** electricity bill is given.

www.powerpoor.eu

**VATTENFALL**

Herrn Max Mustermann  
Finsterwalder Str. 80  
13435 Berlin

**Ihre Rechnung für den 21.02.2018 - 26.02.2019**

**1 Vertragskonto:** 836 000 000 000  
Zählernummer: 12 345 678  
Lieferstelle: Finsterwalder Str. 80, 5. Etage, Links  
Rechnungsnummer: 710 000 000 000 vom 27.02.2019

**2**

**3** Ihr aktueller Stromtarif Easy24 Strom

**4** Ihr Stromverbrauch ist gestiegen.  
Ihr Verbrauch in diesem Abrechnungsraum: 702 kWh/Tag, das waren 2.805 kWh in 371 Tagen  
Ihr Verbrauch in diesem Abrechnungsraum: 5.45 kWh/Tag, das waren 2.350 kWh in 289 Tagen

**5** Ihre Stromkosten  
Ihre geleisteten Zahlungen

**6** Ihr Traue-Bonus  
Ihr Rechnungsbetrag

**7** Der Rechnungsbetrag von 15,23 EUR ist am 15.03.2019 zu zahlen und wird wie vereinbart abgebucht.

**791,23 EUR**  
**720,00 EUR**  
**-50,00 EUR**  
**15,23 EUR**

**1**

**3**

**2.805 kWh**

## Reading a bill #2 – German provider

1. Electricity bill
2. Total kWh consumed for the period of reference
3. Period of reference

For the selected supplier (VATTENFALL), the period of reference is 12 months. So, the total annual electricity cost and kWh are given.

www.powerpoor.eu

Datum: 27.02.2019 Seite: 1/1 Vertrag: 836 000 000 000

Wir freuen uns, mit unserer Energie an Ihrer Seite zu stehen!

Aktuelle Informationen zu Strom und Gas von Vattenfall finden Sie unter [www.vattenfall.de](http://www.vattenfall.de). Zum Strom und Kosten sparen besuchen Sie dort auch unsere neue InfoWelt Energie.

Mit freundlichen Grüßen  
Ihr Serviceteam der Vattenfall Europe Sales GmbH

Nach den gesetzlichen Bestimmungen sind wir zu folgenden Hinweisen verpflichtet:

Informationen zum Energie sparen für Sie  
Informationen zu Arbeiten von weiteren Maßnahmen zur Energieeffizienzverbesserung und Energieeinsparung sowie Ihren Angaben finden Sie auf [www.bundesweite.de](http://www.bundesweite.de) oder unter [www.vattenfall.de/energieeffizienz](http://www.vattenfall.de/energieeffizienz).

Weitere Informationen zum Energie sparen erhalten Sie auch auf folgenden Internetseiten: [vattenfall.de/infowelt/energieeffizienz](http://vattenfall.de/infowelt/energieeffizienz), [verbrauchszentrale.energieberatung.de](http://verbrauchszentrale.energieberatung.de), [stromeu.com](http://stromeu.com) oder [www.energieeffizienz.de](http://www.energieeffizienz.de)


**Erläuterungen zu Ihrer Stromrechnung**

Ihre geleisteten Zahlungen	Nettobetrag	USt-Betrag	USt-Satz	Bilanzbetrag
Zahlungseingang vom 16.04.2018	55,46 EUR	10,54 EUR	19,0 %	66,00 EUR
Zahlungseingang vom 15.06.2018	55,46 EUR	10,54 EUR	19,0 %	66,00 EUR
Zahlungseingang vom 15.08.2018	55,46 EUR	10,54 EUR	19,0 %	66,00 EUR
Zahlungseingang vom 14.10.2018	55,46 EUR	10,54 EUR	19,0 %	66,00 EUR
Zahlungseingang vom 13.12.2018	55,46 EUR	10,54 EUR	19,0 %	66,00 EUR
Zahlungseingang vom 12.02.2019	55,46 EUR	10,54 EUR	19,0 %	66,00 EUR
<b>Ihre geleisteten Zahlungen</b>				<b>720,00 EUR</b>

**Informationen zu Ihrem Zähler und zu Ihrem Stromverbrauch**


Zählernummer	Abwechslung	Ablesegrund	Ableswert	Zählerstand	Verbrauch Einmal
12345678	21.02.2018	Abrechnung	Ablesung	7301,0	2.131 kWh
	31.12.2018	Verbrauchsaufholung	Maschinelle Schätzung		474 kWh
	26.02.2019	Abrechnung	Ablesung	10.106,0	
<b>Ihr Verbrauch</b>					<b>2.805 kWh</b>

**3**




**Thank you!**

Eleni Kanellou, George Konstantopoulos  
NTUA, Greece  
[ekanellou@epu.ntua.gr](mailto:ekanellou@epu.ntua.gr),  
[gkonstantopoulos@epu.ntua.gr](mailto:gkonstantopoulos@epu.ntua.gr)




This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437




**POWERPOOR**  
Empowering Energy Poor Citizens through Energy Cooperative Initiatives

**MODULE 2 - Working on the ground with energy-poor households and policymakers on lowering energy poverty levels**

**DOOR, INZEB, NTUA**


 This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437





**Module 2 – Structure and content**

- 📖 Module content
  - 📖 PART I – EU energy poverty alleviation policies
  - 📖 PART II - Energy poverty alleviation actions
  - 📖 PART III - Household Energy Performance
- 📖 Module summary
  - 📖 Key takeaways
  - 📖 Further reading

[www.powerpoor.eu](http://www.powerpoor.eu)



## Module 2 – Goals


-  To identify the types of energy poverty alleviation policies and measures adopted by different stakeholders, with emphasis on their results and benefits for citizens facing energy poverty episodes
-  To provide trainers, supporters and mentors information, tips and tools to improve Household Energy Performance



### PART I: European energy poverty alleviation policies

1. Types and categories of energy poverty alleviation policies
2. Key energy poverty alleviation policies at the EU level
3. Summary of all national policies + case studies/actions/best practices from partners





### PART I: EU energy poverty alleviation policies

#### 1. Types and categories of energy poverty alleviation policies

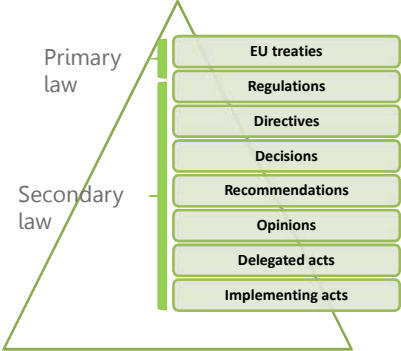
The rule of law is one of the fundamental values of the European Union. This means that every action taken by the EU is based on treaties that have been democratically approved by its members.

EU laws help the Union achieve objectives established in EU treaties and put EU policies into practice. There are two main types of EU laws:


- ✓ **Primary and secondary laws**
- ✓ **Legislative and non-legislative acts**

Primary law

Secondary law



Source: [https://ec.europa.eu/info/law/law-making-process/types-eu-law\\_en](https://ec.europa.eu/info/law/law-making-process/types-eu-law_en)  
www.powerpoor.eu

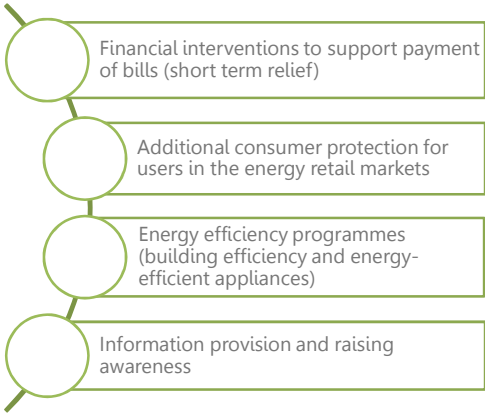


### PART I: EU energy poverty alleviation policies

#### 1. Types and categories of energy poverty alleviation policies


**Energy Poverty Handbook (2016)**

**POLICIES are reflected in different types of measures**




- Financial interventions to support payment of bills (short term relief)
- Additional consumer protection for users in the energy retail markets
- Energy efficiency programmes (building efficiency and energy-efficient appliances)
- Information provision and raising awareness

Source: <http://bpie.eu/wp-content/uploads/2016/11/energypoverthyhandbook-online.pdf>  
www.powerpoor.eu





## PART I: EU energy poverty alleviation policies



*Key stakeholders implementing policy measures on a national level in alignment with national and EU policy frameworks*

[Source: http://bpie.eu/wp-content/uploads/2016/11/energypoverthyhandbook-online.pdf](http://bpie.eu/wp-content/uploads/2016/11/energypoverthyhandbook-online.pdf)

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## PART I: EU energy poverty alleviation policies

### 2. List of energy poverty alleviation policies at the EU level

<p><b>Directive (EU) 2019/692 Internal Market for Natural Gas Directive</b></p> <div style="border: 1px solid #ccc; padding: 5px; margin-top: 10px;"> <p>States that “<b>energy poverty</b> is a problem and Member States should take action”</p> </div>	<p><b>Directive (EU) 2018/2002 on energy efficiency</b></p> <div style="border: 1px solid #ccc; padding: 5px; margin-top: 10px;"> <p>“When designing the measures to fulfil energy saving objectives, Member States should take into account the need to <b>alleviate energy poverty</b> in accordance with criteria established by them, and they shall include information about the outcome of measures to alleviate energy poverty”</p> </div>	<p><b>Directive (EU) 2018/844 on energy performance of buildings</b></p> <div style="border: 1px solid #ccc; padding: 5px; margin-top: 10px;"> <p>“Member States must outline relevant national measures to help <b>alleviate energy poverty</b>, as part of their long-term renovation strategies to support the renovation of the national stock of residential and non-residential buildings”</p> </div>	<p><b>Regulation (EU) 2018/1999. Governance of the Energy Union and Climate Action</b></p> <div style="border: 1px solid #ccc; padding: 5px; margin-top: 10px;"> <p>“MS must include an objective of energy poverty alleviation in their National Energy and Climate Action Plans (NECPs)”</p> </div>
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Source: <https://eur-lex.europa.eu/homepage.html>

www.powerpoor.eu 



**PART I: EU energy poverty alleviation policies**  
2. List of energy poverty alleviation policies at the EU level

**Directive (EU) 2019/944**  
Internal market for electricity

Policy plans and measures to **alleviate energy poverty** and ensure that vulnerable consumers have access to energy in critical periods


**Directive (EU) 2018/2001**  
on the promotion of the use of energy from renewable sources

Empowering jointly acting renewables self-consumers also provides opportunities for renewable energy communities to advance energy efficiency at household level and helps fight energy poverty through reduced consumption and lower supply tariffs. Member States should take appropriate advantage of that opportunity by, inter alia, assessing the possibility to enable participation by households that might otherwise not be able to participate, including vulnerable consumers and tenants.

**Renovation Wave (Area of intervention 6)**

"Using renovation as a lever to address **energy poverty** and access to healthy housing for all households (...). The Commission will launch an Affordable Housing Initiative for 100 lighthouse project and will examine whether and how the EU budget resources alongside EU Emissions Trading System (EU ETS) revenues could be used to fund national energy efficiency and savings schemes."

Source: <https://eur-lex.europa.eu/homepage.html>  
www.powerpoor.eu



**PART I: European energy poverty alleviation policies**  
3. Summary of all national policies and case studies/actions/best practices from partners

**Summary of all national policies from partners**

A total of 32 different national policy instruments are analysed: **Bulgaria (4), Croatia (9), Estonia (3), Greece (2), Hungary (2), Latvia (4), Portugal (3) and Spain (5)**. Energy poverty or some other synonyms such as energy vulnerable customers or people at risk of energy poverty or households at risk of energy poverty or energy efficiency of homes of energy poor consumers or vulnerable group of citizens and citizens at risk of energy poverty are mentioned in 22 of the policies analysed. The other 10 policies in their description may not include directly the term of energy poverty but, in some way, they target **energy poverty** (e.g. through the energy renovation of buildings).


**Summary of all case studies/actions/best practices from partners**

A total of **xy** energy poverty case studies/actions/best practices are mapped: **Bulgaria (xy), Croatia (6), Estonia (xy), Greece (xy), Hungary (xy), Latvia (xy), Portugal (xy) and Spain (xy)**.

**Summary of all active energy poverty project from partners**


A total of **xy** all active energy poverty project are mapped: **Bulgaria (xy), Croatia (5), Estonia (xy), Greece (xy), Hungary (xy), Latvia (xy), Portugal (xy) and Spain (xy)**.


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## PART II: Energy poverty alleviation actions

<p><b>Croatia</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>	<p><b>Latvia</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>
<p><b>Greece</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>	<p><b>Bulgaria</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>
<p><b>Hungary</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>	<p><b>Portugal</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>
<p><b>Estonia</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>	<p><b>Spain</b></p> <ol style="list-style-type: none"> <li>1. policies</li> <li>2. best case studies/ best practices</li> <li>3. active energy poverty projects</li> </ol>

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## PART II: Energy poverty alleviation actions


### 1. Croatia - Policies

Key national policies	Name of policy affecting energy poverty	Coordinating authority	Short description	Category
Energy Act (Official Gazette, No. 120/12, 14/14, 102/15, 68/18)	Regulation on the monthly allowances for vulnerable energy customers, the manner of participation in reimbursement of the energy costs of the beneficiary and the actions of the competent social welfare centres (Official Gazette, number: 102/2015)	Minister of Labor, Pension System, Family and Social Policy	<ul style="list-style-type: none"> <li>• Co-financing of electricity costs to a maximum of 200 HRK per month (26,39 euro per month)</li> <li>• solidarity fee paid by electricity customers from the household category in the amount of 0.03 HRK for each kWh of electricity consumed</li> </ul>	Additional consumer protection Financial interventions
Energy Act (Official Gazette, No. 120/12, 14/14, 102/15, 68/18)	Regulation on the criteria for acquiring the status of vulnerable energy customers from networked systems (Official Gazette, number: 120/12, 14/14, 95/15, 102/15, 68/18)	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>• Definition of the status of "vulnerable customer"</li> </ul>	Additional consumer protection
Energy Act (Official Gazette, No. 120/12, 14/14, 102/15, 68/18)	Regulation on the criteria for acquiring the status of a protected customer in conditions of crisis in gas supply (Official Gazette, number: 65/2015)	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>• Definition of "protected customer"</li> <li>• Regulation to protect certain categories of end users of gas in crisis in gas supply → required quantities of gas for all protected customers and allocates them to suppliers</li> </ul>	Additional consumer protection


Source: <https://www.zakon.hr/>

www.powerpoor.eu 




				
<b>PART II: Energy poverty alleviation actions</b> 1. Croatia - Policies				
Key national policies	Name of policy affecting energy poverty	Coordinating authority	Short description	Category
Energy Act (Official Gazette, No. 120/12, 14/14, 102/15, 68/18)	2015 Agreement of Cooperation in Combating Energy Poverty Measures	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>The agreement on cooperation in measures to combat energy poverty by which HEP took over the costs of solidarity compensation, was established by agreement between the Government of the Republic of Croatia and suppliers and may expire at any time</li> </ul>	Additional consumer protection
Electricity Market Act (Official Gazette, Nos. 22/13, 102/15, 68/18, 52/19)	Decision on the amount of the fee for the use of space used by production plants for the production of electricity (Official Gazette, No. 84/2013, 101/2013, 72/2015)	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>Owners of production plants for electricity production are obliged to pay compensation to the premises where power plants are built to local self-government units → municipalities and cities, which should be used for social welfare programs</li> </ul>	Financial interventions
Energy Efficiency Act (Official Gazette, No. 127/14, 116/18, 25/20)	Regulation on the obligation system of energy efficiency (Official Gazette, No. 41/2019)	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>The fee for vulnerable energy customers (in accordance with the regulation on social welfare) is increased by 20% for an energy-saving customer or 10% for residential energy-saving customer</li> </ul>	Financial interventions

Source: <https://www.zakon.hr/>  
www.powerpoor.eu

				
<b>PART II: Energy poverty alleviation actions</b> 1. Croatia - policies				
Key national policies	Name of policy affecting energy poverty	Coordinating authority	Short description	Category
Social Welfare Act care (OG 157/13, 152/14, 99/15, 52/16, 16/17, 130/17, 98/19)	The Guaranteed Minimal Support programme (Social Welfare Act (Official Gazette, number: 157/13, 152/14, 99/15, 52/16, 16/17, 130/17, 98/19, 64/20, 138/20)	Minister of Labour, Pension System, Family and Social Policy	<ul style="list-style-type: none"> <li>The right to financial assistance for a single person or a household to meet their basic living needs</li> </ul>	Additional consumer protection Financial interventions
Social Welfare Act care (OG 157/13, 152/14, 99/15, 52/16, 16/17, 130/17, 98/19)	Decision on the basis for calculating the amount of the minimum fee (Official Gazette, No. 157/2013)	Minister of Labor, Pension System, Family and Social Policy	<ul style="list-style-type: none"> <li>guaranteed minimum financial assistance → 800.00 HRK (107 EUR)</li> <li>single parent → 100% (800.00 HRK) for an adult member of the household → 60% (480.00 HRK = 64 EUR) for a child → 40% (320.00 HRK = 43 EUR) and for a child of a single parent → 55% (440.00 HRK = 59 EUR)</li> <li>single person or household - using wood for heating (3 m<sup>3</sup> of wood or approved monetary amount to cover that cost)</li> </ul>	Additional consumer protection Financial interventions
Act on Write-Off of Debts to Natural Persons (Official Gazette, No. 62/2018)	/	Croatian Electricity Company (HEP)	<ul style="list-style-type: none"> <li>writes off debts to persons up to the maximum amount of debt of HRK 5,000</li> </ul>	Additional consumer protection Financial interventions

Source: <https://www.zakon.hr/>  
www.powerpoor.eu




## PART II: Energy poverty alleviation actions

### 1. Croatia - policies

Key national policies – future strategy and actions plans	Name of policy affecting energy poverty	Coordinating authority	Short description	Category
Long-term strategy for the renovation of the national building stock until 2050	Programme of energy renovation of family houses 2014 – 2020 - programme is planned to continue according to the Energy Renovation Programme for Single-family Houses 2021-2027	Environmental Protection and Energy Efficiency Fund	<ul style="list-style-type: none"> <li>Public Call in 2020: Public call for citizens at risk of energy poverty</li> <li>there will be a new Program for the energy renovation of family houses from vulnerable groups of citizens from 2021-2027</li> </ul>	Energy efficiency programmes
Long-term strategy for the renovation of the national building stock until 2050	Programme of energy renovation of multi-apartment buildings for the period 2014 – 2020 – programme is planned to continue according to the Energy renovation programme for multi-apartment buildings 2021-2027	Environmental Protection and Energy Efficiency Fund	<ul style="list-style-type: none"> <li>the Program lacks concrete measures to meet the needs of energy-poor citizens in the energy renovation of apartment buildings</li> </ul>	Energy efficiency programmes
Climate Change and Ozone Protection Act (Official Gazette, No. 127/19)	Act establishes a <u>new plan</u> for the use of funds obtained from the sale of emission allowances.	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>measures to combat energy poverty will be co-financed with funds obtained from the sale of emission allowances through auctions</li> </ul>	Ministry of Economy and Sustainable Development

Source: <https://www.zakon.hr/>  
www.powerpoor.eu




## PART II Energy poverty alleviation actions

### 1. Croatia - policies

Key national policies – future strategy and actions plans	Name of policy affecting energy poverty	Coordinating authority	Short description	Category
Energy development strategy of the Republic of Croatia until 2030 with a view to 2050 (Official Gazette, No. 25/2020)	Energy Poverty Reduction Program until 2026	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>no active policy</li> <li>it is planned to implement energy efficiency measures in 50,000 households</li> </ul>	Financial interventions Energy efficiency programmes
Integrated National Energy and Climate Plan for the Republic of Croatia for the period from 2021 to 2030 (NECP)	Program to combat energy poverty, which includes the use of renewable energy sources in residential buildings in assisted areas and areas of special state concern for the period 2019-2021	Ministry of Economy and Sustainable Development	<ul style="list-style-type: none"> <li>currently there is no public information available on the stage of development of this Program</li> </ul>	Financial interventions Energy efficiency programmes


www.powerpoor.eu Source: <https://www.zakon.hr/>



## PART II: Energy poverty alleviation actions


### 2. Croatia - case studies/ actions/best practices

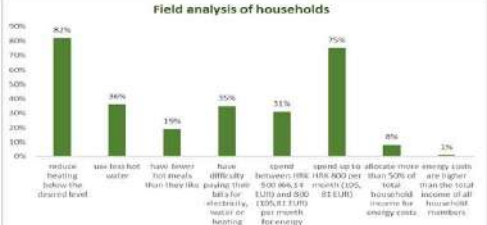
CASE STUDY	ENERGY POVERTY ACTION	LOCATION
	<b>FER (Fair Solutions for Better Community)</b>	<b>Zagreb, Croatia</b>
<b>DESCRIPTION</b>	<ul style="list-style-type: none"> <li>Project implementation period: 03/2018.-03/2020</li> <li>Budget: - 1.167.759,73 HRK (154.090,43 EUR)</li> <li>Partners: DOOR, Faculty of Electrical Engineering and Computing, University of Zagreb and City of Zagreb</li> <li>Stakeholders: students, professors, NGOs, energy poor citizens</li> <li>Source of funding: European Social Fund (ESF) and State Budget (UZUVRH)</li> <li>Description: investigating energy consumption habits in energy-poor households, implementing energy efficiency measures, educating energy advisors</li> </ul>	
<b>SOLUTION</b>	<ul style="list-style-type: none"> <li>A methodology has been developed for the systematic engagement of associations as a subject in college</li> <li>A policy proposal has been made for the City of Zagreb to combat energy poverty</li> <li>Developed a model for calculating energy consumption</li> </ul>	
<b>IMPACT</b>	<ul style="list-style-type: none"> <li>Students performed energy audits of 102 energy-poor households in the City of Zagreb and installed energy-saving equipment</li> <li>identification of a vulnerable customers</li> </ul>	




Source: <https://door.hr/portfolio/rjesenja-za-bolju-zajednicu/>

[www.powerpoor.eu](http://www.powerpoor.eu)





Indicator	Percentage
Various heating below the standard level	84%
Use drink hot water	46%
Have lower floor levels than they like	19%
Have difficulty taking their bath for electricity, heating or heating	35%
Spent between 100€ and 500€ per month for electricity	31%
Spent over 500€ per month for electricity	75%
Spent over 1000€ per month for electricity	8%
Spent over 1500€ per month for electricity	3%




## PART II: Energy poverty alleviation actions


### 2. Croatia - case studies/actions/best practices


CASE STUDY	ENERGY POVERTY ACTION	LOCATION
	<b>Na sunčanoj strani - "On the sunny side"</b>	<b>Croatia</b>
<b>DESCRIPTION</b>	<ul style="list-style-type: none"> <li>Consumer cooperative organized by the Green Energy Cooperative (ZEZ)</li> <li>Local equipment manufacturers, suppliers, and installers</li> <li>Small solar power plant that will suit citizens' needs and capabilities.</li> <li>Solar energy used primarily to supply household electricity needs (net metering)</li> <li>Improving the status of renewables in Croatia</li> </ul>	
<b>SOLUTION</b>	<ul style="list-style-type: none"> <li>1000 solar power plants installed onto roofs by the beginning of 2022</li> <li>Average power of 3-6 kW</li> <li>Average price of 1330 EUR/kW (design, equipment, transport, instalment)</li> <li>Lower price and less complicated procedure due to „One-stop shop” solution</li> </ul>	
<b>IMPACT</b>	<ul style="list-style-type: none"> <li>Reduced energy consumption</li> <li>Lower household electricity costs</li> <li>CO2 emissions reduction from energy savings</li> </ul>	

Source: <https://www.nasuncanojstrani.hr/>

[www.powerpoor.eu](http://www.powerpoor.eu)









## PART II: Energy poverty alleviation actions

### 2. Croatia - case studies/actions/best practices

CASE STUDY	ENERGY POVERTY ACTION REACH - Reduce Energy use And Change Habits	LOCATION
		Bulgaria, Croatia, North Macedonia, Slovenia
DESCRIPTION	<ul style="list-style-type: none"> <li>Contributing to energy poverty abatement at practical and structural levels</li> <li>Empowering energy-poor households to take actions to save energy and change their habits,</li> <li>Establishing energy poverty as an issue that demands structural solutions at local, national and EU levels</li> <li>Implementing project activities at national level (investigating energy consumption habits in energy-poor households, implementing energy efficiency measures, educating energy advisors)</li> <li>Participating in EU-level activities (international conferences, public policy advocacy)</li> </ul>	
SOLUTION	<ul style="list-style-type: none"> <li>Established overview of fuel poverty for 4 countries</li> <li>Local workshops for local actors, trainings for teachers and trainings for energy advisors</li> <li>Implemented 1600 visits of households with tailor-made advice, package of energy saving devices, guidebook and post-visit support</li> </ul>	
IMPACT	<ul style="list-style-type: none"> <li>20 local actors engaged in local actions, 20 trained teachers and 250 trained energy advisors</li> <li>3200 hours of energy audits, 3200 hours of energy advising, 4800 installed EE devices,</li> <li>Savings of 1280 t CO<sub>2</sub>,</li> <li>768 toe of energy and 512.000 EUR</li> <li>Recommendations reach out to at least 160 decision makers and about 400.000 people, engaging the decision-makers in triggering policies and measures for fuel poverty</li> </ul>	






Source: [REACH – Reduce Energy use And Change Habits \(door.hr\)](https://door.hr/portal/zn-anjem-do-toplog-doma/)  
www.powerpoor.eu



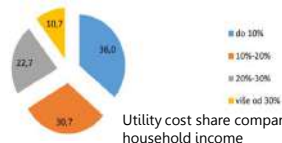
## PART II: Energy poverty alleviation actions

### 2. Croatia - case studies/actions/best practices

CASE STUDY	ENERGY POVERTY ACTION Znanjem do toplog doma „Through knowledge to warm home“	LOCATION
		Sisačko- Moslavačka County, Croatia
DESCRIPTION	<ul style="list-style-type: none"> <li>Goal: to initiate an innovative social service - energy consultancy for poor households - and enable energy-poor households to save energy and change their habits.</li> <li>Project implementation period: 02/2012-04/2016</li> <li>Budget: ~102.572 EUR</li> <li>Partners: DOOR (project coordinator), City of Petrinja, Youth society „Novi Svijet“ (Luščani)</li> <li>Source of funding: European Social Fund, Croatian national budget</li> </ul>	
SOLUTION	<ul style="list-style-type: none"> <li>The implementation of the described activities aimed to focus on energy poverty as a problem that requires tailor-made policies and measures at local, national and EU levels due to the high prevalence of energy-poor households in Sisak-Moslavina County</li> </ul>	
IMPACT	<ul style="list-style-type: none"> <li>Educational activities conducted on energy poverty and energy efficiency</li> <li>Report on energy poverty in Sisačko Moslavačka County, public policy analysis</li> <li>Organized meetings between local government and local NGOs focused on energy poverty</li> <li>Simple energy audits conducted in 80 households, data collection</li> <li>Recommendations issued to consider energy poverty in local energy and social policies</li> <li>Public discussion and round table conducted</li> </ul>	

Source: <https://door.hr/portfolio/zn-anjem-do-toplog-doma/>  
www.powerpoor.eu




Utility cost share compared to household income

- do 10%
- 10%-20%
- 20%-30%
- više od 30%

## PART II: Energy poverty alleviation actions


### 2. Croatia - case studies/actions/best practices


CASE STUDY	ENERGY POVERTY ACTION IDEA - Innovative Direction in Energy Advising	LOCATION
		<b>Slovenia, Bulgaria, Croatia, Cyprus</b>
<b>DESCRIPTION</b>	<ul style="list-style-type: none"> <li>Project implementation period: 11/2017-11/2019</li> <li>Budget: 134.598 EUR</li> <li>Stakeholders: NGOs and energy poor citizens</li> <li>Source of funding: Erasmus+</li> <li>Description: IDEA was a project that aimed to decrease energy poverty by implementing an educational platform for energy awareness.</li> </ul>	
<b>SOLUTION</b>	<ul style="list-style-type: none"> <li>educational programme with a curriculum for adult education about energy poverty</li> <li>a set of innovative educational materials (tools, methods, practices, initiatives,...) defined in the curriculum</li> <li>a guide to accompany the curriculum and to help interested stakeholders to implement it - complemented by video tutorials for each tool and an overview webinar in each country</li> <li>a website (<a href="http://www.project-idea.eu/">http://www.project-idea.eu/</a>) to allow access</li> <li>to all the educational materials and guidance</li> </ul>	
<b>IMPACT</b>	<ul style="list-style-type: none"> <li>a tool for future simple energy audits</li> </ul>	



Source: <http://www.project-idea.eu/>

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For an overview, please take a look at this video: <https://youtu.be/u9hPk2zmBIc>

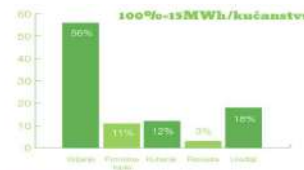
## PART II: Energy poverty alleviation actions

### 2. Croatia - case studies/actions/best practices

CASE STUDY	ENERGY POVERTY ACTION Together to more comfortable housing 1-4	LOCATION
		<b>Zagreb, Croatia</b>
<b>DESCRIPTION</b>	<ul style="list-style-type: none"> <li>Project implementation period: 2016-2020</li> <li>Budget: 11.200 EUR (over 4 years)</li> <li>Partners: Local NGOs working with vulnerable citizens</li> <li>Source of funding: City of Zagreb, Social protection and disability fund</li> <li>Description: Project is focused on visits to energy poor households in city of Zagreb. Project has been renewed for 4 consecutive years, with specific vulnerable groups addressed every year. For example, women-only households or homes from disabled people.</li> </ul>	
<b>SOLUTION</b>	<ul style="list-style-type: none"> <li>Household visits consist of acquiring data, giving advice on energy efficiency and giving out small energy efficiency aid packs (LED bulbs, sealants for windows...).</li> </ul>	
<b>IMPACT</b>	<ul style="list-style-type: none"> <li>~10 households visited each year</li> <li>Reduced energy consumption (not quantified)</li> <li>Increased quality of life (not quantified)</li> <li>Policy recommendations to the city administration to address energy poverty affecting vulnerable citizens</li> </ul>	



Energy efficiency aid packs




100% = 15 MWh/kucanstvo

90% 11% 12% 3% 10%

Elektricitet, Toplina, Voda, Hladnoća, Ukupno

Slika 1. Prilaz potrošnje energije u tipičnom kućanstvu


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## PART II: Energy poverty alleviation actions

### 2. Croatia - case studies/actions/best practices

CASE STUDY	ENERGY POVERTY ACTION	LOCATION
	<b>ENPOR – Action to Mitigate Energy Poverty in the Private Rented Sector poverty</b>	<b>Velika Gorica, Croatia</b>
<b>DESCRIPTION</b>	<ul style="list-style-type: none"> <li>Project implementation period: 09/2020-09/2023</li> <li>Budget: 1.999.966,25 EUR</li> <li>Source of funding: HORIZON 2020</li> <li>Partners: Netherlands, Germany, Belgium, United Kingdom, Greece, Croatia, Italy, Estonia and Austria</li> <li>Description: The general objective of the ENPOR project is to draw attention to energy poverty in the private rental sector (PRS), taking into account the needs of landlords and tenants and to include them in the wider political context</li> </ul>	
<b>SOLUTION</b>	<ul style="list-style-type: none"> <li>an assessment of the extent of the energy poverty problem in the PRS at the EU level</li> <li>supporting the development of policies tailored to the specific needs of households in the PRS</li> <li>Pilot city Velika Gorica → Target so-called free – based tenancy, which always includes two separate families/households in the same dwelling. This subgroup has not been targeted yet and rented apartments were mainly out of policy focus due to lack of information.</li> </ul>	
<b>IMPACT (expected)</b>	<ul style="list-style-type: none"> <li>highlighted innovative and "win-win" ways to increase energy efficiency for vulnerable households in the PRS with special emphasis on creating synergies between landlords and tenants and sustainable solutions</li> <li>establishment of a REACT group to enable the exchange of local and national knowledge on energy poverty in the PRS at EU level</li> </ul>	




Source: [www.enpor.eu](http://www.enpor.eu)  
[www.powerpoor.eu](http://www.powerpoor.eu)







## PART II: Energy poverty alleviation actions


### 3. Croatia - active energy poverty projects

CASE STUDY	ENERGY POVERTY ACTION	LOCATION
	<b>EmpowerMed– Empowering women to take action against energy poverty</b>	<b>Zadar, Croatia</b>
<b>DESCRIPTION</b>	<ul style="list-style-type: none"> <li>Project implementation period: 09/2019-09/2023</li> <li>Budget: 1.982.150 EUR</li> <li>Source of funding: HORIZON 2020</li> <li>Partners: Slovenia, Croatia, Italy, Spain; France, Germany, Albania</li> <li>Description: The main objective of the project is to contribute to energy poverty abatement in the Mediterranean</li> </ul>	
<b>SOLUTION</b>	<ul style="list-style-type: none"> <li>implementing a set of practical energy efficiency and RES measures, tailored to empower households in energy poverty and specifically focused on women and health</li> <li>assessing their efficiency and impacts to formulate policy recommendations</li> <li>promoting policy solutions among key actors for stimulating action against energy poverty at local and EU level.</li> </ul>	
<b>IMPACT (expected)</b>	<ul style="list-style-type: none"> <li>10,200 participants empowered to fight energy poverty in 6 pilot areas</li> <li>Primary energy savings – 6.5 GWh/yr, CO2 emission reduction 1.600 tCO2/yr</li> <li>160.000 € investment in sustainable energy, 780.000 € wider economic savings</li> <li>50 women and men freed of debt or disconnection from power grid</li> <li>At least 60% women participating in project activities</li> <li>Public policy and best practices advocacy to fight energy poverty</li> </ul>	



Source: [www.empowermed.eu/](http://www.empowermed.eu/)  
[www.powerpoor.eu](http://www.powerpoor.eu)




## PART II: Energy poverty alleviation actions

### 2. Croatia - case studies/actions/best practices


CASE STUDY	ENERGY POVERTY ACTION SocialWatt	LOCATION
		Croatia
DESCRIPTION	<ul style="list-style-type: none"> <li>Project implementation period: 09/2019-09/2022</li> <li>Budget: 1.998.297,50 EUR</li> <li>Partners: EU (Greece, Netherlands, Belgium, Austria, Romania, France, Spain, Ireland, Latvia, Croatia, Italy)</li> <li>Source of funding: HORIZON 2020</li> <li>Description: SocialWatt will develop and provide utilities and energy suppliers with appropriate tools for effectively engaging with their customers and working together towards alleviating energy poverty</li> </ul>	
SOLUTION	<ul style="list-style-type: none"> <li>SocialWatt will also enable obligated parties under Article 7 of the Energy Efficiency Directive across Europe to develop, adopt, test and spread innovative energy poverty schemes</li> </ul>	
IMPACT (expected)	<ul style="list-style-type: none"> <li>Identify energy poor households</li> <li>Develop innovative schemes to alleviate energy poverty</li> <li>Build the capacity of utilities, energy suppliers and social services</li> <li>Implement the schemes to alleviate energy poverty</li> <li>Replicate the project's outcomes and provide policy recommendations</li> </ul>	


SocialWatt Tools



www.powerpoor.eu    Source: <https://www.socialwatt.eu/>

Energy poverty in the SocialWatt targeted countries







## PART II: Energy poverty alleviation actions


### 2. Croatia - case studies/actions/best practices

CASE STUDY	ENERGY POVERTY ACTION ENGAGER - European Energy Poverty: Agenda Co-Creation and Knowledge Innovation	LOCATION
		Croatia
DESCRIPTION	<ul style="list-style-type: none"> <li>Project implementation period: 2017-2021</li> <li>Source of funding: The COST Association</li> <li>Research network funded via the European <a href="#">Co-operation in Science and Technology</a> (COST) scheme</li> </ul>	
SOLUTION	<ul style="list-style-type: none"> <li>It is aimed at developing and strengthening an international community of researchers and practitioners focused on combating energy poverty</li> </ul>	
IMPACT (expected)	<ul style="list-style-type: none"> <li>Involves currently more than 200 members from over 40 countries</li> </ul>	




Source: <http://www.engager-energy.net/>


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### PART III: Household energy performance

1. Introduction: household energy consumption, terminology
2. Simple energy audit
3. Simple energy efficiency measures and practical tips
4. Understanding energy and electricity utility bills and costs

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### PART III: Household energy performance

1. Introduction: household energy consumption, terminology

**BASIC TERMS**

Energy (kWh) = Power (kW) x time (h)

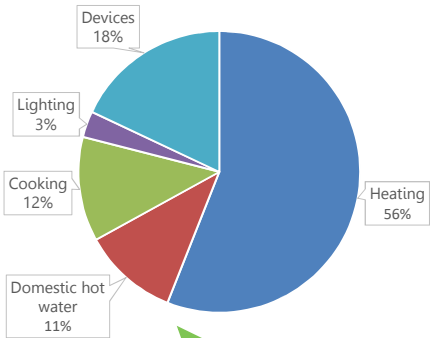
1kWh:

- 10W LED bulb x 100h (~4 days)
- 2kW electric water heater x 0.5h
  - Energy to heat 21l of water from 10C to 50C
- 2kW electric convection heater x 0.5h

The typical non-energy efficient home in Croatia consumes ~250kWh/m<sup>2</sup>


**Why is it important to focus on heating when talking about energy efficiency?**

*Average household energy consumption in Croatia*



Category	Percentage
Heating	56%
Devices	18%
Domestic hot water	11%
Cooking	12%
Lighting	3%

da2

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## Slide 28

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**da2** Data in this part should be adapted for each country when translating.  
daniel.rodik, 26/04/2021

**POWERPOOR**

**PART III: Household energy performance**  
 1. Introduction: household energy consumption, terminology

Most common heating sources of energy:

**Wood**

- Direct heating (stove, fireplace)
- Furnace connected to hot water tank + radiators

**Electric**

- Electric resistive heating
  - Convection heaters
  - Radiating heaters
  - Thermal storage heaters
- Air to air heat pumps – air conditioning devices

Heating distribution in Croatia (1)

Source	Percentage
Wood	48%
Electricity	21%
Natural gas	19%
District Heating	5%
Light distillate oil	7%

(1) Program for using potential for efficiency in heating and cooling for 2016-2030  
[https://ec.europa.eu/energy/sites/ener/files/documents/croatia\\_report\\_eed\\_art\\_141update\\_hr.pdf](https://ec.europa.eu/energy/sites/ener/files/documents/croatia_report_eed_art_141update_hr.pdf)

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**POWERPOOR**

**PART III: Household energy performance**  
 1. Introduction: household energy consumption, terminology

Most common heating sources of energy:

**Natural gas**

- Typically furnace connected to hot water tank + radiators

**District heating**

- Urban areas, apartment buildings
- Fuel source is typically fossil fuel

**Light distillate oil & Liquid Petroleum Gas (LPG)**


- Typically furnace connected to hot water tank + radiators

Heating distribution in Croatia (1)

Source	Percentage
Wood	48%
Electricity	21%
Natural gas	19%
District Heating	5%
Light distillate oil	7%

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[https://ec.europa.eu/energy/sites/ener/files/documents/croatia\\_report\\_eed\\_art\\_141update\\_hr.pdf](https://ec.europa.eu/energy/sites/ener/files/documents/croatia_report_eed_art_141update_hr.pdf)

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### PART III: Household energy performance

#### 1. Introduction: Heating technology overview

	UNIT	COST	FEATURES	SAFETY
<b>Wood</b>	m3 for raw wood Kg/ton for pellets	~0.03EUR/kWh  *important to use properly dried wood	<ul style="list-style-type: none"> <li>Direct heating (stove in living space) or</li> <li>Central heating (furnace + water distribution to radiators)</li> <li>1 „spatial meter of wood“ = 1575 kWh</li> </ul>	<ul style="list-style-type: none"> <li>Carbon monoxide (CO) suffocation risk if chimney is not regularly maintained</li> <li>Fire hazard if stove is faulty</li> </ul>
<b>Electric – resistive</b>	kWh	Day: ~0.15EUR/kWh Night: ~0.8EUR/kWh	<ul style="list-style-type: none"> <li>Simple to use</li> <li>Thermal electric storage heaters taking advantage of lower tariff</li> </ul>	<ul style="list-style-type: none"> <li>Fire hazard if devices are faulty or if heaters are covered</li> </ul>
<b>Electric – heat pump (Air-Air)</b>	kWh	Day: ~0.13EUR/kWh Night: ~0.7EUR/kWh	<ul style="list-style-type: none"> <li>Coefficient of Performance 2.5-4: for 1kWh electricity, 2.5-4kWh thermal energy is pumped into indoor space.</li> <li>Lower efficiency at lower outdoor temperatures</li> </ul>	<ul style="list-style-type: none"> <li>Some devices cannot operate at low outdoor temperatures (-5C or lower)</li> </ul>

\* Reference values only, actual prices vary due to multiple factors  
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### PART III: Household energy performance

#### 1. Introduction: Heating technology overview

	Unit	Cost	OTHER	SAFETY
<b>Natural gas</b>	m3/kWh	~0.04EUR/kWh	<ul style="list-style-type: none"> <li>Regulations allow only condensation boilers to be sold, which have higher requirements for chimneys. Customers often need chimney reconstruction and delay replacing old boilers</li> <li>1 m<sup>3</sup> = 9,4 kWh</li> </ul>	<ul style="list-style-type: none"> <li>Some gas boilers need minimal water pressure to operate properly, water reactors can cause issues</li> <li>Carbon monoxide (CO) suffocation risk if chimney is not regularly maintained</li> </ul>
<b>District heating</b>	kWh, kW, m2	~0.025EUR/kWh	<ul style="list-style-type: none"> <li>Confusing billing methods reduced customer trust in district heating schemes</li> </ul>	
<b>Heating oil &amp; LPG</b>	Liters, kg	~0.07EUR/kWh	<ul style="list-style-type: none"> <li>Local storage tank required</li> <li>1 L heating oil = 11,86 kWh</li> <li>1 kg LPG= 13,73 kWh</li> </ul>	<ul style="list-style-type: none"> <li>Fire hazard due to storage of flammable fuel</li> </ul>

\* Reference values only, actual prices vary due to multiple factors  
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**PART III: Household energy performance**  
H1. Introduction: Building thermal envelope

**Thermal insulation**

- Walls, roofs, windows, floors
- Important to avoid thermal bridges

**Thermal mass**

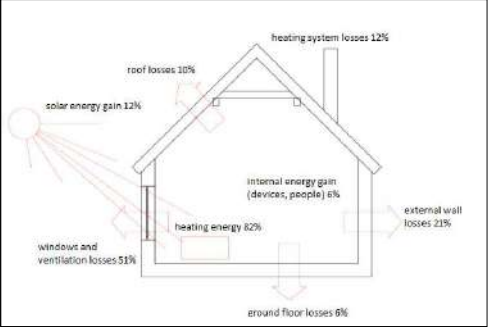
- More thermal mass indoors increases thermal inertia and makes the space more thermally passive
- E. g. solar thermal energy can be stored by the floor below the window

**Heating system efficiency**

- Regular maintenance is important for efficient heating system operation
- Correct temperature setpoint regulation can reduce energy consumption
- Is the heat distributed in equally or concentrated in one spot?

**Air-tightness**

- Gaps on windows & doors cause drafts & thermal energy leaks
- Bathroom and kitchen extraction fans need non-return flaps to reduce draft



Reference values for thermal energy gains and losses / Source: REACH

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**PART III: Household energy performance**  
1. Introduction: Building thermal envelope

**Geographic orientation**

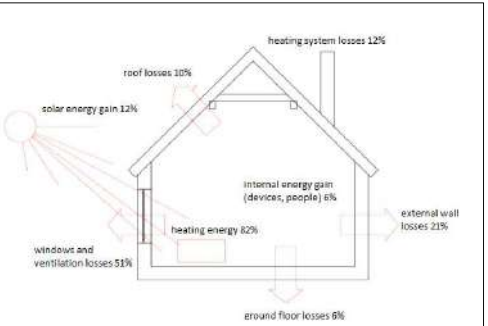
- Orientation towards south results in more solar energy gain
- Eaves above windows allow low angle winter sun to enter the windows, while keeping out high-angle summer sun

**Shape / form factor**

- Compact space distribution with minimal surfaces exposed to outside conditions result in less energy losses


**Neighboring dwellings**

- Walls shared with heated areas lose less energy



Reference values for thermal energy gains and losses / Source: REACH

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**PART III: Household energy performance**  
1. Introduction: Building thermal envelope

**Thermal bridge**

- Thermal conductive connection between interior and exterior of the building
- Non-insulated walls, concrete balconies

**Water vapour, air tightness & mold**

- 1 person can generate ~1.5kg water vapour per day
- Cooking, showering, drying clothes, dishwashing also generate water vapour
- If living space is air-tight and not ventilated, water remains trapped inside
- Mold often occurs on cold spots where water vapour condensates (thermal bridges)


**THERMAL BRIDGE DIAGRAM**

Cold from the exterior is traveling through the concrete balcony and cooling the interior.

Heat from the interior is traveling through the concrete balcony and escaping to the exterior.

<https://civilengineering4u.wordpress.com/2017/05/29/thermal-bridging/>

<https://www.isse.org.uk/articles/dampness>  
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**PART III: Household energy performance**  
2. Simple energy audit

Goal of the simple energy audit is to gather key information **to determine the existing energy situation** in the household.

After the audit, energy supporters should be able **to propose measures to reduce energy costs and increase quality of life.**

Checklist

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### PART III: 2. Simple energy audit

#### Key steps

#### DATA COLLECTION

Find:

- Energy consumption** for heating, electricity, water (kWh, l)
- Energy use:** heating types (gas, wood, district heating, oil, electricity), electric devices (how many, stand-by consumption...)
- Energy performance of the building envelope:** insulation, outer walls, roof, chimney, thermal bridges.




#### ENERGY ANALYSIS

Define:


- Consumption patterns** (e.g. season, daily, monthly)
- Significant energy use** (will lead to best EE measure pay-off)
- Benchmarks** (using the latest energy performance indicators kWh/m<sup>2</sup>)

#### PRESENTATION OF RESULTS

Report to beneficiary  
Certification



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### PART III: Household energy performance

#### 2. Simple energy audit

#### POINTS TO KEEP IN MIND

#### HEATING

- Heating type – gas/district heating/electricity/wood/pellets
- Positioning of heat emission devices in the living/working space – are heating devices close to cold walls that act as heat sinks? What is the heat distribution in the room?
- Heating system service periods

#### BUILDING ENERGY PERFORMANCE

- Wall composition from inside to outside with focus on thermal insulation and thermal mass properties; detection of potential thermal bridges
- Windows and doors – air tightness inspection, glass type (single/double/triple)
- Ventilation openings – air flow inspection in the kitchen and bathroom extraction fan openings

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### PART III: Household energy performance

#### 2. Simple energy audit

#### POINTS TO KEEP IN MIND

##### ENERGY BEHAVIOR

- What are the biggest “energy pain points”?
- Parts of the house/flat that feel cold
- Any activities that are avoided because of cold – e.g. sitting at the table for too long
- Body parts that feel cold – feet, hands, back
- Determine if there are any applicable government energy poverty alleviation schemes
- How long will the tenants live in the property?
- Any renovation needed/planned soon?

##### SAFETY

- State of the chimney - Carbon monoxide hazard
- Old electric heaters, obstructing airflow around heaters
- Electric installation (e.g. if high-power electric heaters are used)



### PART III: Household energy performance


#### 2. Simple energy audit

#### USEFUL TOOLS



- Distance meter
- kWh meter
- Photo camera
- Infrared thermometer





**PART III: Household energy performance**  
2. Simple energy audit


**COMMUNICATION TIPS when performing household visits**


**BENEFICIARIES COULD BE:**

- Elderly people,
- People with various health problems (physical and mental): hearing or visually impaired, anxious, depressive.

**DO's and DONT's of household visit**

- First contact is important: smile, introduce yourself, make eye contact, shake hands (but be aware of COVID-19 measures!)
- Explain the purpose of the visit and what will happen during the visit.
- DO NOT enter the house prior to invitation!
- DO NOT enter the rooms without the presence of the beneficiary!
- Repeat that the energy visit is FREE of CHARGE, you are not selling anything!
- Up to 2 persons are optimal for the visit
- Adapt the communication based on beneficiary health status (hearing, vision, invalid person...)
- Leave contact details and inform them about the next steps
- Respect the dignity of the beneficiary, their home, privacy, values.
- DO NOT share private data with third persons (GDPR).
- Listen to the beneficiary patiently, but allow yourself to leave (if you have enough data, or if it is not comfortable for you).
- Inform mentor if any problem occurs.

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**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips

**How to save energy?**

**REDUCE TOTAL ENERGY CONSUMPTION** but do not reduce comfort (improve it)

**FIND THERMAL BRIDGES or HOLES** like windows, entrance door, outer walls, ceiling toward non-heated attic

- **"Patch" them**  
Insulation strips, reflexive foils, thermal insulation


**FIND SIGNIFICANT ENERGY USERS**

- **Replace with EE**  
New A rating (2020) consumes up to 100 kWh less per year  
or
- **Reduce their operation time**  
Using timer for electric water heater


**USE NATURAL LIGHTING AND SUN RADIATION OPTIMALY** by adjusting room orientation

**PROTECT HOUSE FROM OVERHEATING IN SUMMER** by using blinds, eaves, trees on south side of the house

**Simple measures** will show quick results with small investment, but low impact.  
**Optimal measure** is one with quick results, lower investment and higher impact  
= **SHORT PAYBACK PERIOD**  
ENERGY RENOVATION as a long-term approach

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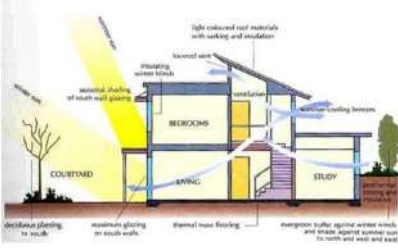


**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips

EXAMPLE: Passive solar retrofit 250 kWh/m<sup>2</sup> to 15 kWh/m<sup>2</sup> annually

**MAXIMIZE**

- solar gain in heating season
- thermal insulation (cost effective!)
- use of wasted heat (heat exchangers)
- use of renewable sources





**MINIMIZE**

- solar gain in cooling season (no need for air conditions)
- air leaks (but allow fresh air to come in!)
- thermal bridges

**OPTIMIZE**

- thermal mass (slows down temperature change!)

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**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house  
250 kWh to 90 kWh per m<sup>2</sup>

LARGE investments

1. **THERMAL INSULATION** of outer envelope
2. **EE windows and doors**
3. **HEATING SYSTEM** renewed
4. **SOLAR THERMAL** system

SMALL and MEDIUM investments:  
EE lighting, EE appliances, draft proofing, water saving devices

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### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

Outer envelope THERMAL INSULATION

MEASURE	INVESTMENT	PAYBACK PERIOD (YEARS)	EXPECTED LIFETIME (YEARS)
10 cm mineral wool on outer wall	30 Eur/m <sup>2</sup>	10-15 (depends on energy used)	50
20 cm mineral wool in roof	10 Eur/m <sup>2</sup>	3-5 (depends on energy used)	50



### PART III: Household energy performance


#### 3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

Outer envelope THERMAL INSULATION




- MOISTURE problems if material with **low vapour diffusion factor** is used
- **Good ventilation** is crucial
- THERMAL BRIDGES - High quality installation reduces risk of TB on windows, doors, roofs







**PART III: Household energy performance**  
 3. Energy efficiency measures and practical tips  
 Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

**Outer envelope THERMAL INSULATION**

**Natural materials** increase sustainability by reducing embedded energy (recycled cellulose, sheep wool, straw bale)


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**PART III: Household energy performance**  
 3. Energy efficiency measures and practical tips  
 Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>


**ENERGY EFFICIENT windows and doors**  
 U value – heat transfer coefficient: lower U – better insulation - higher price

MEASURE	INVESTMENT	PAYBACK PERIOD (YEARS)	EXPECTED LIFETIME (YEARS)
ENERGY EFFICIENT windows • PVC, alu, wood • U value less than 1,2 W/m <sup>2</sup> K)	200 - 300 EUR/m <sup>2</sup>	15-20 (depends on type installed and energy used)	50





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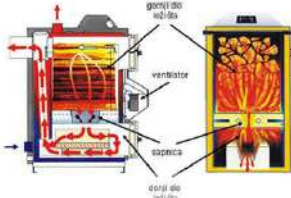

**PART III: Household energy performance**  
 3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

HEATING SYSTEM – change of energy source from heating oil to biomass

MEASURE	INVESTMENT	ANNUAL ENERGY SAVINGS	PAYBACK PERIOD (YEARS)	EXPECTED LIFETIME (YEARS)
BIOMASS pyrolytic instead of heating oil boiler	5800 EUR	2600 L oil	3-4	15
BIOMASS pelet instead of heating oil boiler	3000 EUR	2100 L	2-3	15

Sources: DOOR, <https://door.hr/>  
<https://www.centrometal.hr/>


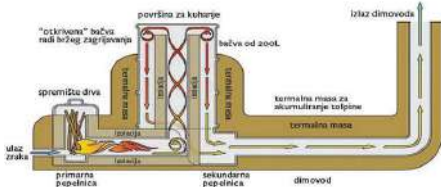



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**POWERPOOR**

**PART III: Household energy performance**  
 3. Energy efficiency measures and practical tips

HEATING SYSTEM – standard wood burning furnace vs. high efficient „Rocket stove“

Sources: DOOR, <https://door.hr/>  
<https://www.zmag.hr/>

www.powerpoor.eu

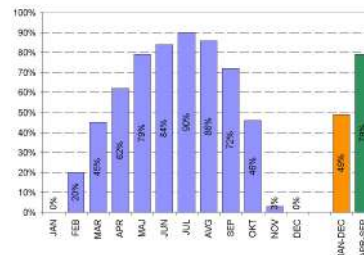
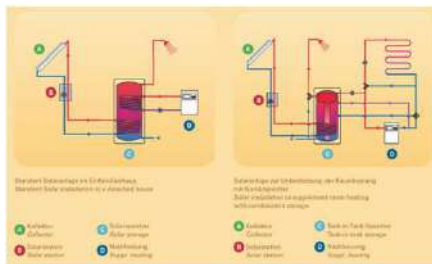
**PART III: Household energy performance**

3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

MEASURE	INVESTMENT	ANNUAL ENERGY SAVINGS	PAYBACK PERIOD (YEARS)	EXPECTED LIFETIME (YEARS)
SOLAR THERMAL SYSTEM instead of ELECTRIC BOILER for sanitary water and/or heating backup	3000 EUR	2000 kWh	10 (no incentives or change in electricity price)	25

Source: DOOR, <https://door.hr/>



www.powerpoor.eu Sources: <https://www.dgs.de>

**PART III: Household energy performance**

3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>


MEASURE	INVESTMENT (design, equipment, transport, installation, insurance)	ANNUAL FINANCIAL SAVINGS	SIMPLE PAYBACK PERIOD (YEARS)	EXPECTED LIFETIME (YEARS)
Photovoltaic power plant for own supply (4 kW)	~ 3500 EUR	385 EUR	9 years	25

Source: DOOR, <https://door.hr/>



www.powerpoor.eu

Sources: <https://www.elektro-beckhaeuser.de/photovoltaik/>  
<https://www.energysage.com/solar/101/net-metering-for-home-solar-panels/>



**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>


SMALL and MEDIUM investment :


- **Standby appliances**
- Draftproofing, reflective foils
- EE lighting
- EE appliances
- Water-saving devices

Typical stand-by consumption	
TV	6-7 W
DVD	5 W
Alarm clock	1 - 3 W
Microwave oven	2 - 6 W
Battery charger	2 - 4 W
Phone station	2 - 4 W
Laptop (sleep)	3-11 W
Router	8 W
<b>TOTAL</b>	<b>~39 W x 24 h = 936Wh</b>

1kWh per day, 48 EUR per year

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**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips


Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

SMALL and MEDIUM investments:

- Standby appliances
- **Draftproofing, reflective foils**
- EE lighting
- EE appliances
- Water saving devices


3-4 windows,  
20 EUR investment,  
Payback period of 1 year





3 radiators  
20 Eur investment,  
Payback period of 1  
year

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### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips

Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

#### SMALL and MEDIUM investments:

- Standby appliances
- Draftproofing, reflective foils
- **EE lighting**
- EE appliances
- Water saving devices



2 LED bulbs,  
14 EUR investment,  
Payback period of 1 year



### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips


Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>

#### SMALL and MEDIUM investment:

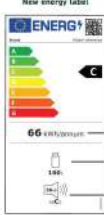
- Standby appliances
- Draftproofing, reflective foils
- EE lighting
- **EE appliances**
- Water saving devices

#### How to recognise a rescaled product ?

Current energy label



New energy label



The QR code gives access to more information on the model

The rescaled energy efficiency class for this fridge, an A+++ in the previous label

The annual energy consumption of this fridge is calculated with refined methods

The volume of the fridge expressed in liters (L)


The noise level measured in decibels (dB) and using a four classes scale

The energy labels for a fridge without freezer

New 2021 energy labels

Source: [https://ec.europa.eu/info/energy-climate-change-environment/standards-tools-and-labels/products-labelling-rules-and-requirements/energy-label-and-ecodesign/product-database/qr-code-new-energy-label\\_en](https://ec.europa.eu/info/energy-climate-change-environment/standards-tools-and-labels/products-labelling-rules-and-requirements/energy-label-and-ecodesign/product-database/qr-code-new-energy-label_en)






**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips


Example: ENERGY RENOVATION of a family house with 100 m<sup>2</sup>


**SMALL and MEDIUM investments:**

- Standby appliances
- Draftproofing, reflective foils
- EE lighting
- EE appliances
- **Water saving devices**



10 m<sup>3</sup> potential savings compared to normal tap

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**PART III: Household energy performance**  
3. Energy efficiency measures and practical tips


**HEATING – practical tips**

**WOOD HEATING**

- When buying a furnace, select one that fits the size of the room.
- Close air intake whenever the furnace is not in use to avoid heat loss through the chimney
- Make sure that there is no exhaust gas leakage into the living space (!)
- Make sure that the wood is dry enough to be used as fuel
- Regularly inspect and clean the chimney
- Don't overfill the furnace with wood
- Consider stovepipe heat reclaim radiators to increase heat transfer to the room

**GAS/ CENTRAL HEATING**

- Reduce thermostat set points for unused rooms
- Insulate hot water piping, especially if passing through "cold" areas
- Service the system regularly

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### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips

##### ELECTRICITY – practical tips

- Use night/"cheap" electricity tariff for heating – especially for electric thermal storage heaters and electric water heaters
- Use socket timers to heat only rooms that are in use at certain part of the day
- Keep heating elements clean and free of airflow obstruction
- Use insulation + reflective pads between heating element and the wall



### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips

##### SANITARY HOT WATER – practical tips

- Use night/"cheap" electricity for water heaters
- Limit water heater temperature – around 60C is enough for most household needs
- Avoid excessively low water heater temperatures to prevent the growth of Legionella bacteria
- If the existing water heater is poorly insulated, consider additional insulation
- The size of the water heater should match the needs of the household – water heaters larger than necessary are less efficient
- Take a shower instead of a bath
- Remove lime scale (especially in case of hard water) from electric heating elements to increase efficiency
- Check pipe fittings – faulty water mixers and shower heads cause hot water leakages



### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips

##### INSULATION and BUILDING ENVELOPE – practical tips

- Use insulation + reflective pads between heating elements and the wall
- Use rubber seals on doors/windows to eliminate unwanted airflow
- Utilize window blinds for passive energy efficiency
- Close blinds during the night to reduce heat loss through the windows
- Open blinds to allow the sun to warm up the rooms
- Look for mold and damp walls to determine cold spots on the walls – consider additional insulation around these spots
- Thick carpets can reduce heat loss through the floors



### PART III: Household energy performance

#### 3. Energy efficiency measures and practical tips

##### HOME APPLIANCES – practical tips

- When buying a new appliance, pay attention to the appliance energy class
- Defrost refrigerators regularly
- Keep refrigerators away from heat sources and leave enough empty space behind them to allow efficient heat rejection
- Check if the refrigerator doors are airtight
- Don't set refrigerator setpoint too low – suggested values are 4C for refrigerators and -18C for freezers
- Use laundry washing machines and dryers during low electricity tariff periods
- Consider using lower water temperature while doing laundry
- Consider natural drying instead of electric dryer
- Induction stoves are more efficient than electric resistance ones
- Keep pot lids on when cooking to reduce required energy
- Shut down electronic devices when not in use; avoid leaving them on or in standby mode



## PART III: Household energy performance

### 3. Energy efficiency measures and practical tips

#### LIGHTING – practical tips

- Turn off the lights in unoccupied rooms
- Use natural lighting when possible
- Correct light fixture can reduce power required for lighting a room



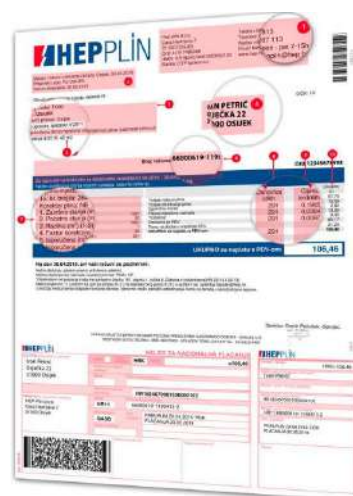
## PART III: Household energy performance

### 4. Understanding energy and electricity utility bills - Gas

- 1. Informacije o izdavatelju:** podaci o izdavatelju računa
- 2. Informacije o računu:** podaci o mjestu i datumu izdavanja računa, pripadnosti organizacijskoj jedinici unutar HEP-Plin-a d.o.o., datumu dostizanja
- 3. Tehnički podaci:** podaci o Tarifnom modelu, MRS-I, obračunskom mjernom mjestu, dobavnom pravcu i isporučenoj donjoj ogrjevnosti sukladno Mrežnim pravilima plinskog distribucijskog sustava (NN 50/18)
- 4. Podaci o kupcu:** naziv i adresa navedena za dostavu računa
- 5. Potrošnja:** podaci o prošlogodišnjoj potrošnji u istom obračunskom razdoblju u m<sup>3</sup>
- 6. Broj računa:** obračunsko mjesto, podaci o pozivu na broj, obračunsko razdoblje na koje se odnosi
- 7. Podaci o potrošnji:** podaci o tvorničkom broju plinomjera, podaci o postojanju korektora plina (DA/NE), razlika početnog i završnog stanja, pretvorba u kWh (umnožak potrošene količine plina (m<sup>3</sup>) i donje ogrjevne vrijednosti)
- 8. Osnovica kWh:** osnovna jedinica mjere obračunskih elemenata. Od 1. siječnja 2012. godine na tržištu prirodnog plina RH primjenjuje se mjerna jedinica kWh (kWh/h).
- 9. Cijena kn/kWh:** sukladno Odluci o iznosu tarifnih stavki za javnu uslugu opskrbe plinom za razdoblje od 1. travnja do 31. prosinca 2019. za energetski subjekt HEP-Plin d.o.o. (NN 15/19)
- 10. Ukupno kn:** umnožak osnovice (kWh) i cijene (kn/kWh), svedeno na dvije decimalne jedinice

- 1 m<sup>3</sup> of natural gas: ~9.4kWh
- 1kWh of natural gas: ~0.04EUR/kWh

- Natural gas is measured in cubic meters (m<sup>3</sup>)
- However, natural gas can have different energy densities in different locations
- Gas volume is multiplied with lower heating value of gas, specific for different distribution areas
- Resulting energy in kWh is billed according to price per kWh




Source:  
[https://www.hep.hr/elektra/UserDocsImages/dokumenti/cesta-pitanja/Pojasnjene\\_racuna\\_2\\_2018.pdf](https://www.hep.hr/elektra/UserDocsImages/dokumenti/cesta-pitanja/Pojasnjene_racuna_2_2018.pdf)

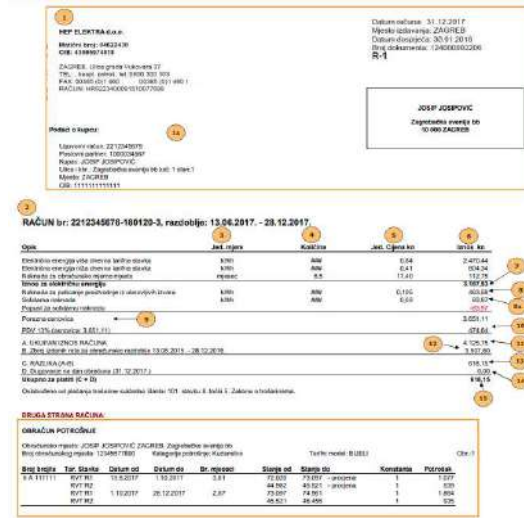


### PART III: Household energy performance

#### 4. Understanding energy and electricity utility bills - Electrical




- Electricity price in Croatia:
  - Day: ~0.15EUR/kWh
  - Night: ~0.8EUR/kWh
- Actual electricity readings are taken several times per year, while bills are issued monthly based on assumptions. Consumers are often confused by the balancing accounting.
- Items explained in the bill:
  - customer information
  - billing period
  - measurement units
  - energy consumed, high/low tariff
  - unit prices (energy, grid usage, renewables surcharge, "solidarity surcharge")
  - subtotals per each item
  - total for energy
  - total for renewables surcharge
  - total for "solidarity surcharge"
  - Value Added Tax (VAT)
  - total bill for the billing period
  - issued bills for the period based on estimates – obsolete for new meters
  - difference between estimated and real energy consumption
  - balance – can be positive or negative, depending on how much is owed or overpaid
  - total due payment



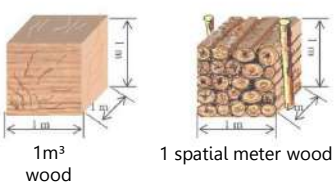
Source: [https://www.hep.hr/elektra/UserDocs/Images/dokumenti/cesta-pitanja/Pojasnjenje\\_racuna\\_2\\_2018.pdf](https://www.hep.hr/elektra/UserDocs/Images/dokumenti/cesta-pitanja/Pojasnjenje_racuna_2_2018.pdf)

### PART III: Household energy performance

#### 4. Understanding energy and electricity util



- Cubic meter vs spatial meter of wood
- When buying wood, spatial meter measure is used
- 1 spatial meter of wood is ~0.7m<sup>3</sup>, depending on cutting shape
- 1 "spatial meter of wood" = 1575 kWh
- 1 kWh derived from burning wood: ~0.03EUR/kWh




Drying time	Oblice (cylindric pieces of wood) outdoors	Oblice (cylindric pieces of wood) stored after 3 months	Cjepanice (1/4 oblice) stored after 3 months
Starting humidity	76%	76%	76%
6 months	46%	44%	28%
12 months	35%	32%	23%
15 months	32%	27%	20%
18 months	27%	22%	15%
24 months	24%	18%	14%

Sources:

<http://kamin.16mb.com/savjeti/kupovina-drвета-za-ogrijev/>

<https://algoritam.home.blog/2020/01/19/zasto-kubik-drva-nije-isto-sto-i-metar/>




**MODULE SUMMARY**


Key takeaways

Exercise (if applicable)

References and further reading




[www.powerpoor.eu](http://www.powerpoor.eu)




**Module Key Learnings**

Supporters and mentors learned all about:

- EU legislation related to energy poverty
- National legislation related to energy poverty
- Case studies/actions/best practices in their country
- Tools and tips to understand household energy performance





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## Module Exercise

- **Discussion/debate**  
Discuss the following issues with your fellow participants: Which energy policy from another country do you like most? How could you compare it to national policies from your country? Which case study from a different country should be replicated in your country?
- **Role play and simulation of a home visit and simple energy audit**  
Form a group of two people – one will act as the energy supporter and the other as a citizen. The energy supporter will conduct a simple energy audit based on the information given to him by the citizen and recommended best simple energy measures to the citizen.
- **Reading electricity and heating bills**  
Each country will choose an example of its own electricity and heating bill. Based on what they have learned in Part 3 of Module 2, participants will individually analyse each bill component.


[www.powerpoor.eu](http://www.powerpoor.eu)




## References and further reading

- POWERPOOR Online Library: <http://powerpoor.eu/library>


[www.powerpoor.eu](http://www.powerpoor.eu)





**Thank you for your attention!**

Name of Presenter(s)  
Name of Organisation, Country  
e-mail -



This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437

# Tips & tricks to reduce energy poverty

## Wood Heating

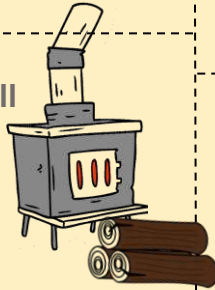
When buying a furnace, select one that fits the size of the room.

Regularly inspect & clean the chimney.



Make sure that there is no exhaust gas leakage into the living space.

Don't overfill the furnace with wood.



Consider stovepipe heat reclaim radiators to increase heat transfer to the room.

Close air intake whenever the furnace is not in use to avoid heat loss through the chimney.

## Gas/ Central Heating

Reduce thermostat set points for unused rooms.

Insulate hot water piping, especially if passing through "cold" areas.

Service the system regularly.

Use night/'cheap' electricity for water heaters.

Avoid excessively low water heater temperatures to prevent the growth of Legionella bacteria.

Remove lime scale (especially in case of hard water) from electric heating elements to increase efficiency.

## Sanitary Hot Water

Check pipe fittings - faulty water mixers & shower heads cause hot water leakages.

Take a shower instead of a bath.



If the existing water heater is poorly insulated, consider additional insulation.

Limit water heater temperature - around 60C is enough for most household needs.

The size of the water heater should match the needs of the household - water heaters larger than necessary are less efficient.





## Insulation & Building Envelope

Use insulation + reflective pads between heating elements & the wall.

Utilize window blinds for passive energy efficiency.

Use rubber seals on doors/ windows to eliminate unwanted airflow.

Thick carpets can reduce heat loss through the floors.



Look for mold & damp walls to determine cold spots on the walls – consider additional insulation around these spots.

Close blinds during the night to reduce heat loss through the windows.



Open blinds to allow the sun to warm up the rooms.

## Electricity

Use socket timers to heat only rooms that are in use at certain part of the day.



Use night/'cheap' electricity tariff for heating, especially for electric thermal storage heaters & electric water heaters.

Keep heating elements clean & free of airflow obstruction.

Use insulation & reflective pads between heating element & the wall.

## Lighting

Turn off the lights in unoccupied rooms.

Use natural lighting when possible.



Correct light fixture can reduce power required for lighting a room.

## Home Appliances

Defrost refrigerators regularly.

Don't set refrigerator setpoint too low – suggested values are 4C for refrigerators & -18C for freezers.

When buying a new appliance, pay attention to the appliance energy class.

Consider using lower water temperature while doing laundry.

Keep refrigerators away from heat sources & leave enough empty space behind them to allow efficient heat rejection.

Check if the refrigerator doors are airtight.

Consider natural drying instead of electric dryer.



Use laundry washing machines & dryers during low electricity tariff periods.




**POWERPOOR**  
Empowering Energy Poor Citizens through Energy Cooperative Initiatives










**MODULE 3 - Support energy poverty alleviation actions**

**EUROCROWD, COOPERNICO and GOIENER**


 This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437



## Module – Structure and content

-  Module goals
-  Module content
  -  PART I – Collective Innovative Actions for Energy Poverty – An Introduction
  -  PART II – Crowdfunding & Innovative Finance
  -  PART III – Collective Energy Initiatives
  -  PART IV – Power Fund Tool
-  Module summary
  -  Key takeaways
  -  Further reading

[www.powerpoor.eu](http://www.powerpoor.eu)



## Module 3 – Goals

- 1. Introduce the concept of Collective Innovative Actions for Energy Poverty
- 2. Explain what crowdfunding is and how to use it
- 3. Introduce the concept of Collective Energy Initiatives and equip participants with the necessary skills to create their own initiatives



## PART I: Collective Innovative Actions for Energy Poverty – An Introduction

What are Collective Innovative Actions for Energy Poverty?

What can they do to alleviate energy poverty?






**PART I: Collective Innovative Actions for Energy Poverty**  
What are they?

## What is a Collective Innovative Action?

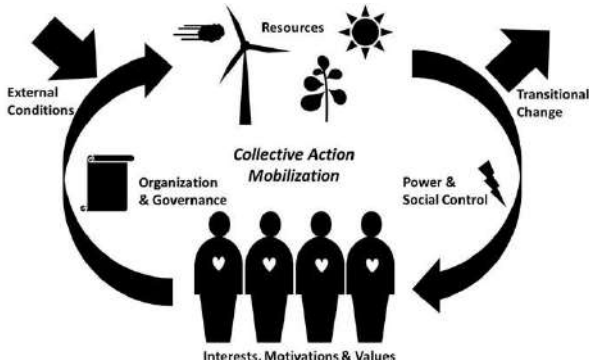
[www.powerpoor.eu](http://www.powerpoor.eu)






**PART I: Collective Innovative Actions for Energy Poverty**  
What are they?


Collective Innovative Actions such as energy communities or crowdfunding initiatives are based on a simple yet powerful idea:



**There is strength in numbers!**

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**PART I: Collective Innovative Actions for Energy Poverty**  
What are they?


**How can you achieve an ambitious goal without having sufficient resources to do it on your own?**


Normally, you might ask your friends and family to help you by either donating some money or giving you a small loan.



When you expand that idea to an entire neighborhood or region and build an organization around it, it becomes a community.



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**PART I: Collective Innovative Actions for Energy Poverty**  
What are they?


**Collective Energy Initiatives**

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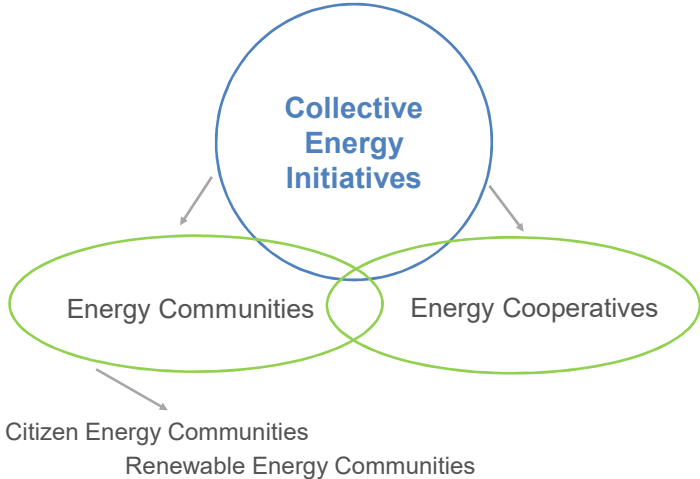
Collective Energy Initiatives, as the name indicates, are initiatives to bring citizens together and develop joint strategies to:


- gain **access** to affordable energy,
- **tackle a certain issue** such as energy poverty,
- **empower** citizens in the energy market,
- find a **new electricity source**, for instance, by switching from traditional retailers to renewable energy ones and/or to self-generation.


www.powerpoor.eu 




**PART I: Collective Innovative Actions for Energy Poverty**  
What are they?



www.powerpoor.eu 




**PART I: Collective Innovative Actions for Energy Poverty**  
What are they?



**Community finance**

Community finance, or crowdfunding, is the natural extension of cooperative finance initiatives to even **larger communities**, typically via the Internet. It draws support from people across entire countries in order to make **specific projects** feasible and create change at the local level, raise awareness of social challenges or inspire communities to engage with local initiatives.

www.powerpoor.eu 




**PART I: Collective Innovative Actions for Energy Poverty**  
What can they do to tackle energy poverty?


# What can Collective Innovative Actions do to tackle energy poverty?

[www.powerpoor.eu](http://www.powerpoor.eu)





**PART I: Collective Innovative Actions for Energy Poverty**  
What can they do to tackle energy poverty?




The **collective approach** fostered by energy communities and/or crowdfunding initiatives is **particularly appropriate** to address the enormous challenges faced by energy poor citizens who wish to:

- take action to **reduce their energy consumption** or
- **improve the energy efficiency** of their households.

Photo: Black Rock Solar/[Flickr](#)

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## PART I: Collective Innovative Actions for Energy Poverty

What can they do to tackle energy poverty?

1

Community actions allow building/household owners to pay the **large upfront costs** of investments in Renewable Energy Sources (RES) or Energy Efficiency (EE), which traditional financial institutions may not be interested in funding or able to finance.

- When it comes to renewable energy generation, energy communities can support installation services by raising the initial capital required to make a large investment in generation capacity.
- In the case of EE investments, external funding and motivational support can allow property owners to overcome the energy efficiency gap.



## PART I: Collective Innovative Actions for Energy Poverty

What can They do for energy poverty?


2

Community-based RES installations allow **individuals who would not be able to purchase their own generation system**, or do not have a sunlit private roof or area, **to take part in the renewable energy transition.**

Likewise, energy-based communities allow individuals to easily invest in EE improvements, derive income from them, and participate in the energy transition. They also allow individuals already taking part in the energy transition to increase their participation levels under sustainable conditions.









**PART I: Collective Innovative Actions for Energy Poverty**  
What can They do for energy poverty?

**3**

Community-based RES installations generally **lower installation costs and increase revenues** by utilizing economies-of-scale and optimal siting of generation capacities.

Similarly, large-scale EE investments can take advantage of bulk purchases and economies-of-scale to **improve the returns on such investments**.

[www.powerpoor.eu](http://www.powerpoor.eu)





**PART I: Collective Innovative Actions for Energy Poverty**  
What can They do for energy poverty?

**4**

Collective innovative actions can also **support off-grid energy poor households**, such as those in rural areas that are not connected to the energy grid, and improve their access to energy by helping them pull together the resources and capital required for capital-intensive off-grid energy projects.

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**PART I: Collective Innovative Actions for Energy Poverty**  
What can They do for energy poverty?

5

At the same time, the community approach allows individuals to **combine their buying power to purchase energy** (not only generate it), obtaining better prices in the wholesale market.

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**PART II: Crowdfunding & Innovative Finance**


What is community finance?


How does it work?

Setting up a campaign


How can community finance help tackle energy poverty?

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www.powerpoor.eu



# ?

# WHAT




**Crowdfunding & Innovative Finance**  
What is it



**Community Finance** is the practice of funding a project or venture by raising small amounts of money from a large number of people, typically via the Internet.


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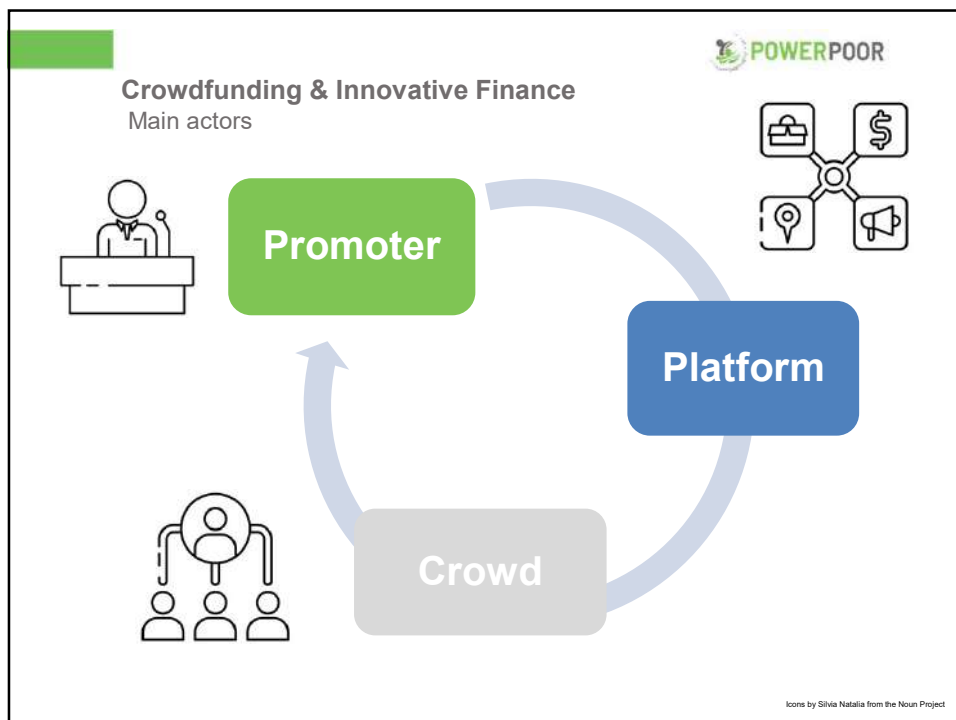
### Crowdfunding & Innovative Finance


Key elements



- Open call to **raise funds** for a specific project
- From **anyone with Internet access** (potentially)
- Through an **Internet-based** mechanism  
(specialised website)
- Foreseeing **tangible or intangible benefits** in  
exchange for each economic contribution





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## Crowdfunding & Innovative Finance

### Terminology and different Models

<i>Non-financial</i>		<i>Match-funding</i>	<i>Financial</i>	
				
<b>Donation</b>	<b>Reward</b>		<b>Equity</b>	<b>Lending</b>
Philanthropic donation or gift, no return expected	Contribution in exchange for a perk or a product pre-order		Investment for an ownership share in the business	Capital repayment most often with interest
<b>Up to 10.000 €</b>	<b>Up to: 30.000 €</b>		<b>Avg: 350.000 €</b>	<b>500k - 2 million €</b>






## Crowdfunding & Innovative Finance


### Terminology and models

	Form of contribution	Form of return	Motivation of funder
<b>Donation Crowdfunding</b>	Donation	Intangible benefits	Intrinsic and social motivation.
<b>Reward Crowdfunding</b>	Donation/ Pre-purchase	Rewards but also intangible benefits.	Combination of intrinsic and social motivation and desire for reward.
<b>Crowdfunded Lending</b>	Loan	Repayment of loan with interest. Some socially motivated lending is interest free.	Combination of intrinsic, social and financial motivation.
<b>Equity Crowdfunding</b>	Investment	Return on investment in time if the business does well. Rewards also offered sometimes. Intangible benefits another factor for many investors.	Combination of intrinsic, social and financial motivation.

Source: Eurocrowd, 2021

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### Crowdfunding & Innovative Finance

General benefits

- Shorter time for the collection of funds
- Less bureaucracy and administrative burden
- Complementary to different funding sources

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### Crowdfunding & Innovative Finance

Specific benefits

- Analysis, validation and positioning in the community
- Strengthening and widening of own network
- Feedback cycle in real time
- Increased visibility (marketing costs close to zero)

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**HOW**

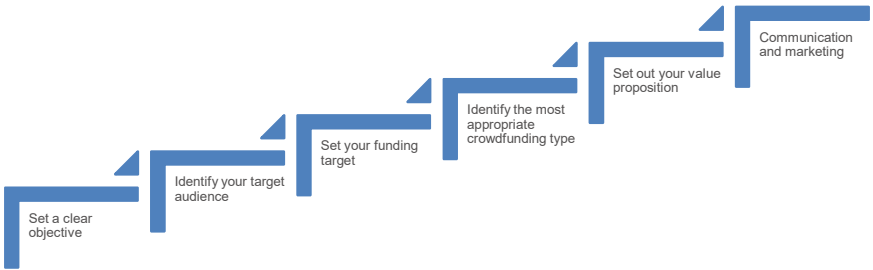
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POWERPOOR

The slide features a magnifying glass icon in the center, with the word "HOW" written in large green letters below it. The POWERPOOR logo is in the top right corner, and the website URL is in the bottom left. A small logo is in the bottom right.

### Crowdfunding & Innovative Finance

The crowdfunding process



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POWERPOOR

The slide shows a staircase diagram with five steps representing the crowdfunding process. The steps are: 1. Set a clear objective, 2. Identify your target audience, 3. Set your funding target, 4. Identify the most appropriate crowdfunding type, and 5. Set out your value proposition. The final step, Communication and marketing, is shown as a separate box at the top right of the staircase.




## Crowdfunding & Innovative Finance

### Project idea outline




-  What is the objective of your project?
-  What is its target audience?
-  Why should the community support it?



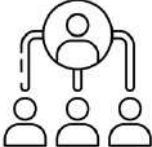
**Exercise:** answer each question with a concise and clear sentence.

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## Crowdfunding & Innovative Finance

### Potential funders



CROWD

- 
- 
- 
- 
- 
- 
- 

www.powerpoor.eu Icon by Sílvia Natalia from the Noun Project 





## Crowdfunding & Innovative Finance

Understand your target audience

Friends and family

Peers

Organisations

- **Who** do you think will be supportive of your work and why? (friends, family, peers, people interested in the research area)
- **How big** are the audience groups?
- **How much money** can the different groups give? Which one should be the focus?
- How can you **reach** them?
- What is the **best style** of communication?
- **Why** would they be **interested** in your project?
- **Who** in your network can help you **reach** your audience?

 **Exercise:** Identify at least two potential funders, as well as organizations and amplifiers relevant to your campaign

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## Crowdfunding & Innovative Finance

Identify your funding needs

How much money do you need to achieve your objective?

+

Campaign production costs

rewards, videos, marketing, etc.

+

Service costs

Crowdfunding platform fees, transaction fees

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## Crowdfunding & Innovative Finance

### Campaign concept outline

**Your objective**  
What do you need funds for?

**Project type**  
Social cause? Tech? Consumer product?

**Project stage**  
Pre-seed? Seed? Early Stage? Growth?

**Type of capital**  
Equity? Debt? Donation? Commercial?

**Funds needed**  
How much money do you need to achieve your objective?

**Target audience**  
Who is the target audience of your campaign?

**TYPE OF CROWDFUNDING**

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## Crowdfunding & Innovative Finance

### How to choose your crowdfunding platform

**CF Model** → **Geographic coverage** → **Focus** → **Cost structure**


- Local
- Regional
- National
- EU
- Generalist
- Vertical focus
- Success Rate
- Flat fee






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### Crowdfunding & Innovative Finance


Due diligence of platforms




-  CF Model
-  Geography
-  Specialist vs generalist
-  Cost structure
-  Similar projects

 **Exercise:** Identify the right platform for you + 1 similar project

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## Setting up a campaign

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**Crowdfunding & Innovative Finance**  
Organize your ideas

### Telling a compelling story...

What?

Why?

How?

Who?

When?

Where?

Why do you need their support?


What do you offer in exchange?

Call to action




Use appropriate language and tone for your audience

www.powerpoor.eu Icon by corpus delicti from the Noun Project




**Crowdfunding & Innovative Finance**  
Present your ideas


### ... and create a compelling video



- Max. 3 min
- Entertaining or emotional
- Show your face
- Use copyright-free music
- If budget allows, seek help from a professional videomaker

**Exercise:** Draft your story in max. half a page

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## Crowdfunding & Innovative Finance

Organize your strategy

### Select the right communication channels

Keep your target audience in mind

Family and friends

Peers

Amplifiers

Consider available communication channels

Email

LinkedIn


Facebook


Events

Forums/groups

Twitter

Which channel could you use to reach each audience group?


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## Crowdfunding & Innovative Finance

Tips to take into account

- **Do** use appropriate tone and language for each audience
- **Do** prepare your messages in advance
- **Do** prepare a communication plan
- **Do** keep your social media updated
- **Do** focus on channels where you already have a solid network
- **Do** organize a launch event
- **Don't** be afraid of **asking (for advice, contributions, input, etc)**

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## Crowdfunding & Innovative Finance

Focus on the typology of crowdfunding that you use

### Set the right incentives

Donation	Reward	Equity	Lending
<ul style="list-style-type: none"> <li>Appel to intrinsic motivation &amp; philanthropy</li> <li>Provide updates on the latest developments of projects</li> <li>Express gratitude to your donours</li> </ul>	<ul style="list-style-type: none"> <li>Extrinsic + intrinsic motivation</li> <li>Offer a variety of rewards considering different income and interest levels</li> <li>Perks' perceived value</li> <li>Market rate</li> </ul>	<ul style="list-style-type: none"> <li>Financial return</li> <li>Intrinsic motivations</li> <li>Valuation</li> <li>% offered</li> <li>Promise &amp; deliver growth</li> </ul>	<ul style="list-style-type: none"> <li>Financial return</li> <li>Interest rate</li> </ul>

Exercise: Identify the best incentives for your case


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## Crowdfunding & Innovative Finance

Start your campaign

Research & prepare	Campaign	Follow up and engage
<ul style="list-style-type: none"> <li>Benchmark</li> <li>Strategise</li> <li>Research</li> <li>Make lists</li> <li>Connect</li> <li>Define messages</li> <li>Reach out</li> </ul>	<ul style="list-style-type: none"> <li>Execute</li> <li>Evaluate</li> <li>Correct</li> </ul> <div style="text-align: center; margin-top: 10px;"></div>	<ul style="list-style-type: none"> <li>Provide updates</li> <li>Deliver your project</li> <li>Manage expectations</li> <li>Be responsive</li> <li>Keep audience engaged</li> </ul>

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## How Collective Innovative Actions can tackle energy poverty

### Case Study 3

CASE STUDY	SOLARISATION OF GREECE: REWARD CROWDFUNDING CAMPAIGN FOR SOLAR PANELS	LOCATION
		<b>GREECE</b>
<b>DESCRIPTION</b>	With energy poverty being one of the most dramatic symptoms of the debt crisis in Greece (6 out of 10 households were struggling to pay their energy bills), investing in the abundant sun, the country's biggest asset, helped put money back in people's pockets by reducing their energy bills, brought them back into the job market by teaching them new skills and giving them opportunities, while contributing to the renewable energy transition.	
<b>SOLUTION</b>	Greenpeace Greece launched a reward-based crowdfunding campaign to finance the installation of solar panels onto the houses of families who lived on the brink of energy poverty in the island of Rhodes.	
<b>IMPACT</b>	35.063€ raised from 1161 backers Lower energy bills for involved households with significant savings Reduced dependency on oil energy production and oil subsidies	

Source: <https://www.indiegogo.com/projects/solarization-of-greece#/updates/all>

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## How Collective Innovative Actions can tackle energy poverty

### Case Study 4

CASE STUDY	Crowdlending campaign for the energy rehabilitation of a homeowner community	LOCATION
		<b>SPAIN</b>
<b>DESCRIPTION</b>	Project to replace community boilers and other energy efficiency measures in the centralized hot water production system of a community of homeowners in Barcelona. The project achieved significant savings in the energy consumption of the centralized Domestic hot water (DHW) production system, as well as a fair distribution of the real consumption of each home.	
<b>SOLUTION</b>	Crowdlending campaign for the realization of a series of energy efficiency proposals: <ul style="list-style-type: none"> <li>• Replacement of old atmospheric gas boilers with new, more efficient watertight boilers</li> <li>• Replacement of the old circulation pumps</li> <li>• New monitoring and control system</li> <li>• Installation of individual ACS meters in each house</li> </ul>	
<b>IMPACT</b>	49,600€ raised from 56 backers Lower energy consumption for involved households with significant savings on the energy bill CO2 emissions reduced by 16 tons/year	

Source: <https://www.ecrowdinvest.com/detalles/comunidad-propietarios-barcelona#description>

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POWERPOOR



# EXERCISE

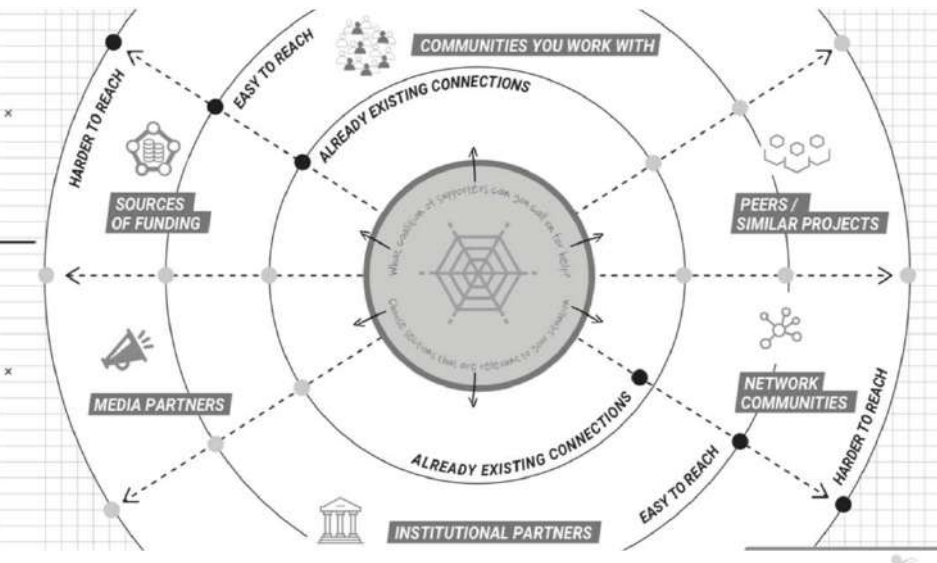
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POWERPOOR

## Crowdfunding & Innovative Finance

### Exercise 1: Identify your community network



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## Crowdfunding & Innovative Finance


### Exercise 2: Develop a campaign pitch

 Exercise: Based on what you have developed so far, write your crowdfunding pitch, including:

- Who is your target audience? What are you planning to achieve and why?
- Where, when, how (if relevant)?
- How much funding you're looking for?
- Why should people care?
- What are you offering in exchange?
- Call to action





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## PART III: Collective Energy Initiatives – An Introduction

- Definition
- Differences
- Energy cooperatives
- How can they help fight energy poverty?
- How to start

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**Collective Energy Initiatives**  
Definition

**An energy community can be...**

- A way of organising **collective citizen actions** to influence the energy system
- Entities that exercise **energy-related activities** (generation, distribution, supply, aggregation, consumption, sharing, storage of energy, provision of energy-related services, etc.)
- Non-commercial **market actors**
- Collective switching campaigns, collective investments in solar panels, the ownership of an energy supply company, a distribution network, etc.

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**Collective Energy Initiatives**  
Definition

**Energy communities are based on...**

- Open and voluntary governance
- Ownership and control by citizens, local authorities and small businesses
- Social, environmental or local economic benefits rather than profit-making

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**Collective Energy Initiatives**  
Differences

**ENERGY COMMUNITIES**  
Two new definitions at the EU level

<b>Renewable Energy Community (REC)</b>		<b>Citizen Energy Community (CEC)</b>
All forms of renewable energy	↔	Technology-neutral (only electricity)
Proximity of RE projects	↔	No geographic limits
Individuals, local authorities and micro/small/medium enterprises	↔	Any participant
Autonomous from individual members and traditional market actors	↔	Undefined degree of autonomy
Effective control by individuals, local authorities and micro/small enterprises	↔	Effective control includes medium-sized enterprises

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**Collective Energy Initiatives**  
Differences

**Energy Communities can have different legal forms:**

Foundations

Partnerships


Limited liability companies

Energy cooperatives

Associations

Trusts

Non-profit organisations

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**Collective Energy Initiatives**  
Energy cooperatives

## ENERGY COOPERATIVES


**A type of social and economic enterprise**  
**A legal form that enables citizens to collectively own and manage energy-related projects and services**

- Democratic governance (1 member – 1 vote)
- Citizens can consume and share energy from renewable sources
- People can invest by buying shares or financing projects
- Surpluses are reinvested to support its members and/or the community

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**Collective Energy Initiatives**  
Energy cooperatives




**7 PRINCIPLES OF COOPERATIVES**


The diagram shows seven principles arranged in a circle, connected by lines. The principles are: Voluntary and open membership, Democratic member control, Member economic participation, Autonomy and independence, Education, training and information, Cooperation among cooperatives, and Concern for community.


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Source: International Co-operative Alliance: <https://www.ica.coop>



**Collective energy initiatives - video (1/2)**  
(a "refreshing" video about REScoops)

Source: REScoop The energy transition to energy democracy: <https://www.youtube.com/watch?v=ZTmeNmWEuPg>  
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**Collective Energy Initiatives**  
How can they help fight energy poverty?

**Accessibility**

- **Economy**
  - Fair prices
- **Governance**
  - Fair decisions

**Sustainability**


- **Social**
  - Integration and cohesion
- **Environmental benefits**
  - Less health risks

**Solidarity**

- **Fair conditions**
  - Well-being rather than profit
- **Support**
  - Knowledge sharing

**Local economy**

- **From citizens, for citizens**
  - Benefits remain local
- **Financial autonomy**
  - Less external dependence

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## Collective Energy Initiatives

How can they help fight energy poverty?

For example:

- **Sharing locally produced energy with vulnerable consumers**
  - More accessible energy prices
- **Collective purchase or ownership of goods and services**
  - Support for making investments with large upfront costs
  - Opportunity to participate in collective energy generation with no or low investments
- **Reinvesting in the community**
  - Round-up or similar mechanisms in energy bills to support vulnerable consumers
  - Accessible loans for investments within the community (e.g. microcredit)
- ...and much more!

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## Collective Energy Initiatives

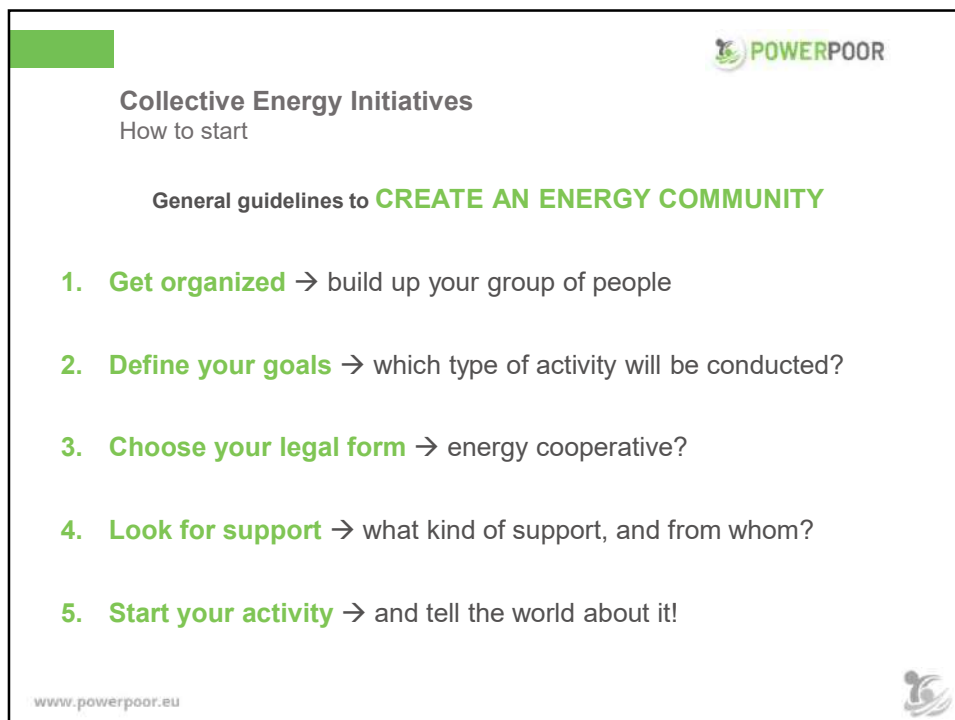
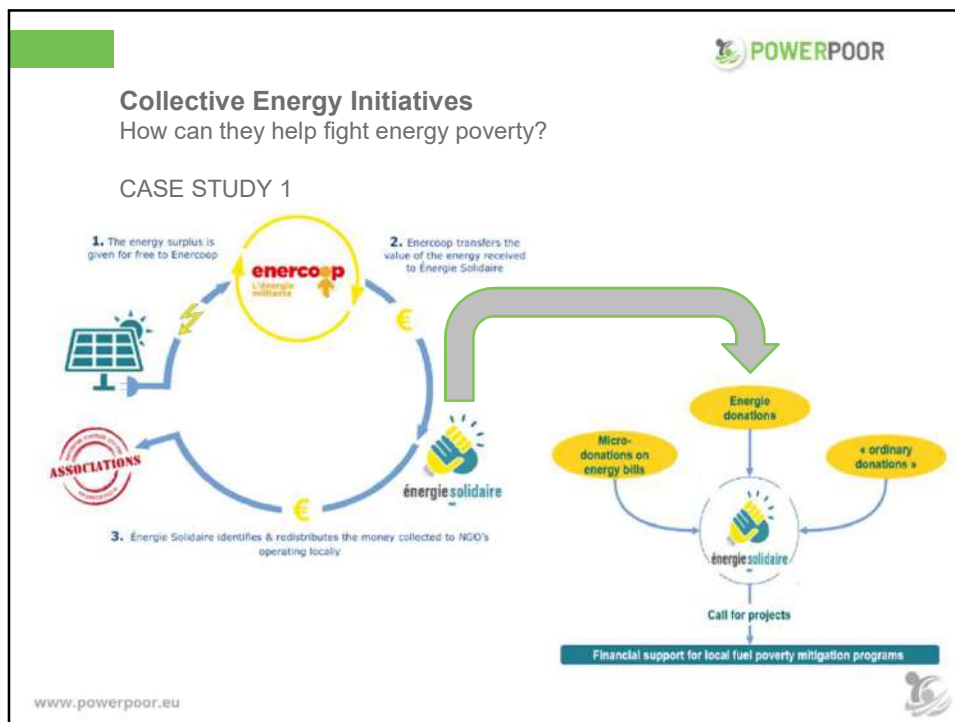
How can they help fight energy poverty?


### CASE STUDY 1

CASE STUDY	ENERGY SOLIDAIRE LES AMIS D'ENERCOOP	LOCATION
		France
<b>PROBLEM DESCRIPTION</b>	12M citizens in France suffer from energy poverty.	
<b>SOLUTION</b>	A non-profit association created a solidarity fund that raises money through micro-donations from the energy bills of consumers who are members of an energy cooperative. The resources support local social initiatives tackling fuel poverty by donating renewable energy from energy producers.	
<b>IMPACT</b>	So far Enercoop has: <ul style="list-style-type: none"> <li>- 2500 clients, each donating around 36€ per year.</li> <li>- 90 000 € are annually collected, of which 50% are directly given to 6 associations that help citizens renovate their houses.</li> </ul>	

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**Collective Energy Initiatives**  
How to start

**General guidelines to CREATE AN ENERGY COMMUNITY**

**1. Get organized** → build up your group

- Gather motivated people → technical skills and knowledge are important, but motivation is key!
- Identify key leaders, or welcome potential ones
- Consider existing groups around you, the community might already be there! (and learn from them)
- Keep your team engaged through regular communication and activities

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**Collective Energy Initiatives**  
How to start


**General guidelines to CREATE AN ENERGY COMMUNITY**

**2. Define your goals** → which type of activity will you conduct?

- Ask questions to yourselves (Who are you? What do you want to achieve? How are you going to do it?)
- Create your own narrative → Storytelling is key
- Define your main activities:
  - Energy efficiency and savings
  - Energy production
  - Energy management (sharing, storing, self-consumption...)
  - Energy supply, distribution, other services...
  - Education
  - Mobility
- Plan your process → Develop your strategy

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## Collective Energy Initiatives


How to start


### General guidelines to **CREATE AN ENERGY COMMUNITY**

**3. Choose your legal form** → energy cooperative?

- Having one is not mandatory, but most probably it will be helpful
- **Choose the legal form that best fulfills your needs** → In POWERPOOR, we think that energy cooperatives are the most appropriate ones. Some of their advantages are:
  - Regional networks → Support and visibility
  - Already existing rules/structures → You do not have to start from scratch
  - Other cooperative initiatives → Can be a good inspiration, reference and support
  - Social and economic perspective → A solid legal form to reach your goals
- **Define your structure**
  - Internal rules
  - Who will be the decision-makers?
  - Who will be the investors?

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## Collective Energy Initiatives

How to start


### General guidelines to **CREATE AN ENERGY COMMUNITY**


**4. Look for support** → what kind of support do you need and from whom?

Support from:		Support in/as:
Local and regional administrations		Legal/fiscal procedures, legitimacy...
Other cooperatives		General/operational support
Companies and professionals		Service provision, technical support...
Associations and social movements		A broad reach, social legitimacy

**Create a network around you → Reach the wider community**

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## Collective Energy Initiatives

How to start

**General guidelines to CREATE AN ENERGY COMMUNITY**

**5. Start your activity** → and tell the world about it!

- **Share your narrative** → Motivate others to join you or to engage in new projects
- Remember: maintaining an energy community is a **continuous process** which requires constant engagement!

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## Collective Energy Initiatives - video (2/2)


A motivational video

**“The Power of Community Energy”**



Source: *The Power of Community Energy!* <https://www.youtube.com/watch?v=lyd8-haPjo>

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## Part IV- POWER FUND

What is it?

How to use it


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**POWER FUND** is a Web based tool to help energy poor citizens identify and learn about collective innovative actions to tackle energy poverty.

To this end POWER-FUND integrates two main sections:

- An Online marketplace for Collective Energy Initiatives**
- A open space on innovative financial instruments and community finance**



### Online marketplace for Collective Energy Initiatives

It provides users, i.e., individuals, including energy poor citizens, local and regional authorities, and communities / cooperatives, with four types of services:

**Conceptualising Energy Communities:** A brief introduction to Energy Communities, what they are, and what they can do for energy poverty.

**Join a community:** A list of energy communities / cooperatives per country, with information about their pricing and management policies, the services provided to energy poor citizens, and the process to join and become an active member;

**Create a community:** Guidelines on how an energy community can be established and operated by energy poor citizens and in close collaboration with local stakeholders, especially for the participating countries.

**Operate a community:** Tips and tools to help users in managing and operating their energy community, including tools for monitoring data on energy consumption / production, and evaluating the performance of a city/community/buildings, in terms of energy efficiency)

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### Conceptualising Energy Communities



There are two main user types in initiatives where citizens come together to improve common energy issues: Energy Communities and also can be further divided into Citizens Energy Communities or Renewable Energy Communities, and Energy Cooperatives.

[Energy Communities](#) [Energy Cooperatives](#) [RECCs](#)

#### Energy Communities

Energy Communities is an emerging concept for which no single accepted definition exists and which is applied in various ways, but as:

- Community of citizens (Energy users):** citizens that are connected to the same energy network, or a geographical area, or a geographical area with environmental and social characteristics, or a group of energy-related persons;
- Energy-related persons:** citizens that are connected to the same energy network, or a geographical area, or a geographical area with environmental and social characteristics, or a group of energy-related persons;
- Geographical area:** citizens that are connected to the same energy network, or a geographical area, or a geographical area with environmental and social characteristics, or a group of energy-related persons;
- Geographical area:** citizens that are connected to the same energy network, or a geographical area, or a geographical area with environmental and social characteristics, or a group of energy-related persons;

There are also several other key areas addressed for energy communities, namely: Citizens Energy Community and Renewable Energy Community.

<p><b>Citizens Energy Community (CEC)</b></p> <p>"This model refers to the types of renewable energy generation requirements and support defined in energy efficiency Master Plans and Sustainable Energy."</p> <ul style="list-style-type: none"> <li>• Renewable: open and voluntary;</li> <li>• Community and citizens: citizens, local authorities and small businesses;</li> <li>• Purpose: social, economic and environmental benefits other than financial profits;</li> <li>• Geographical scope: not necessarily the same geographical location;</li> <li>• Technology: based both on renewable and non-renewable energy;</li> <li>• Activities: generation, distribution, storage, consumption, sharing, aggregation and storage of electricity and other energy efficiency, IT sharing and other energy-related services;</li> <li>• Participation: citizens, local authorities, local authorities and citizens, other members of the community;</li> <li>• Authority: not defined, but decision-making structure should be transparent or democratic that is not engaged in large-scale commercial activity and is not for energy profit, but for citizens' energy;</li> <li>• Effective control: national, regional, local authorities and non-profit organisations;</li> </ul>	<p><b>Renewable Energy Community (REC)</b></p> <p>"It has to exploit renewable energy" (Directive on Renewable Energy Sources (EU) Directive (Directive 2018/2001))</p> <ul style="list-style-type: none"> <li>• Renewable: open and voluntary;</li> <li>• Community and citizens: citizens, local authorities and small businesses;</li> <li>• Purpose: social, economic and environmental benefits other than financial profits;</li> <li>• Geographical scope: not necessarily the same geographical location;</li> <li>• Technology: not limited to renewable energy in the electricity and heat sectors;</li> <li>• Activities: generation, distribution, consumption, storage, and aggregation, supply and sharing of renewable energy and other energy-related services;</li> <li>• Participation: citizens, local authorities and small businesses, other members of the community and other members of the community;</li> <li>• Authority: not defined, but decision-making structure should be transparent or democratic that is not engaged in large-scale commercial activity and is not for energy profit, but for citizens' energy;</li> <li>• Effective control: national, regional, local authorities and non-profit organisations;</li> </ul>
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### Join A Community!

Find energy communities and cooperatives in your country, and discover more about their pricing, management policies, services provided, as well as the projects and costs it, join and become an active member!

**JOIN A COMMUNITY**  
A list of energy communities / cooperatives (DF, SAUCLU, WE) information about their projects, the services provided and the process to join and become an active member.

Explore the map and join a Community

- Energy community Luco de Jiloca**  
Green Energy Community  
27  
Luco de Jiloca  
43000 Luco de Jiloca  
Spain  
Read More
- Atica Energy Community**  
Citizen Energy Community  
29  
2nd September 144  
11001 Alcala  
Spain  
Read More
- Renewable energy community pilot project in Miraflores (CoCommunity project)**  
Renewable Energy Community  
9  
Euzepart 404.29, Miraflores  
Miraflores 1372107  
Spain  
Read More
- Coopernico C.R.L.**  
Renewable Energy Cooperative  
2160  
Rua de São Nicolau 73  
1100-050 Lisboa  
Portugal  
Read More
- GoEzer**  
Renewable Energy Cooperative  
1400  
Alameda da Armada 10  
20000 Ourense  
Spain  
Read More

### Find Your Community....

Filter Reset X

- Initiatives status
- Initiatives
- Initiative application
- Initiative Services
- Initiative Additional Services

<b>Coopernico C.R.L.</b>
Name Legal Representative
Rua Rúa Zoltanes
Email
coopernico@coopernico.org
Phone
+3512134711376
Coop Name
Coopernico - Cooperativa de Desenvolvimento Sustentável C.R.L.
Website
http://www.coopernico.org
Location
Rua de São Nicolau 73 1100-050 Lisboa Portugal
Number of Members
2160
Membership Fee
650.00
Services

**.....Or Register one.**

If you are you a crowdfunding platform or energy community interested in alleviating energy poverty, [Join Us!](#)

Join Us!
Join Us!

**Name of the Energy Community** \*

**Description** \*

**Website** \*

**Address** \*

**Location** \*

**Phone** \*

**Type** \*

**Services** \*

**Additional Services** \*

**Next Legal Representation** \*

**Org. Name** \*

**Number of Members** \*

**Membership Fee** \*

**Consent** \*

I understand that the information above will be audited (after approval on www.powerfund.eu) at the discretion of the Powerfund project team. You can request for contract release or block account data by writing an email to info@powerfund.eu

**Create A Community!**

**CREATE A COMMUNITY**

A step-by-step guide on how an energy community can be established and operated.

MORE

Discover step-by-step how to set up and create your own community

**STEP 1: Get organized (ask if you need)**

- Gather people who are motivated, possess with technical skills and knowledge are important, but the key in energy communities is to be formed by people who are motivated and will be engaged in the long term. Please be aware: the motivation can come from the interest and knowledge, but it can also come from a necessity!
- Identify key leaders within your group, or nominate potential leaders to your initiative.
- Take into account the existing groups around you that are already creating community in a broad sense, be them energy communities or not. Learn from their successes and mistakes, they may help and boost the energy community.
- Keep your team informed and engaged, maintain the community activities, discussion... (this leads to the second step)

**STEP 2: Define your goals**

**STEP 3: Choose your legal form**

**STEP 4: Look for support**

**STEP 5: Start with your activity!**

[Next step](#)

**National Guidelines**

Find out how Different Energy situations are regulated across Europe

www.powerpoor.eu

Operating a community can be a complex task. To make it easier, here you find a list of tools and useful links that can help you operate and manage different aspects of your community:

- Monitoring and analysing the energy use (consumption and production)
- Energy billing
- Energy market
- Participation and decision making

**Pylon**  
A neutral energy data facilitator for the provision of added-value services to every-day consumers and other stakeholders.  
<https://pylon-network.org/>

**HomeRule**  
Compile project's tool to help operate energy communities, with a focus on managing one building/house energy needs.  
<https://www.compile-project.eu/products/homerule/>

**GridRule**  
Compile project's tool to coordinate individual community members and optimize the whole community energy needs.  
<https://www.compile-project.eu/products/gridrule/>

**EnergyID**  
A public platform where citizens can register and insert and monitor their energy consumption and verify if they are consuming less or more than a similar citizen in their country.  
<https://www.energyid.eu>

**Demokratian**  
An online voting platform for horizontal decision-making.  
<https://www.demokratian.org/>

**OPERATE A COMMUNITY**

A list of various tools to support the day-to-day operation of an energy community, including (but not limited to): monitoring and analysis of the energy use (production and consumption) and voting support.

[MORE](#)

**Operate A Community!**

www.powerpoor.eu

Innovative financial instruments and community finance

It will provide the users with detailed information on crowdfunding and how to use it, through three main components:

- Invest Citizens:** An introduction to crowdfunding providing information on what it is (types of crowdfunding, a brief explanation of how the process works, finding the right crowdfunding platform, namely the differences among platforms according to field of specialization, allocation of funding, costs, etc.) and how to pursue financing opportunities in order to implement sustainable energy interventions, such as energy efficiency measures in their house/ apartment.
- Funding Assistant:** A detailed guide users on how to create a Crowdfunding campaign, including how to choose your model (objective, funding target, incentives), how to prepare a campaign (target audience, marketing video, social media), how to manage a campaign (monitoring, audience engagement), and how-to follow-Up
- Rising Capital:** A repository of relevant Investment opportunities (Crowdfunding campaigns) for citizens to examine and/or invest in, with all relevant info such as technology deployed, participation type (reward, lending and equity-based), location, and link to the hosting platform.

Additionally, a list of trusted crowdfunding platform is included for those who wish to begin planning their own campaign.

Powerfund

Home Collective Energy Initiatives - Collective Finance - Digital

Collaborative Finance or Crowdfunding is the online extension of the cooperative idea to even larger communities with the help of the internet, allowing support from people across entire countries, in order to support specific projects that can make a change in a local level. (see awareness of social challenges or inspire communities to participate and engage with their projects in a global level)

Find out how you can contribute to tackle energy poverty and support your project with collective finance!

**Invest Citizens**

Discover crowdfunding and what it can do for energy poverty

[MORE](#)

**Funding Assistant**

Learn how to create and set up your crowdfunding campaign

[MORE](#)

**Raising Capital**

Register your crowdfunding campaign and find other projects to back them, or invest into

[MORE](#)

Partner Platforms

**Ecrowd**

- Energy
- Energy
- Spain
- Crowdfunding Model
- Lending
- Investment
- <https://www.ecrowdinvest.com>

**Crowder.PRO**

- Real Estate
- Energy
- Project
- Crowdfunding Model
- Lending
- Investment
- [www.crowder.pro](http://www.crowder.pro)

[View all](#)

www.powerpoor.eu

## Register your Crowdfunding Platform

If you are you a crowdfunding platform or energy community interested in alleviating energy poverty, join Us!

[Partners](#)
[Platform](#)
←

Partner Platforms

Support	Crowdfund POC
<ul style="list-style-type: none"> <li>2 Green House</li> <li>Energy</li> <li>Microgrid</li> <li>Heat</li> <li>10 Crowdfunding Model</li> <li>Learning</li> <li>2 Projects</li> <li>100k+ amount of fund</li> </ul>	<ul style="list-style-type: none"> <li>10 Green House</li> <li>Heat Tube</li> <li>Microgrid</li> <li>Thermal</li> <li>10 Crowdfunding Model</li> <li>Learning</li> <li>2 Projects</li> <li>100k+ amount of fund</li> </ul>

Register here to showcase your Platform on POWER FUND and become part of the POWERPOOR network.

Title \*

Country \*

Description

Email

Phone

Name Legal Representative

Website \*

Crowdfunding Model \*

Sector Focus \*

Consent \*

I understand that the information above will be published (after approval) on www.powerfund.eu at the discretion of the Powerfund project team. You can request to correct, remove or block incorrect data by sending an email to [info@powerfund.eu](mailto:info@powerfund.eu).

Sign

www.powerpoor.eu

## Invest Citizens

Discover more about crowdfunding and what you can do for!

### What is crowdfunding?

What do you do when you have a big goal and too little money to achieve it on your own?

You may ask your friends and family to help you by either donating a bit of money or giving you a small loan. When you expand that idea to an entire neighborhood, or region and build an organization around it, it becomes a community.

Crowdfunding, in a nutshell, is the natural extension of this idea to even larger communities with the help of the internet.

Or, to put it in a more simplistic way, Crowdfunding is a way of raising finance by asking a large number of people to contribute to a funding goal with a small amount of money!

Through crowdfunding, Communities and individuals can reach out to the crowd to initiate ideas, collect money, and engage with both citizens and decision makers. This relatively new funding tool can also improve their visibility and demand, foster an empowerment of collective decision-making in order to fund socially relevant projects to the benefit of their members.

### Crowdfunding for energy poverty

Crowdfunding's collective financing model is especially apt to answer the enormous challenges faced by citizens and households suffering from energy poverty. In this scenario, crowdfunding can provide the necessary funds for community-driven, sustainable renewable and/or energy efficiency projects in a timely manner, with less bureaucracy and regulatory complexity if compared to more traditional financing sources, where bank loans, structured around solvency of loans, are effectively provided out.

**Building retrofit**

Mobilize the support of the crowd to support energy efficiency renovation of your household building. Put your resources together to upgrade your HVAC system, to insulate your building, or improve the insulation of your windows to reduce your heating consumption.

**Renewable energy generation**

Use crowdfunding, community approach to finance the installation of solar panels and start producing your own, renewable energy. Collective financing can help realize investments by putting up the initial funds required to make a large investment in electricity generation capacity.

**Community Energy projects**

If you are part of an off-grid community, crowdfunding can also support you in improving your access to energy by allowing you to put together the resources and capital required for capital-intensive off-grid energy projects.

Invest Citizens

Discover crowdfunding and what it can do for energy poverty


MORE

←

www.powerpoor.eu



## Funding Assistant



**Funding Assistant**  
Learn how to create and set up your crowdfunding campaign

[View](#)

Learn how to set up your crowdfunding campaign

**4. Setting the stage**

To successfully process a crowdfunding campaign there are a number of things that need to be done, from setting the objectives to the marketing and communication strategy, such as the branding, social planning and selection of assets.

**Set public objectives:** To ensure a crowdfunding campaign will succeed it is vital to set a clear objective and make sure that the project has a clear focus. This will help you to attract investors and provide them with the information they need to make a decision. The key to setting a successful objective is to be clear, concise and measurable. It should be something that you can track and measure over time.

**Set your funding target:** To set a funding target you need to know what your costs are, to make sure you have enough to cover all your expenses. It is also important to consider the amount of funding you need to reach your target. This will help you to set a realistic target and to attract investors.

**Identify the right type:** It is important that your project's characteristics match the crowdfunding type that you will choose. Each type of crowdfunding has its own benefits and risks, so it is important to understand the different types and to choose the one that is best for your project. This will help you to attract investors and to reach your target.

**Set up your value proposition:** To attract your ideal investors you have to have a clear value proposition that explains why your project is worth investing in. This will help you to attract investors and to reach your target. It should be something that is unique, valuable and achievable.

**Communicate and market:** Before you launch the campaign you have to create a strong message that will attract investors. This will help you to attract investors and to reach your target. It should be something that is clear, concise and compelling. You also have to create a marketing plan that will help you to reach your target.

**Check the platform's terms:** Before you launch the campaign you have to check the platform's terms and conditions. This will help you to understand the rules and regulations of the platform and to make sure you are compliant. It should be something that is clear, concise and easy to understand.

[View the page you selected in the report](#)  
[How to create a crowdfunding campaign for your business](#)  
[How to set up your crowdfunding campaign page](#)

www.powerpoor.eu


## Raising Capital

Find relevant campaigns and projects across Europe to learn from and invest in, or share our own crowdfunding campaign with the POWERPOOR network

**Register your Campaign**

[Register](#)


**Crowdfunding Campaigns**



**La Energía Del Cole**

What if you could support a school that wants to produce its own sustainable energy, transform its village and eradicate energy poverty in the community...


[Open](#)



**Rehabilitación energética de Comunidad de Propietarios - Balnes BCN**

Project to replace community boilers and other energy efficiency measures in the centralized hot water production system of a community of owners in...


[Closed](#)



**Let's solarize Greece!**

With energy poverty being one of the most dramatic symptoms of the Greek crisis 18 out of 10 households are struggling to pay their energy bills.


[Closed](#)



**Solarization**

Project to replace community boilers and other energy efficiency measures in the centralized hot water production system of a community of owners in...

[Open](#)



**Raising Capital**

Register your crowdfunding campaign and find other projects to learn from, or invest in.

[View](#)

www.powerpoor.eu

**Register Your Crowdfunding Campaign**

Register your Campaign

Register here to showcase your Project on POWER FUND and become part of the POWERPOOR network

Name of the Crowdfunding Campaign \*

Country \*

Description \*

Campaign Link \*

URL \*

This must be an external URL, such as http://example.com

Link text

Hosting Platform \*

Funding Target €

Crowdfunding Model \*

Money Raised €

Image \*

Upload file (max. 5 MB size)

Allowed types: png, gif, jpg, jpeg

Status \*

Open

I understand that the information above will be published (after approval) on www.powerfund.eu as the information of the PowerFund project team. You can request to correct, remove or block receipt data by sending an email to [info@powerfund.eu](mailto:info@powerfund.eu)


Save

www.powerpoor.eu

**Check it for yourself!**

<http://powerfund.powerpoor.epu.ntua.gr>


www.powerpoor.eu




Module Summary

Key Takeaways

References and Further Reading




[www.powerpoor.eu](http://www.powerpoor.eu)




**Module Key Takeaways**

- Citizen participation is the backbone of collective energy innovative actions
- Both Crowdfunding and Collective Energy Initiatives are powerful tools to improve energy-related conditions and accessibility
- They can be a good alternative to individual or traditional financing methods, and provide many benefits besides purely financial resources





[www.powerpoor.eu](http://www.powerpoor.eu)



## References and further reading


- POWERPOOR Online Library: <http://powerpoor.eu/library>
- Powerfund Tool: <https://www.powerfund.eu/>
- Energy Poverty Observatory: <https://www.energypoverty.eu>
- Successful Crowdfunding in 15 Steps by ECN: [https://www.youtube.com/playlist?list=PLKS4qNWhGkZEQKKDiGtNlg26aWonGC\\_MK](https://www.youtube.com/playlist?list=PLKS4qNWhGkZEQKKDiGtNlg26aWonGC_MK)
- “Community Energy: A practical guide to reclaiming power” by Friends of the Earth Europe, REScoop and Energy Cities. October 2020. Available here: <https://www.rescoop.eu/toolbox/community-energy-a-practical-guide-to-reclaiming-power>

[www.powerpoor.eu](http://www.powerpoor.eu)

## Thank you for your attention!

Name of Presenter(s)  
Name of Organisation, Country  
e-mail -



This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437



# POWERPOOR



Empowering Energy Poor Citizens through Energy Cooperative Initiatives

The POWER FUND tool

EUROCROWD, COOPERNICO, GOINER



This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437




## POWER FUND

What is it?

How to use it

[www.powerpoor.eu](http://www.powerpoor.eu)



**POWER FUND** is a Web based tool to help energy poor citizens identify and learn about collective innovative actions to tackle energy poverty.

To this end POWER-FUND integrates two main sections:

**An Online marketplace for Collective Energy Initiatives**

**A open space on Innovative financial instruments and community finance**

**Online marketplace for Collective Energy Initiatives**

It provides users, i.e., individuals, including energy poor citizens, local and regional authorities, and communities / cooperatives, with three types of services:

**Join a community:** A list of energy communities / cooperatives per country, with information about their pricing and management policies, the services provided to energy poor citizens, and the process to join and become an active member;


**Create a community:** Guidelines on how an energy community can be established and operate by energy poor citizens and in close collaboration with local stakeholders, especially for the participating countries.

**Operate a community:** Tips and tools to help users in managing and operating their energy community, including tools for monitoring data on energy consumption / production, and evaluating the performance of a city/community/buildings, in terms of energy efficiency)

www.powerpool.eu

COOPs interested to participate and be showcased here... [More about the project](#)

Powerfund Home Collective Energy Initiatives Collective Finance



Empowering sustainable energy engagement with society

Home

View Edit Delete Revisions

## Join a community

Here you'll find a list of energy communities (cooperatives per country, with information about their pricing and management policies, the services provided and the process to join and become an active member).

**Coopernico**

Renewable Energy Cooperative

2100

A Coopernico foi fundada por um grupo de 16 cidadãos vindos de diferentes áreas profissionais e com diferentes backgrounds, mas que partilham uma preocupação...

Interested to know more on POWERFUND here... [Contact](#)

## Create Energy Initiative

**Name of the Energy Initiative**

**Description**

**Website**

  
This must be an external URL, such as http://example.com.

**Email**

**Location**

Country

Street address

Postal code  City

Phone

**Type**

**Services**

**Additional Services**

**Geographical Reach**

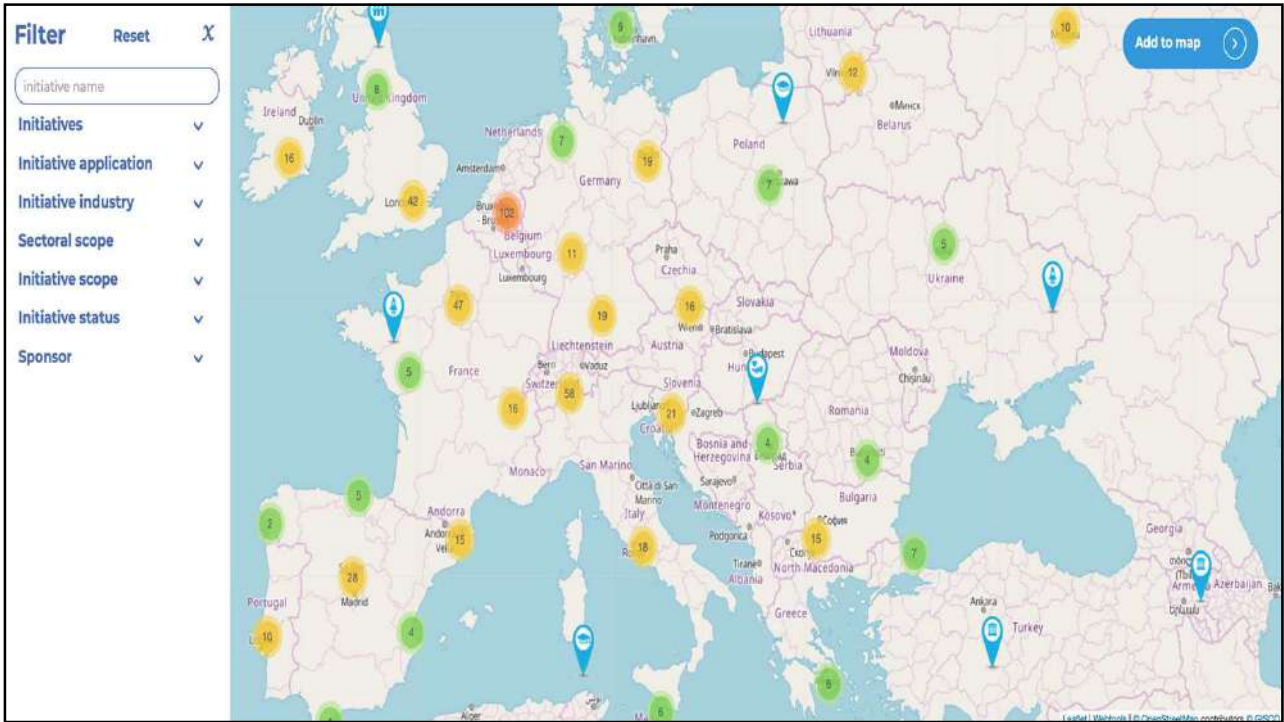
**Name Legal Representative**

**Coop Name**

**Number of Members**

**Membership Fee**

[Save](#)



The screenshot shows the Powerfund website. At the top, there is a navigation bar with the Powerfund logo and the text 'Home Collective Energy Initiatives Global Finance'. Below the navigation bar is a banner image of power lines with the text 'Empowering sustainable energy engagement with society'. Below the banner is a section titled 'Create a community' with a 'GUIDELINES' section. The guidelines are divided into three steps: STEP 1: Get inspired! Build on your goals, STEP 2: Define your goals, and STEP 3: Choose your legal form. The website also includes a footer with the URL 'www.powerpool.eu' and a small logo in the bottom right corner.



The screenshot shows the Powerfund website interface. At the top, there is a navigation bar with 'Home' and 'Collective Energy Initiatives' (with a dropdown arrow) and 'Collective Finance' (with a dropdown arrow). The main header area features the text 'Empowering sustainable energy engagement with society'. Below this, a breadcrumb trail reads 'Home / Collective Energy Initiatives'. A menu bar includes 'View', 'Edit', 'Delete', and 'Revisions'. The central heading is 'Operate a community', followed by a sub-heading: 'Operating a community can be a complex task. To make it easier, here you find a list of tools and useful links that can help you operate and manage different aspects of your community.' A bulleted list includes: 'Monitoring and analysing the energy site (consumption and production)', 'Energy billing', 'Energy market', and 'Participation and decision making'. Below the list are four tool cards: 'Pylon' (A neutral energy data facilitator for the provision of added-value services to every-day consumers and other stakeholders, with a link to https://pylon-network.org/), 'HomeRule' (Compile project's tool to help operate energy communities, with a focus on managing one building/home energy needs, with a link to https://www.compile-project.eu/rodota/homerule/), 'GridRule' (Compile project's tool to coordinate individual community members and optimize the whole community energy needs, with a link to https://www.compile-project.eu/rodota/gridrule/), and 'Demokraia' (An online voting platform for horizontal decision-making, with a link to https://www.demokraia.org/). The footer contains the URL www.powerpoor.eu and a small logo.

The screenshot shows the 'Collective Finance' section of the Powerfund website. The navigation bar is identical to the previous screenshot. The main header area features the text 'Empowering sustainable energy engagement with society'. Below this, a breadcrumb trail reads 'Home / Collective Energy Initiatives'. A menu bar includes 'View', 'Edit', 'Delete', and 'Revisions'. The central heading is 'Collective Finance', followed by a sub-heading: 'Collective Finance or Crowdfunding is the raising of money from the help of the Internet, allowing support from people across entire countries in order to assist specific projects that can make change in a local level, make awareness of social challenges or inspire communities to participate and engage with their projects and get involved!'. Below this is a row of six buttons labeled 'Home', 'Invest', 'Fund', 'Partner', 'Rise', and 'Invest'. A sub-heading reads 'To learn how to use crowdfunding to finance energy projects check:'. Below this are three cards: 'Invest Citizens' (Support manufacturing and other local jobs for energy projects, with a 'More' button), 'Funding Assistant' (Learn how to make and set up your crowd-funding campaign, with a 'More' button), and 'Rise Capital' (Register your crowdfunding campaign and find new grants to learn from, with a 'More' button). Below these cards is a section titled 'Partner Platforms' with three cards: 'Powerpoor' (with links for Energy Finance, Social, Country, Events, Finance, and www.powerpoor.eu), 'NTUA' (with links for Energy Finance, Social, Country, Events, and www.ntua.gr/en), and 'Eurocrowd' (with links for Energy Finance, Social, Country, Events, and www.eurocrowd.org). At the bottom, there is a text box: 'OF PLATFORMS interested to be showcased here...' with a 'Contact' button. The footer contains the URL www.powerpoor.eu and a small logo.

### Innovative financial instruments and community finance

It will provide the users with detailed information on crowdfunding and how to use it, through three main components:

**Invest Citizens:** An introduction to crowdfunding providing information on what it is (types of crowdfunding, a brief explanation of how the process works, finding the right crowdfunding platform, namely the differences among platforms according to field of specialization, allocation of funding, costs, etc.) and how to pursue financing opportunities in order to implement sustainable energy interventions, such as energy efficiency measures in their house/ apartment.

**Funding Assistant:** A detailed guide users on how to create a crowdfunding campaign, including how to choose your model (objective, funding target, incentives), how to prepare a campaign (target audience, marketing video, social media), how to manage a campaign (monitoring, audience engagement), and how-to follow-Up

**Rising Capital:** A repository of relevant Investment opportunities (Crowdfunding campaigns) for citizens to examine and/or invest in, with all relevant info such as technology deployed, participation type (reward, lending and equity-based), location, and link to the hosting platform.

**Create Partner Platform**

Home » Node » Add content

**Title \***

**Description**

**Name Legal Representative**

**Crowdfunding Model \***

- Select a value -

**Sector Focus**

- None -

**Country \***

Afghanistan

**Email**

**Phone**

**WEBSITE \***

**URL \***

Start typing the title of a piece of content to select it. You can also enter an internal path such as `/node/add` or an external URL such as `http://example.com`. Enter `<front>` to link to the front page. Enter `<nodeid>` to display link text only. Enter `route=<button>` to display keyboard-accessible link text only.

**Link text**

Published

**Save**

Powerfund Home: Collective Energy Initiatives » Collective Finance »

Empowering sustainable energy engagement with society

Home / Collective Finance

View » Edit » Delete » Revisions

### Invest Citizens

What is crowdfunding?

When do you do when you have a big goal and too little money to achieve it on your own?

You may ask your friends and family to help you by either donating a bit of money or giving you a small loan. When you require that this to an entire neighborhood, or region or state or organization around it, it becomes a community.

Crowdfunding, in a nutshell, is the natural extension of this idea to even larger communities with the help of the internet.

Or, in just a a more simple way: Crowdfunding is a way of raising finance by seeking a large number of people to contribute to a funding goal with a small amount of money!

Through crowdfunding, Communities and individuals can reach out to the crowd to obtain ideas, collect money, and engage with both citizens and decision makers. This relatively new funding tool can also improve their ability and, overall, foster an environment of collective decision-making in order to fund socially relevant projects to the benefit of their members.


**Crowdfunding for energy poverty**

Crowdfunding's collective financing model is especially appropriate to address the enormous challenges faced by citizens and households suffering from energy poverty. In this respect, crowdfunding can provide the necessary funds for community-owned, multi-scale renewable and/or energy efficiency projects in a timely manner, with less bureaucracy and regulatory complexity if compared to more traditional financing sources, where loan fees, structural and/or economic of scale, are effectively projected out.

- Building retrofit**  
Lernen bauen über ein online, community-orientiertes Projekt. Mehr Geld an Hausbesitzer, mehr Energieeffizienz, weniger CO2, ein besseres Wohlbefinden.
- Renewable energy generation**  
Lernen bauen über ein online, community-orientiertes Projekt. Mehr Geld an Hausbesitzer, mehr Energieeffizienz, weniger CO2, ein besseres Wohlbefinden.
- Community Energy projects**  
Lernen bauen über ein online, community-orientiertes Projekt. Mehr Geld an Hausbesitzer, mehr Energieeffizienz, weniger CO2, ein besseres Wohlbefinden.

www.powerpoor.eu

Powerfund Home Collective Energy Initiatives - Collective Finance



Home / Collective Finance

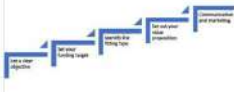
View Edit Delete Refresh

### Funding Assistant

Labels: Labels Labels Labels Labels Labels Labels

#### 0. Setting the stage

To successfully prepare a crowdfunding campaign there are a number of steps that must be considered, from setting the objective up to the marketing and communication strategy, each one requiring careful planning and attention to details.



**Set a clear objective:** To create a crowdfunding campaign you have to set a clear objective and make sure that this goal is shared by funders, staff and partners. The clearer, more concise and specific you are, the better the chances that the crowdfunding campaign will live up to the funding goals you have set. The key to forming a successful campaign is to focus on one prioritized objective and work towards it. You have also to consider that smart planning can and should involve asking properly for assistance, so to make your objective a reality.

**Set your funding target:** To set your funding target you have to begin with your financial plan. To define the right amount you would like to raise with your campaign, you have to specify all costs and outlays of the project and account for the platform fees and other campaign related costs.


**Identify the funding type:** It is important that your project's characteristics match the crowdfunding type that you will choose. Each type of crowdfunding has its own funding needs, so after setting your financial needs you can move on to identify the types of crowdfunding that best suit your project. Be also aware of the risk regarding crowdfunding campaigns not on all-or-nothing terms. Keeping in mind all these factors, you have to choose the most suitable type of crowdfunding for your project or you can combine the various types using the mixed model.

**Set your value proposition:** To set your value proposition you have to find out your target group's preferences and create attractive rewards and perks to capture your funders' attention. It is also important to prepare a convincing story where you explain your business why you are running the campaign, what's the project about and why and how they should support you. It is also very effective to present yourself, the organization and/or current status of the project.

**Dissemination and marketing:** Before you launch the campaign, you have to conduct a thorough research to find beneficiaries for your project. Try to reach your campaign to relevant media, social and events and to find the best channels and multiples for your communication actions. You also have to prepare suitable information for your funders and followers not only in a digital way, but on well, depending on the situation, via traditional marketing media that could complement your digital efforts. The more you keep your community informed, the better chances you have to gain support. Finally, focus on your target people and explore networks that, then try to reach new communities by leveraging influencers and networks.

www.powerpoor.eu

Powerfund Home Collective Energy Initiatives - Collective Finance




Home / Collective Finance

### Rising capital

Labels: Labels Labels Labels Labels Labels Labels

#### Solarization



Country: Greece  
 Funding Model: Reward  
 Funding Target: €500000  
 Money Raised: €300000

With energy poverty being one of the most dramatic symptoms of the Greek crisis (8 out of 10 households are struggling to pay their energy bills), investing in the solarized area, the country's biggest asset, will be key to a Greek recovery. The solarization of the country will not only bring in new products/products by ensuring their energy bills, it will put people back to work with new skills and opportunities, and it will support a renewable energy resource that is saving the planet.

www.powerpoor.eu

## Create CF Campaign

**Name of the Crowdfunding Campaign**

**Country**

**Description**

**Image**

No file selected

One file only.  
84 MB limit.  
Allowed types: png gif jpg jpeg.

**Video Link**

This must be an external URL such as <http://example.com>

**Crowdfunding Model**

**Money Raised €**

**Funding Target €**

**Check it for yourself!**

<http://powerfund.powerpoor.epu.ntua.gr>





**Thank you for your attention!**



This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437

# POWER FUND



Select your language from the drop-down menu

POWER FUND is a web-based tool developed by the POWERPOOR project to help energy poor citizens across Europe to identify and learn about Collective Innovative Actions to tackle energy poverty and take direct action.

POWER FUND provides the users with an Online marketplace for **Collective Energy Initiatives**, such as energy communities and cooperatives, as well as an open space where to learn about innovative financial instruments like crowdfunding, and how to use the potential of **Collective Finance** to overcome the economic and financial barriers hindering energy poor citizens from taking part in the energy transition.



Support household owners to pay the large up-front costs of Renewable Energy installations and/or Energy Efficiency investments.



Help lower the costs of Renewable Energy installations and/or Energy Efficiency renovations thanks to bulk purchases and economies-of-scale



Assist off grid households and communities pull together the resources and capital required for capital-intensive off-grid energy projects investments



Aid individuals in combining their buying power to purchase the energy at better prices on the wholesale market.



Support citizens and key organizations to develop energy communities, with the energy poverty focus.



Provide existing communities/cooperatives with resources to tackle energy poverty.

## Collective Finance

Learn more about crowdfunding and how to take advantage of collective financing to support your energy community project

[More](#)

## Collective Energy Initiatives

Discover the advantages of energy communities and cooperatives, and learn how to join or create one suited to your needs

[More](#)

Click here to access the section dedicated to **Energy Communities**, or select the appropriate page from the drop-down menu at the top of the page

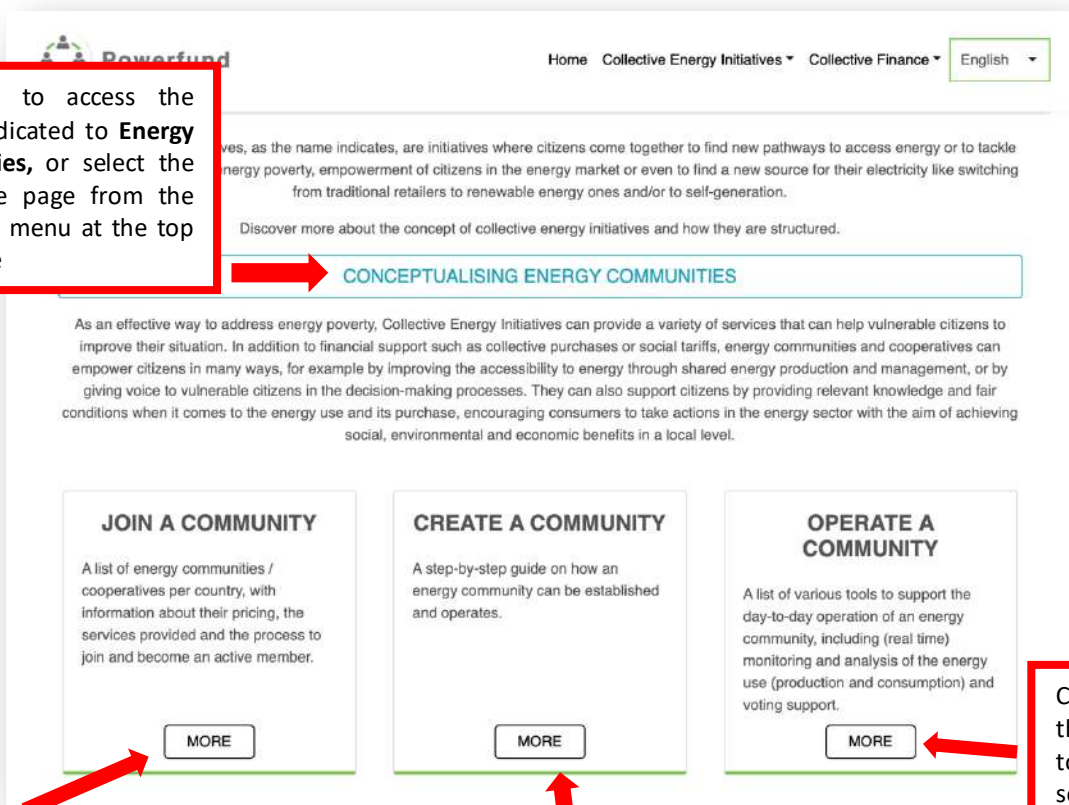
Click here to access the section dedicated to **Crowdfunding**, or select the appropriate page from the drop-down menu at the top of the page

If you are you a crowdfunding platform or energy community interested in alleviating energy poverty, Join Us!

[Communities](#)

[Platforms](#)

Select one of the two option to access the registration forms to add a **Crowdfunding Platform** or an **Energy Community** to Power Fund



Click here to access the section dedicated to **Energy Communities**, or select the appropriate page from the drop-down menu at the top of the page

[CONCEPTUALISING ENERGY COMMUNITIES](#)

As an effective way to address energy poverty, Collective Energy Initiatives can provide a variety of services that can help vulnerable citizens to improve their situation. In addition to financial support such as collective purchases or social tariffs, energy communities and cooperatives can empower citizens in many ways, for example by improving the accessibility to energy through shared energy production and management, or by giving voice to vulnerable citizens in the decision-making processes. They can also support citizens by providing relevant knowledge and fair conditions when it comes to the energy use and its purchase, encouraging consumers to take actions in the energy sector with the aim of achieving social, environmental and economic benefits in a local level.

**JOIN A COMMUNITY**

A list of energy communities / cooperatives per country, with information about their pricing, the services provided and the process to join and become an active member.

[MORE](#)

**CREATE A COMMUNITY**

A step-by-step guide on how an energy community can be established and operates.

[MORE](#)

**OPERATE A COMMUNITY**

A list of various tools to support the day-to-day operation of an energy community, including (real time) monitoring and analysis of the energy use (production and consumption) and voting support.

[MORE](#)

Click here to access the section dedicated to **Crowdfunding**, or select the appropriate page from the drop-down menu at the top of the page

Click here to access the section dedicated to **Crowdfunding**, or select the appropriate page from the drop-down menu at the top of the page

Click here to access the section dedicated to **Crowdfunding**, or select the appropriate page from the drop-down menu at the top of the page

Discover step-by-step how to set up and create your own community

**STEP 1: Get organized: build up your group!**

- Gather people who are motivated: people are often formed by people who are motivated by their own knowledge, but it can also come from others.
- Identify key leaders within your group.
- Take into account the existing groups in your area. Learn from their successes and failures.
- Keep your team informed and engaged.

Click on each STEP to open the respective tabs with the info.

...ant, but the key in energy communities is to be the motivation can come from the interest and ... broad sense, be them energy communities or ... (this links to the second step)

**STEP 2: Define your goals**

**STEP 3: Choose your legal form**

**STEP 4: Look for support**

**STEP 5: Start with your activity!**

**Next steps**

**National Guidelines**

Find out how Collective Energy Initiatives are regulated across Europe.



Clicking on one of the highlighted countries will redirect to the reference page of the national guidelines for energy communities



The screenshot shows the Powerfund website interface. At the top, there is a navigation bar with the Powerfund logo, a breadcrumb trail (Home > Collective Energy Initiatives > Collective Finance), and a language dropdown menu set to English. Below the navigation is a 'Home' section with introductory text about collective finance and crowdfunding. Three main content cards are displayed: 'Invest Citizens' (Discover crowdfunding and what it can do for energy poverty), 'Funding Assistant' (Learn how to create and set up your crowdfunding campaign), and 'Raising Capital' (Register your crowdfunding campaign and find other projects to learn from, or invest into). Each card has a 'MORE' button. Below these is a 'Partner Platforms' section featuring two cards: 'Ecrowd' (Sector Focus: Energy, Country: Spain, Crowdfunding Model: Lending, Website: https://www.ecrowdinvest.com) and 'Crowder.PRO' (Sector Focus: Real Estate, Country: Poland, Crowdfunding Model: Lending, Website: www.crowder.pro). A 'View all' button is located at the bottom of the Partner Platforms section.

Click here to access a detailed guide users on how to create a Crowdfunding campaign, including how to choose your model (objective, funding target, incentives), how to prepare a campaign (target audience, marketing video, social media), how to manage a campaign (monitoring, audience engagement), and how-to follow-Up.

Click here to access a repository of relevant Investment opportunities (Crowdfunding campaigns) for citizens to examine and/or invest in, with all relevant info such as technology deployed, participation type (reward, lending and equity-based), location, and link to the hosting platform.

Click here to access an introduction to crowdfunding providing information on what it is (types of crowdfunding, a brief explanation of how the process works, finding the right crowdfunding platform, namely the differences among platforms according to field of specialization, allocation of funding, costs, etc.).

Learn how to set up and create your own crowdfunding campaign!

0. Setting the stage

To successfully prepare a crowdfunding campaign there are a number of steps that must be considered, from setting the objective up to the marketing and communication strategy, each one requiring careful planning and attention to details.



**Set a clear objective:** To create a crowdfunding campaign you have to set a clear objective and make sure that this goal is shared by funders, staff and partners. The clearer, more concise and specific you are, the better the chances that the crowdfunding campaign will live up to the funding goals you have set. The key to running a successful campaign is to focus on one prioritized objective and seek finance for that. You have also to consider that smart planning can and should involve asking experts for assistance, as to make your objective smart!

**Set your funding target:** To set your funding target you have to begin with your financial plan. To define the right amount you would like to raise with your campaign, you have to specify all costs and outlays of the project and account for the platform's fees and other campaign related costs

**Identify the fitting type:** It is important that your project's characteristics match the crowdfunding type that you will choose. Each type of crowdfunding has its own funding limits, so after setting your financial needs you can move on to identify the types of crowdfunding that best suit your project. Be also aware of the risk regarding crowdfunding campaigns set on all-or-nothing terms. Keeping in mind all these factors, you have to choose the most suitable type of crowdfunding for your project or you can combine various types using the mixed model.

**Set out your value proposition:** To set out your value proposition you have to find out your target group's preferences and create attractive rewards and perks to capture your funders' attention. It is also important to prepare a convincing story where you explain your backers why you are running the campaign, what's the project about and why and how they should support you. It is also very effective to present yourself, the organization and the current status of the project.

**Communication and marketing:** Before you launch the campaign, you have to conduct a thorough research to find benchmarks for your project, to try to relate your campaign to relevant news, topics and events and to find the best channels and multipliers for your communication actions. You also have to prepare usable information for your funders and followers not only in a digital way, but as well, depending on the situation, via traditional marketing media that could complement your digital efforts. The more you keep your community informed, the better chances you have to gain support. Finally, focus on your inner circle and existing networks first, then try to reach new communities by leveraging influencers and various communication channels that you will have identified before. Recent research, in fact, shows that the so-called "third circle" may be even more important for the campaign's success, as it enjoys wide following.

Once the groundwork is done, the time has come to put your campaign online. You may set up your own campaign site with DIY ("do it yourself") crowdfunding and payment tools or you can register on an existing platform. The opted-for type of crowdfunding determines which selection of platforms may suit your needs best. Just remember:

Each platform has its own terms and conditions, so you have to check them very carefully!

There is no go the platform except your own better get in to get on!

If you fail in reaching your target you don't have to cancel the project.

Click on each STEP to open the respective tabs with the info.

1. How to engage your network and go beyond

2. How to create compelling incentives for your backers

3. How to set your crowdfunding campaign's goal




**POWERPOOR**  
Empowering Energy Poor Citizens through Energy Cooperative Initiatives










**MODULE 4**  
**Planning Energy Poverty Actions on the Local Level**


NTUA, ICLEI

 This project has received funding from the European Union's HORIZON 2020 research and innovation programme under grant agreement No 890437





**Module – Structure and content**

-  Module goals
-  Module content
  -  PART I - Energy poverty challenges and opportunities in cities
  -  PART II - Tackling energy poverty in cities' SECAPS
  -  PART III - Climate and social innovation tools to drive energy poverty actions at the local level
  -  Part IV – Energy Poverty Guidebook for Energy Planning
-  Module summary
  -  Key takeaways
  -  Further reading

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## Module 4 – Goals

-  To understand the importance of energy poverty actions as key inputs to local sustainable energy and climate action planning processes on a local level
-  To identify key climate and social innovation tools and methods to mainstream energy poverty in cities planning



## PART I: Cities and energy poverty

Energy poverty challenges in cities

Opportunities brought by energy poverty to cities





## Energy Poverty Challenges at the City-level



**Districts with restricted access to modern sources of energy (heating and cooling)**

- Poor housing conditions
- Centralized energy services
- Non-energy efficient building stock



**Citizens unable to pay energy bills (particularly in winter)**

- Vulnerable citizens: elderly and children
- Increasing energy costs



**Restricted local energy sourcing**

- Imported electricity (regional/national)
- Multilevel governance challenges
- Restricted renewable energy funding




**Limited citizen engagement in energy communities initiatives**

- Lack of incentives to new projects
- Knowledge gaps

**Overall impact on citizens' quality of life:** health impacts, people pushed further into poverty, increased stress levels, etc.

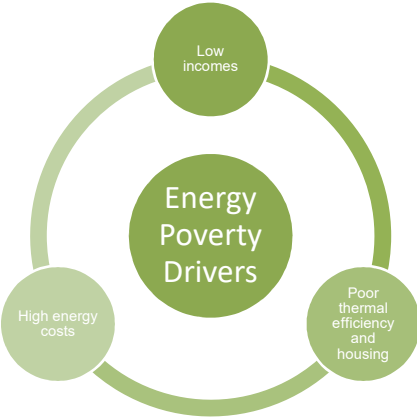
(1) EU Energy Poverty Observatory and Global Covenant of Mayors. Factsheet 2018.  
 (2) EU Report. 2015. Energy poverty and vulnerable consumers' in the energy sector across the EU: analysis of policies and measures Policy Report

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## Challenges related to energy poverty in cities


Main drivers of energy poverty



These interrelations can be identified mainly in cities and urban settings


(1) Energy Poverty Handbook. 2016.

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## Energy Poverty Opportunities for Cities

Aligning energy poverty policies with local sustainability context




Contribution to local and national energy and GHG emissions reduction targets




Citizen engagement

- Energy cooperatives
- Community projects




Foster district energy developments

- Green & clean technologies
- Decentralized projects
- Public-private partnerships



Innovative energy finance


- Community finance
- Crowdfunding
- Mobile payments




Adoption of new technologies

- Smart Metering / Smart Grids
- Building Energy Efficiency
- ICTs for energy poverty awareness creation

(1) EU Report. 2015. *Energy poverty and vulnerable consumers in the energy sector across the EU: analysis of policies and measures Policy Report*  
 (2) UNEP, ICLEI, INHABITAT. 2015. *Unlocking district energy.*


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## Energy Poverty at the local level

“Local interventions, **if well planned**, can offer long-term solutions for households dealing with energy poverty.”<sup>(1)</sup>

(1) Pye et al., 2015; Bouzarovski, 2018  
 (2) Day, G.Walker, N.Simcock, *Conceptualising energy use and energy poverty using a capabilities framework, Energy Policy* 93 (2016)



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## PART II: Tackling Energy Poverty in Cities' SECAPs

- The EU Covenant of Mayors, SECAPs and the new energy poverty pillar
- Mainstreaming energy poverty in cities' SECAP
- Energy poverty in SECAPs- Status Quo in Greece

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### Tackling energy poverty in SECAPs


#### Challenges

Municipalities are the first who must cope with energy poverty impacts. However, this is not an easy task, as energy poverty:

- may affect people in various ways,
- is difficult to be measured, and
- needs customised actions relevant to local context.

*Sustainable energy and climate action plans (SECAP) must integrate the energy poverty component into the rest of their mitigation and adaptation actions.*

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## Tackling energy poverty in SECAPs

The EU Covenant of Mayors



As part of the *European Covenant of Mayors* movement, cities and towns are *taking climate and energy action* to secure a better future for their citizens.


*Source: EU Covenant of Mayors. MRE Task Group. January 2021*



**3 MAIN OBJECTIVES**

- Accelerating decarbonisation
- Improving climate resilience
- Alleviating energy poverty








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## Tackling energy poverty in SECAPs


The EU Covenant of Mayors – an ever-growing community



 <b>10,450</b> Signatories	 <b>205</b> Supporters	 <b>226</b> Coordinators
 <b>61</b> Countries	 <b>330,792,186</b> Inhabitants	
 <b>6,168</b> Submitted action plans	 <b>2,464</b> Submitted Monitoring reports	


*Source: EU Covenant of Mayors. MRE Task Group. January 2021*

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## Covenant of Mayors and the Energy Poverty Pillar




The third pillar of the Covenant of Mayors (universal access to secure, sustainable and affordable energy) puts energy poverty in focus.


*A **framework** to incorporate energy poverty into SECAPs is being developed*

Currently, in collaboration with the EU Energy Poverty Observatory (EPOV) and the new Energy Poverty Advisory Hub, CoM supports local and regional authorities across Europe in alleviating energy poverty by:

- **sharing knowledge** and **resources** to build local capacities.
- **building a set of indicators** to assess energy poverty on a local level

Source: <https://www.eumayors.eu/support/energy-poverty.html>

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### Tackling energy poverty in SECAPs

#### Energy Poverty in the SECAP


- *Assessing energy poverty* - Is my municipality affected by energy poverty?
- *Identifying vulnerable groups* - Who are the most vulnerable groups?
- *Designing actions* - How can I design effective energy poverty actions?


**Including energy poverty in Sustainable Energy and Climate Action Plans (SECAPs)**




- Design a strategy to tackle the issue and mainstream energy poverty into mitigation and adaptation measures
- Indicate the vulnerable groups targeted in the actions
- *Define indicators* to monitor and report quantitative on data on energy poverty

**Reporting energy poverty in the frame of the Sustainable Energy and Climate Action Plan (SECAP)**



Source: EU Covenant of Mayors. MRE Task Group. 2021  
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### Tackling energy poverty in SECAPs

#### Designing Energy Poverty Policies in Cities

**STEP 1: Shortlist Measures**

- Area focus
- Financial resources

➔

**STEP 2: Explore Measures**

- Target groups
- Stakeholders

➔

**STEP 3: Define Measure**

- Implementation responsibilities
- Funding options

**High Cost**

- Investment assistance
- Energy audits

**Low Cost**

- Information desk
- Information campaign


**Target Group Options**


- Social or private housing
- Vulnerable consumers
- Specific energy types

**Key Stakeholders**

- Internal stakeholders
- External stakeholders

- Local/regional governments
- National government
- European Union
- Businesses
- Energy suppliers
- Network operators
- NGOs

Source: EPOV. 2019. Designing effective energy poverty policies in municipalities.  
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## Tackling energy poverty in SECAPs

### Defining Energy Poverty Indicators in Cities

#### Defining Indicators

- Adapted to your scope of action and local context.
- Following CoM and EPAH work on indicators (2021-2022) assessing “adequate energy services” and “inability to afford” together


#### Adequate energy services


- Availability of social housing
- Availability of public transport
- Energy / gas / heating grid coverage
- Energy poverty share in municipal budget allocation.
- Others..

#### Inability to afford

- High share of energy costs
- Low available income
- Existing regional/national mechanisms to support energy poor households
- Income and employment level
- Others...

Source. Draft indicators to be discussed. EU Covenant of Mayors. 2021

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## Integration of Energy Poverty in the SECAP template

The integration of Energy Poverty in the SECAP template is defined in 4 elements:

Reduction goal

Assessment tool


List of indicators

Actions

A political commitment built on the CoM EU commitment text...

Energy Poverty		
Goal	Target year	Base year
Tackle energy poverty to ensure a just transition by [select target year]	[Drop-Down]	[Drop-Down]

...supported by the possibility to choose **monitoring indicators** for quantitative targets

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### List of indicators (a flexible approach!)

► A list of **54 indicators** divided in six categories:

- Climate (4 indicators)
- Socio economic (19 indicators)
- Facilities/housing (20 indicators)
- Mobility (5 indicators)
- Policy and Regulatory Framework (5 indicators)
- Participation/awareness raising (1 indicator)

These indicators offer options to define, quantify and work with energy poverty topics at the local level, thanks to the variety and diversity of the indicators, municipalities can choose the most tailored indicators to their context and possibilities



### List of indicators

ANNEX - Indicators for Energy Poverty					
Area	Priority level	Related indicators	Unit	Description	
Climate	Monitoring indicator	Frequency of heat waves	Average per municipality	Frequency of heat waves per month in a year	
	Monitoring indicator	Frequency of cold waves	Average per municipality	Frequency of cold waves per month in a year	
	Monitoring indicator	Number of heating degree days per year	Number of HDD and CDD/year	Heating degree day is a measurement designed to quantify the demand for energy needed to heat a building. It is based on the outside temperature, which, usually, is needed.	
	Monitoring indicator	Number of cooling degree days per year	Number of HDD and CDD/year	Cooling degree day is a measurement designed to quantify the demand for energy needed to cool a building. It is based on the outside temperature, which, usually, is needed.	
Socio-economic	Monitoring indicator	Percentage of population or households spending up to XX % their income on energy services	(%)	Share of population /households spending more than a specific percentage of their income on energy services during their in an situation of energy poverty.  This here provided description is only an example, municipalities can write their own description of vulnerable households (population: households with single parents, parents with more than 5 children, families with low incomes, households having social support, families with low level of education households and total number of households)	
	Monitoring indicator	Vulnerable households	(%)		
	Monitoring indicator	Access to utility bills	(%)	Share of (sub-) population having a more or utility bills, based on question: "In the last twelve months, has the household been in arrears, i.e. has been unable to pay on time due to financial difficulties, for utility bills (heating, electricity, gas, water, etc.) for the main dwelling?"	
	Related indicator	Average price of electricity	(€)	Average price in (€) of the consumed electricity bills in the municipal households	
	Related indicator	Average price of gas	(€)	Average price in (€) of the consumed gas bills in the municipal households	
	Related indicator	Energy related expenditure / local GDP	(%)	Relationship between the yearly energy cost the households and the local GDP. Description: Average of the local GDP, divided by the average of the 20 indicator presents the percentage of households whose energy of energy expenditure is lower & more than twice the national median value. Note: income income distributions are more equal, variance in energy expenditure increases to higher 20 shares. High variance in energy income share can occur due to structural differences in energy expenditure between household groups, as well as in situations where energy is used, but not exclusively, as a source of fuel.	
	Related indicator	Citizens under poverty threshold / number of citizens	(%)	Percentage of the socio population suffering from poverty, persons and families under the limit of income, conformity to the basic social	
	Related indicator	At-risk-of-poverty rate	(%)	People at risk of poverty or social exclusion, % of population. The at-risk-of-poverty rate is the share of people with an equivalent disposable income (after social transfers) below the at-risk-of-poverty threshold, which is set at 60 % of the national median equivalised disposable income after social transfers.	



### Assessment and monitoring tool

Using the **monitoring indicators** municipalities can track the development of specific energy poverty related aspects

The **monitoring indicators** can be used as local targets to monitor the reduction of energy poverty at the local level

A **flexible approach**: municipalities can decide with which indicators to work

Municipality	Indicators	Unit	Measurement Periods	Base Year	Target Year	2020-21	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30
Climate	Heat and cold	Percentage of heat needs	Days per year	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of cold needs	Days per year	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Number of heating degree days per year	4000 + 1000/year	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Energy	Energy consumption	Energy consumption per capita	kWh	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Energy consumption per capita in housing	kWh	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Energy consumption per capita in industry	kWh	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Housing	Housing	Share of housing expenditure on energy	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Share of housing expenditure on energy in the housing cost	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of households or persons within the municipality experiencing housing difficulties	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Public transport	Public transport	Percentage of households or persons within the municipality experiencing housing difficulties	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of households or persons within the municipality experiencing housing difficulties	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of households or persons within the municipality experiencing housing difficulties	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Energy efficiency	Energy efficiency	Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Energy efficiency	Energy efficiency	Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Energy efficiency	Energy efficiency	Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
		Percentage of population or households spending up to 10% of their income on energy services	%	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

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### Tackling energy poverty in SECAPs Status-quo in Greece

The **H2020 C-TRACK50** project led to the inclusion of **energy poverty actions** in the **SECAPs** of **9** Greek municipalities with a combined population of **289.851** inhabitants.



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## Tackling energy poverty in SECAPs

### Actions

The Energy Poverty actions proposed in C-TRACK 50 SECAPs are:

- ✓ **Training and educational activities**  
*Awareness-raising campaigns, workshops for students, establishment of energy poverty municipal offices, and more*
- ✓ **Energy efficiency measures**  
*Classification of domestic energy efficiency measures, use of EPC schemes, collective renovations (blocks, neighbourhoods)*
- ✓ **Use of renewables**  
*Net-metering projects, RES energy communities, energy contracts*

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## Tackling energy poverty in SECAPs


### Still, there is a lot more to do


An integrated approach based on qualitative and quantitative information could be developed by:

1. Assessing the municipality's vulnerability to energy poverty;
2. Identifying the specific households suffering from energy poverty;
3. Choosing and customising tools that are tailored to the local context to tackle the issue

*The **POWERPOOR** toolkit and overall methodology can be used effectively to achieve these goals*

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**Tackling energy poverty in SECAPs**  
Still, there is a lot more to do

*The **POWERPOOR Energy Poverty Guidebook for Energy Planning (D5.2)** to support local authorities on alleviating energy poverty.*

- Guidelines to identify vulnerable communities / citizens
- Guidelines to develop **integrated and innovative energy poverty** alleviation actions
- Strategies to include this actions in the SECAPs and other urban sustainability planning frameworks.

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**PART III: Climate and Social Innovation Tools.**

How can social and climate systems innovation alleviate energy poverty?

Concrete tools for system thinking

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## Climate System Innovation


### The concept

“Climate system innovation can be defined as a **combination of technological and non-technological innovations** that, if enacted together, maintain or improve the delivery of desired societal functions, with an absolute reduction in their environmental impacts”

“Problems are no longer simple or isolated. Instead, they can affect a myriad of stakeholders with different perceptions and interests, they are **cross-sectoral, long-term, and interconnected with the ecosystem and societal structures**”


Source: Climate KIC. 2017. Climate Innovation Insights [https://www.climate-kic.org/wp-content/uploads/2017/03/Insight03\\_Proof4.pdf](https://www.climate-kic.org/wp-content/uploads/2017/03/Insight03_Proof4.pdf)

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## Climate Systems Innovation


### Examples and concept application areas




**Sustainable cities approaches:**  
viewing cities as integrated socio-technical systems to improve local systems (i.e energy)



**The circular economy:** relying on diverse business models, collaborations and coordinated action




**Sustainable mobility systems:** focusing on delivering mobility functions by combining and optimising access to various mobility services, notably in urban areas



Can we apply this concept to improve energy poverty alleviation measures?

Source: Climate KIC. 2017. Climate Innovation Insights [https://www.climate-kic.org/wp-content/uploads/2017/03/Insight03\\_Proof4.pdf](https://www.climate-kic.org/wp-content/uploads/2017/03/Insight03_Proof4.pdf)

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## Social Innovation Concept

Applied to energy transitions

*“Social innovation in energy transition is a process of **change in social relationships**, interactions, configurations, and/or the sharing of knowledge leading to, or based on, new environmentally sustainable ways of producing, managing, and consuming energy that **meet social challenges/problems**”.*

Source: SMARTEES Project. 2017. <https://local-social-innovation.eu>  
www.powerpoor.eu

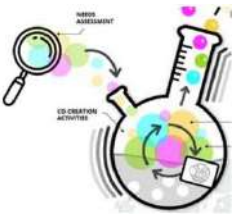





## Introducing the Living Labs Approach

The Living Labs can be established in three stages:

- 1. Exploration → in conjunction with POWER-TARGET**
  - Overview of the specific problem, the challenges and barriers to be addressed throughout the engagement process
  - Establish whether the Living Lab needs to be expanded, understand the needs of all stakeholders involved
  - Establish a shared future (in this case: eradicate energy poverty)
- 2. Experimentation → in conjunction with POWER ACT and POWER-FUND**
  - Carry out co-created actions. This could also mean trying out specific larger or minor changes in the institutional framework, facilitating new stakeholder relationships or experimenting with new business models
- 3. Evaluation → in conjunction with Energy Poverty Guidebook**
  - Did the actions solve the problem? Did the actions lead to a new problem?



Source: Adapted from [PROSEU.eu](https://www.proseu.eu)  
www.powerpoor.eu




## The right tool for the job: Exploration Stage

### Stakeholder Universe

As part of the exploration stage within the Living Lab, it is recommended to engage in a thorough stakeholder mapping exercise to evaluate how relationships between different stakeholders can set the scene for changes to the system which is responsible for exacerbating, or mitigating energy poverty.

- Understand stakeholder relations and identify possible disconnection, flows of knowledge/resources and power (the social kind)
- "Tackling energy poverty" as the main star, stakeholders with the highest interest (to provide affordable energy), are closer to it.
- Flexible stakeholders placed above the x-axis, non-flexible stakeholders beneath
- Stakeholders placed closer to each other have a closer working relationship
- Connect stakeholders to depict fluxes of resources, money or others
- Spot potential clusters of interest and identify critical stakeholders which link the clusters and act as "gatekeepers" or knowledge brokers.
- Analyse your network!



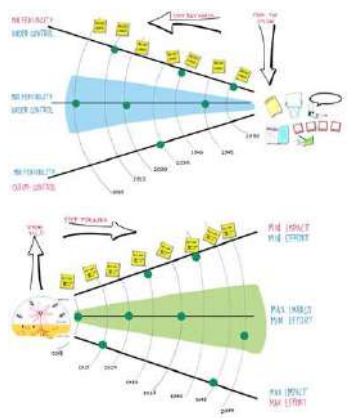
Note that these steps contain further sub-steps and are explained in more detail in the Climate KIC Visual Toolbox (on page 55-61).

Source: [Climate KIC 2017](#)  
www.powerpoor.eu

## The right tool for the job: Exploration Stage

### Future radar:

1. Move from the vision to the present time and envision what changes were necessary to achieve it
2. Evaluate the feasibility of those changes as well as if you can control that change
3. Now move from the present and identify concrete actions which can lead to the changes
4. Evaluate the impact of those actions and come up with the main line of actions as inputs into a plan on how to **alleviate** energy poverty long-term.



#ThinkInSystems

Source: [Climate KIC 2017](#)  
www.powerpoor.eu

## Keeping on track: Living Lab Evaluation

At regular intervals throughout the Living Lab process, it is recommended to carry out an evaluation on whether the Living Lab is going into **the right direction**. Should a clear end-date have been chosen for the Living Lab, it is suggested to **evaluate its impact** (depends on local energy poverty indicators) at the end of the process and to establish whether the initiated/implemented changes to the system have a long term effect. The following could be considered:

- Are you on track to reach the **long-term vision** (set out at the exploratory stage) and are you completing the actions (set out in the experimentation phase) as expected?
- Are the **right stakeholders** engaged? Do additional stakeholders need to be added (go back to the stakeholder universe)?
- How are different **stakeholders benefiting** individually, and as a group?
- Are all **stakeholders enabled** to engage actively and have ownership of the project?
- Will the processes kicked-off during the Living Lab continue to function independently? How much **coordination** is still necessary?
- **Monitor** using key indicators

### Adequate energy services

- Availability of social housing
- Availability of public transport
- Energy / gas / heating grid coverage
- Energy poverty share in municipal budget allocation.
- Others..

### Inability to afford

- High share of energy costs
- Low available income
- Existing regional/national mechanisms to support energy poor households
- Income and employment level
- Others..




## Case Study Living Labs to alleviate energy poverty

CASE STUDY	Mountain Living Lab in Metsovo, Greece Source: <a href="#">Step-In Project</a>	SCOPE/ LOCATION
		Metsovo Municipality
DESCRIPTION	The first primary survey that examined the energy poverty problem in the area of Metsovo took place in 2015 and showed that 88% of households in the Municipality were energy poor. 21% of households reported an inadequately heated home, 14% of them reported arrears in energy bills and 13% reported damp-mould problems. The low income-high cost problem is attributed to the harsh climatic conditions, the considerable rise of fuel prices between 2009 and 2014 and, the shrinkage of the average annual income by 29.10%, at the same period.	
STAKEHOLDERS	The LL began with an energy café that involved different stakeholders, i.e. vulnerable citizens, policy-makers, representatives of the local authorities (among them the Mayor and members of the Municipal Council), representatives of local trade associations, etc., in order to analyse the problem, needs, and opportunities (co-creation). Towards avoiding stigmatising participants and maximise the engagement of vulnerable citizens, the energy café invitation was strictly focused on and limited to energy savings and cost reduction issues.	
IMPACT	While the Living Lab is still ongoing, promising first results can already be seen. Around 35% of the households said that they noticed an improvement in the quality of their life during the V1 operation of the LL. About 35% of them said that they showed a reduction in their energy spending, 30% said that they faced less issues with moisture/mould, 20% claimed that they could pay the energy bills on time and 15% mentioned that the indoor temperature in their homes was more comfort. The owners of two houses were given a nudge to implement insulation measures and another owner replaced an old energy-consuming refrigerator with an energy-efficient one. In addition, several other participants said that they are willing to invest in energy efficiency in the near future and some of them implemented low-cost measures (e.g. replacement of old analogue thermostats) or declared behavioural changes.	

Source: STEP-IN Project. 2019







## Case Study

### Social Innovation Tools for the energy transition.

CASE STUDY	Aberdeen Heat Network Source: <a href="#">SMARTEES Project</a>	SCOPE/ LOCATION
		Aberdeen City, UK
DESCRIPTION	The Aberdeen project focuses on the development of the Aberdeen Heat Network and associated household energy efficiency schemes in the city, exploring the development of district heating at a city-scale, within a context in the UK where heat networks are not a common domestic energy source, with the primary driving ambition of reducing fuel poverty and provision of affordable warmth in the city. An agent-based model has been developed called ACHSIUM (Aberdeen City Heat Network Social Interaction and Uptake Model) and connected to a Policy Sandbox Tool will enable policymakers to test social innovation and various policy interventions relevant to their local context and then adapt and implement actions to advance the energy transition.	
STAKEHOLDERS	Key regional players from public, private and civil society. Leading role of the Aberdeen City council, and "intermediary" officers who mediate between different council departments. The project is part of the city's SEAP. There are three core organisations in the implementation of this case study: Aberdeen City Council, Scarf and Aberdeen Heat & Power. The delivery of the objectives of the Locality Plan are to be overseen by a Local Partnership, whose membership is intended to consist of at least 50% community representatives with the remainder representing local public services.	
IMPACT	The heat network programme in Aberdeen was initially focused on developing lower carbon, more affordable heating for the City's high-rise social housing blocks and public buildings. The council reports CO <sub>2</sub> emissions savings of 56% in buildings already connected, with residents' fuel bills reduced by up to 50%. The current phase of development plans to extend the heat network to an area of older, harder-to-treat housing and mixed tenure blocks and to build on existing energy efficiency programmes to form a common platform for engaging householders.	

Source: [SMARTEES.eu](#)

[www.powerpoor.eu](http://www.powerpoor.eu)


## Case Study


### Living Labs to alleviate energy poverty

CASE STUDY	Urban Living Lab in Greater Manchester Source: <a href="#">Step-In Project reduce text (word doc)</a>	SCOPE/ LOCATION
		Greater Manchester
DESCRIPTION	The Living Lab engages with and builds upon GMCA's Local Energy Advice Programme (LEAP) for 2018-2019. LEAP is a service that provides free advice and support to energy poor and vulnerable households, alongside offering energy efficiency measures that are in some cases also free of charge. The Living Lab has access to resources and trained energy advice experts, alongside GMCA's existing networks and expertise in working with vulnerable households.	
STAKEHOLDERS	The Living Lab is operated jointly by the Greater Manchester Combined Authority (GMCA) and the University of Manchester. It adds to existing energy poverty actions being undertaken by GMCA. The University of Manchester assesses and evaluates the techniques being used.	
IMPACT	While the Living Lab is still ongoing, promising first results can already be seen. A central component within the Lab were two energy advisor visits within the LEAP programme – an initial and follow up visit – accompanied by customized research questionnaires for the STEP-IN project. Both the advisor visits and the questionnaires proved invaluable information for the Lab, as they identified numerous highly specific energy, health and housing issues faced by local residents, while helping reduce energy consumption through the provision of energy advice, 'small' energy efficiency measures and onward referrals to relevant agencies. Some of the main benefits were incurred from improving house heating patterns and switching to a cheaper energy deal.	

Source: STEP-IN Project. 2019

[www.powerpoor.eu](http://www.powerpoor.eu)






## PART IV: Energy Poverty Guidebook for Energy Planning

Energy poverty guidebook for energy planning

www.powerpoor.eu



### The POWERPOOR Energy Poverty Guidebook for Energy Planning

AH4



An Energy Poverty Guidebook for Energy Planning incorporating energy poverty mitigation actions in Sustainable Energy and Climate Action Plans (SECAPs)

[Go to the tool's page](#) >

www.powerpoor.eu




## Slide 38

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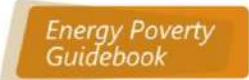
**AH4**

Link to guidebook on website to be included once the guidebook deliverable is ready. A new version of this module to be included on Teams.

Hinsch- ICLEI Europe, 17/12/2021





## The POWERPOOR Energy Poverty Guidebook for Energy Planning

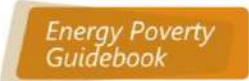


The POWERPOOR Energy Poverty Guidebook for Energy Planning has been developed to enable municipalities to be part of a sustainable future and play their role in the just energy transition by following the POWERPOOR approach of tackling energy poverty through joint energy initiatives and leveraging innovative financing schemes.

[www.powerpoor.eu](http://www.powerpoor.eu)


## The POWERPOOR Energy Poverty Guidebook for Energy Planning




The Guidebook includes:

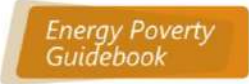
- ✓ Energy poverty mitigation through joint energy initiatives
  - The POWERPOOR approach
  - The role municipalities can play
- ✓ Preparing the bottom-up approach
- ✓ Energy poor citizens support programmes
- ✓ TARGETing the problem
- ✓ ACTions to tackle energy poverty
- ✓ FUNDing joint energy initiatives to tackle energy poverty

[www.powerpoor.eu](http://www.powerpoor.eu)







## The POWERPOOR Energy Poverty Guidebook for Energy Planning



The POWERPOOR Energy Poverty Guidebook for Energy Planning is available:

- ✓ On the POWERPOOR website → <https://powerpoor.eu/toolkit>
- ✓ In the stand-alone POWERPOOR Toolkit page → <http://powerpoor.epu.ntua.gr/powerpoor-toolkit/>


[www.powerpoor.eu](http://www.powerpoor.eu)

## Module 4 Key Takeaways

- ✓ Energy poverty actions are and will be key in achieving the goals of cities SECAPs. It is important that local governments **define and support actions** that reduce energy poverty alleviation in their territory.
- ✓ The integration of climate and social innovation tools to design and evaluate energy poverty actions is key to advance in the inclusion of energy poverty in cities sustainable energy planning processes. Due to the nature of energy poverty actions, **innovative approaches** are required to accelerate the adoption of actions
- ✓ The **POWERPOOR approach** including the POWERPOOR Toolkit and Guidebook is aimed at giving support to this process.

[www.powerpoor.eu](http://www.powerpoor.eu)







## Further Reading

- EU Covenant of Mayors. <https://www.eumayors.eu/support/energy-poverty.html>
- EPOV. 2019. Designing effective energy poverty policies in municipalities. [https://www.energypoverty.eu/sites/default/files/downloads/publications/18-07/guidance - energy poverty policies in cities.pdf](https://www.energypoverty.eu/sites/default/files/downloads/publications/18-07/guidance_-_energy_poverty_policies_in_cities.pdf)
- STEP IN project Interim Report – Urban Labs. [https://www.step-in-project.eu/wp-content/uploads/D2.2\\_Urban-LL-Interim-Report\\_final.pdf](https://www.step-in-project.eu/wp-content/uploads/D2.2_Urban-LL-Interim-Report_final.pdf)
- Climate KIC. Climate Innovation tools.





# POWERPOOR

Empowering Energy Poor Citizens through Energy Cooperative Initiatives

**ANNEX 2: Lists of Case Studies and  
List of H2020 Sister Projects in PDF**

No.	Case Study Name	Short description	Geographical Scope	Module	Type of Case Study	Responsible
	Energy Poverty Observatory - Indicators Framework	Description of the EPOV and the indicators	EUROPE	Module 1	Policy Action	ICLEI
1	ENERGY POVERTY ADVISORY HUB (EPAH)	Description of the new EPAH and its role	EUROPE	Module 1	Policy Action	HOUSING EUROPE
2	ASSIST Project	ASSIST focuses on strengthening consumers rights with special reference to vulnerable consumers	BE, FI, IT, PL, ES, UK	Module 1	EU Project	HOUSING EUROPE
3	FER (Fair Solutions for Better Community)	Investigating energy consumption habits in energy-poor households, implementing energy efficiency measures, educating energy advisors	Croatia (Zagreb)	Module 2	EU Project	Society for Sustainable Development Design (DOOR)
4	On the sunny side	Cooperative offers citizens professional support at every step until the realization of a small solar power plant.	Croatia	Module 2	EU project	Green Energy Cooperative (ZEZ)
5	REACH - Reduce Energy use And Change Habits	Contribute to energy poverty abatement at practical and structural level, and empower energy poor households to take actions to save energy and change their habits, and to establish energy poverty as an issue that demands structural solutions at local, national and EU level.	Bulgaria, Croatia, North Macedonia, Slovenia	Module 2	EU Project	FOCUS DRUSTVO ZA SONARAVEN RAZVOJ (FOCUS)
6	Through knowledge to warm home	Initiate an innovative social service - energy consultancy for poor households - and enable energy-poor households to save energy and change their habits.	Croatia (Sisačko-Moslavačka County)	Module 2	EU Project	Society for Sustainable Development Design (DOOR)
7	IDEA - Innovative Direction in Energy Advising	Decrease energy poverty by implementing an educational platform for energy awareness.	Slovenia, Bulgaria, Croatia, Cyprus	Module 2	EU Project	UNIVERSITY OF CYPRUS
8	Together to more comfortable housing 1-4	Project is focused on visits to energy poor households in city of Zagreb. Project has been renewed for 4 consecutive years, with specific vulnerable groups addressed every year. For example, women-only households or homes from disabled people.	Croatia (Zagreb)	Module 2	Local action - Zagreb, City office for social protection and persons with disabilities (Croatia)	Society for Sustainable Development Design (DOOR)
9	ENPOR – Action to Mitigate Energy Poverty in the Private Rented Sector poverty	The general objective of the ENPOR project is to draw attention to energy poverty in the private rental sector (PRS), taking into account the needs of landlords and tenants and to include them in the wider political context	Netherlands, Germany, Belgium, United Kingdom, Greece, Croatia, Italy, Estonia and Austria	Module 2	EU project	INSTITUTE FOR EUROPEAN ENERGY AND CLIMATE POLICY STICHTING (IEECP)
10	EmpowerMed– Empowering women to take action against energy poverty	The main objective of the project is to contribute to energy poverty abatement in the Mediterranean	Spain, France, Italy, Slovenia, Croatia and Albania	Module 2	EU Project	FOCUS DRUSTVO ZA SONARAVEN RAZVOJ (FOCUS)
11	SocialWatt	SocialWatt will develop and provide utilities and energy suppliers with appropriate tools for effectively engaging with their customers and working together towards alleviating energy poverty	Greece, Netherlands, Belgium, Austria, Romania, France, Spain, Ireland, Latvia, Croatia, Italy	Module 2	EU Project	Institute of Communication and Computer Systems (ICCS)
12						

13	ENGAGER	A research network funded via the European Co-operation in Science and Technology (COST) scheme. It is aimed at developing and strengthening an international community of researchers and practitioners focused on combating energy poverty – a condition typically manifested by the inability to secure adequate levels of domestic energy services (such as heating, lighting, cooling, appliances). The goal is to bring electricity through solar systems to five households in Sisak-Moslavina County that do not have access to electricity.		Module 2	EU Project	Society for Sustainable Development Design (DOOR)
14	THE RAY OF THE SUN - THE LIGHT OF HOPE	Cooperative members lend their money so the cooperative can promote and install RES project on the rooftop of the entities without profit.	Croatia	Module 3	Crowdfunding Project	Green Action (ZA)
15	CROWDLENDING MODEL FOR ENERGY COOPERATIVE RES PROJECTS	Citizenenergy online portal to find a funding platform for your project or to upload your project and let	PT	Module 3	Crowdfunding Project	COOPERNICO
16	WORLD'S FIRST PORTAL FOR RES PROJECTS – Citizenenergy.eu	Greenpeace Greece launched a Reward crowdfunding campaign to finance the installation of solar panels onto selected households that lived on the brink of energy poverty in the island of Rhodes	GR	Module 3	Crowdfunding Project	COOPERNICO
17	SOLARISATION OF GREECE: REWARD CROWDFUNDING CAMPAIGN FOR SOLAR PANELS	Crowdlending campaign for the realization of a series of energy efficiency measures.	ES	Module 3	Crowdfunding Project	COOPERNICO
18	CROWDLENDING CAMPAIGN FOR Energy rehabilitation of Community of Owners	solidarity fund that raises money through micro-donations from energy bills of consumers of an energy cooperative and supports local social initiatives tackling fuel poverty by donating produced energy by renewables producers.	FR	Module 3	Collective Energy Initiatives	GOINER
19	Energy Solidaire From Les Amis d'Enercoop	The Living Lab engages with and builds upon Manchester Local Energy Advice Programme (LEAP) for 2018-2019 that provides free advice and support to energy poor and vulnerable households, alongside offering energy efficiency measures that are in some cases also free of charge.	UK	Module 4	Local Action - Living Labs	ICLEI
20	Urban Living Lab - Greater Manchester Step-In Project	The LL began with an energy café that involved different stakeholders, i.e. vulnerable citizens, policy-makers, representatives of the local authorities to discuss energy savings and cost reduction issues	GR	Module 4	Local Action - Living Labs	ICLEI
21	Mountain Living Lab - Metsovo, Greece. Step-In project	Planning of Aberdeen Heat Network to reduce fuel poverty and provide affordable warmth in the city.	UK	Module 4	Local Action - Policy Sandbox	ICLEI
22	Aberdeen Heat Network Fuel Poverty Policy Sandbox. Smartees Project.	aims to help families with children save energy at home, acting on their electricity consumption behaviour and appliance-purchasing decisions through a comprehensive programme, including an energy audit tool and energy efficiency guide for households.	Croatia, Spain, Italy, Bulgaria, Cyprus	Module 2	EU Project	AREA Science Park
23	FIESTA - Families Intelligent Energy Saving Targeted Action					

24	Social Green	Project intends to address the issue of green social housing in order to contribute to reduce the GHG emissions as well as to reduce the fuel poverty indicators in EU regions towards a lower carbon economy.	Portugal, Spain, Croatia, Estonia, Sweden, Romania	Module 2	EU Project	CEiia
25	Compete4SECAP	Aimed at helping local authorities put their existing Sustainable Energy Action Plans (SEAPs) into action. The project promoted the adoption of standardized energy management systems in municipalities through the coordination of national competitions and peer-to-peer exchanges which steered the attention and involvement of local to national authorities in 8 European countries. The project also helped facilitate the upgrade of SEAPs into Sustainable Energy and Climate Action Plans (SECAPs), as per new planning approaches promoted by the Covenant of Mayors.	Croatia, Cyprus, France, Germany, Hungary, Italy, Latvia, Spain	Module 4	EU Project	EKODOMA(EKO)
26	C-TRACK50	Aims to mobilise and guide public authorities at a local and regional level, in order to achieve climate resilience and carbon neutrality by 2050.	Croatia, Greece, Romania, Hungary, Austria, Poland, Germany, Belgium, France, Spain, Portugal and Latvia	Module 4	EU Project	NATIONAL TECHNICAL UNIVERSITY OF ATHENS (GR)
27	PentaHelix	Aims to empower local and regional authorities to find innovative and cost effective approaches to develop, finance, implement and improve sustainable energy and climate action plans (SECAP) that contribute to reaching national and European climate and energy goals and policies. The main objective is to develop an innovative pentahelix based method and use this to engage and support authorities on multiple levels together with other key stakeholders in different sectors for increased SECAP development and implementation.	Croatia, Belgium, Spain, Latvia and Norway	Module 4	EU Project	Faculty of Mechanical Engineering and Naval Architecture (Croatia)
28	EMPOWERING	Empowering local public authorities to build integrated sustainable energy strategies	Croatia, Spain, Greece, Sweden, Hungary and Romania	Module 4	EU project	SVIM - Sviluppo Marche S.r.l. (Italy)
29	CEESEU	The objective is capacity building of local governments in the target area in order to develop an Action Plan for Sustainable Energy and Climate Change - SECAP. The aim of the iDEAL project is to improve the climate change monitoring system and the planning of adaptation measures in the covered regions.	Croatia, Austria, Slovenia, Latvia, Hungary, Poland, Romania, the Czech Republic, Germany and Bulgaria.	Module 4	EU project	MENEA (Croatia)
30	iDEAL		Italy, Croatia	Module 4	EU project	IRENA (Croatia)
31	ENES-CE	Collaboration between public bodies and citizen energy groups in implementing local energy strategies in Central Europe	Central Europe	Module 4	EU project	MENEA (Croatia)

						IRENA, Primorje-Gorski Kotar County, County of Split-Dalmatia, Municipality of Vela Luka, International Centre for Sustainable Development of Energy, Water and Environment Systems – Sdewes Centre (Croatia)
32	Joint SECAP	Joint strategies for Climate Change Adaptation in coastal areas	Italy, Croatia	Module 4	EU project	
	Sunroofs from Križevci	Group investment project with micro loan model. Installing a photovoltaic power plant on the roof of the administrative building of the Development Center and Technology Park Križevci with direct consumption on site. No incentives and feed-in tariffs by the state. Installation of a photovoltaic power plant on the roof of the City Library "Franjo Markovic", Križevci.	Croatia - City of Križevci	Modul 3	Local Action	Green Energy Cooperative (Zelena energetska zadruga - ZEZ)
33	(Križevački sunčani krovovi)	Cooperative members lend their money so the cooperative can promote and install RES project on the rooftop of the entities without profit.				
34	CROWDLENDING MODEL FOR ENERGY COOPERATIVE RES PROJECTS		PT	Module 3	Crowdfunding Project	COOPERNICO
35	WORLD'S FIRST PORTAL FOR RES PROJECTS – Citizenergy.eu	Citizenergy online portal to find a funding platform for your project or to upload your project and let the world know you need support	Global	Module 3	Platform - Online Portal	COOPERNICO
36	SOLARISATION OF GREECE: REWARD CROWDFUNDING CAMPAIGN FOR SOLAR PANELS	Greenpeace Greece launched a Reward crowdfunding campaign to finance the installation of solar panels onto selected households that lived on the brink of energy poverty in the island of Rhodes	GR	Module 3	Crowdfunding Project	COOPERNICO
37	CROWDLENDING CAMPAIGN FOR Energy Community of Owners	Crowdlending campaign for the realization of a series of energy efficiency measures.	ES	Module 3	Crowdfunding Project	COOPERNICO
38	Energy Solidaire From Les Amis d'Enercoop	solidarity fund that raises money through micro-donations from energy bills of consumers of an energy cooperative and supports local social initiatives tackling fuel poverty by donating produced energy by renewables producers.	FR	Module 3	Collective Energy Initiatives	GOINER
39	Urban Living Lab - Greater Manchester Step-In Project	The Living Lab engages with and builds upon Manchester Local Energy Advice Programme (LEAP) for 2018-2019 that provides free advice and support to energy poor and vulnerable households, alongside offering energy efficiency measures that are in some cases also free of charge.	UK	Module 4	Local Action - Living Labs	ICLEI
40	Mountain Living Lab - Metsovo, Greece. Step-In project	The LL began with an energy café that involved different stakeholders, i.e. vulnerable citizens, policy- makers, representatives of the local authorities to discuss energy savings and cost reduction issues	GR	Module 4	Local Action - Living Labs	ICLEI
41	Aberdeen Heat Network Fuel Poverty Policy Sandbox. Smartees Project.	Planning of Aberdeen Heat Network to reduce fuel poverty and provide affordable warmth in the city .	UK	Module 4	Local Action - Policy Sandbox	ICLEI
42	Energy Cooperative of "Zeleni Prelog" citizens	The goal is to promote and develop an energy-independent community, renewable energy sources, promote sustainable development and encourage social innovation and entrepreneurship.	Croatia		Local Action	

43	Energy Cooperative "KLIK"	Objective is to contributed to the development of an energy-independent city of Križevci and in the transition to a climate-neutral city.	Croatia		Local Action
44	Green Energy Cooperative	Objective is to achieve real changes in the development of energy and the involvement of citizens in the process of energy transition, enable citizens to participate in planning, decision-making, construction and energy production, and to participate in profit sharing. The goal is to make renewable energy sources and energy efficiency available to every private and legal entity on the island, in order to reduce the dependence of islanders on increasingly expensive fossil fuels and contribute to stopping climate change.	Croatia	Module 3	Local Action
45	Energy Cooperative "Otok Krk"	Objective is energy production, energy efficient and environmentally friendly renovation, construction and promotion of energy efficiency and the use of renewable energy sources	Croatia		
46	Energy Cooperative Apsyrtides		Croatia		

Project	Full Name	Starting Date	Ending Date	Type	Coordinator	What they do	Partners	Partners also in PowerPoor	Countries involved	Countries also in Powerpoor	Cordis	Website
ENPOR	Actions to Mitigate Energy Poverty in the Private Rented Sector	1 Sept 2020	31 Aug 2023	H2020 Energy Poverty Sister Project	INSTITUTE FOR EUROPEAN ENERGY AND CLIMATE POLICY STICHTING (Netherlands)	ENPOR will examine in depth energy poverty policies for the Private Rented Sector across the EU, monitor the dimensions of energy poverty in the PRS, support tailored policies and will provide guidelines for other countries.	CLIMATE ALLIANCE (Germany), THE UNIVERSITY OF MANCHESTER (UK), UNIVERSITY OF PIRAEUS RESEARCH CENTER(Greece),DRUSTVO ZA OBLIKOVANJE ODRZIVOG RAZVOJA(Croatia),CENTRE FOR RENEWABLE ENERGY SOURCES AND SAVING FONDATION(Greece),AGENZIA NAZIONALE PER LE NUOVE TECNOLOGIE, L'ENERGIA E LO SVILUPPO ECONOMICCO SOSTENIBILE(Italy),MITTETULUNUDUSIJUNG TARTU REGIONI ENERGIAGAGENTUUR(Estonia), OSTERREICHISCHE ENERGIEAGENTUR AUSTRIAN ENERGY AGENCY(Austria), Stichting Hogeschool Utrecht(Netherlands),WUPPERTAL INSTITUT FÜR KLIMA, UMWELT, ENERGIE GGMBH(Germany), UNION INTERNATIONALE DE LA PROPRIETE IMMOBILIERE(Belgium).	DOOR	Germany, United Kingdom, Greece, Croatia,Italy, Austria, Estonia, Netherlands, Belgium	Greece, Croatia, Estonia, Germany, Belgium	<a href="https://cordis.europa.eu/project/id/889385">https://cordis.europa.eu/project/id/889385</a>	<a href="https://www.empo.eu/">https://www.empo.eu/</a>
EnergyMEASURES	Tailored measures supporting energy vulnerable households	1 Sept 2020	31 Aug 2023	H2020 Energy Poverty Sister Project	UNIVERSITY COLLEGE CORK - NATIONAL UNIVERSITY OF IRELAND, CORK	EnergyMEASURES will map out key indicators characterising those most at-risk of energy poverty, and will leverage partners' ongoing projects and use their existing relationships with energy poor and at-risk households to recruit them for the household energy engagement programmes. Recruited householders will be provided with low-cost energy measures and empowered to change their energy-related behaviours and practices through an approach that is cognisant of existing housing conditions and is reflective of the lived experience of householders	ENERGY ACTION LIMITED(Ireland), DUNETWORKS BV(Netherlands),STICHTING POW(Netherlands), GEMEENTE EINDHOVEN(Netherlands), AUTONOOM PROVINCIEBEDRIJF KAMP C (Belgium), SAMENLEVINGSOPOBUW ANTWERPEN PROVINCE(Belgium), STOWARZYSZENIE GMIN POLSKA SIEC ENERGETICZESKA(Poland), RESIDENTIAL BUILDING MANAGEMENT COMPANY HABIROOM DOOEL SKOPJE(North Macedonia), MUNICIPAL ENERGY EFFICIENCY NETWORKCENERGY ASSOCIATION(Bulgaria), TIGHEAN INNSE GALL LIMITED(UK), OIKOPLUS KG(Austria)		Ireland, Netherlands,Belgium,Poland,North Macedonia, Bulgaria, United Kingdom, Austria	Belgium	<a href="https://cordis.europa.eu/project/id/894759">https://cordis.europa.eu/project/id/894759</a>	<a href="https://energyasures.eu/">https://energyasures.eu/</a>
STEP	Solutions to Tackle Energy Poverty	1 Jun 2019	31 May 2022	H2020 Energy Poverty Sister Project	BUREAU EUROPEEN DES UNIONS DE CONSOMMATEURS ,Belgium.	STEP is to alleviate energy poverty by facilitating behavioural change through trusted, tailored advice provided directly to consumers in or at risk of energy poverty and by implementing low-cost energy efficiency solutions in energy poor households. Eleven consumer and research organisations from across the EU are putting together a set of solutions to help people who face energy poverty.	ASOCIACIA LIETUVOS VARTOTOJU ORGANIZACIJA ALJANSAS ALLIANCE OF LITHUANIAN CONSUMER ORGANISATIONS(Lithuania), SDRUZENIE BULGARSKA NATSIONALNA ASOTSIATSIYA AKTIVNI POTREBITELI(Bulgaria), CITIZENS ADVICE READING(UK), KYPRIAKOS SYNDEMOSOS KATANALOTON(Cyprus), DECO -ASSOCIACAO PORTUGUESA PARA A DEFESA DO CONSUMIDOR(Portugal), DTST, OPS(Czechia), FEDERACJA KONSUMENTOW STOWARZYSZENIE(Poland), LATVIJAS PATERETAJU INTERESU AIZSTAVIBAS ASOCIACIJA(Latvia), SPOLOCNOST OCHRANY SPOTREBITELOV (S.O.S.) POPRAED ZDRUZENIE(Slovakia), ASSOCIATION FOR THE CONSERVATION OF ENERGY(UK), CITIZENS ADVICE MANCHESTER(UK),COVENTRY CITIZENS ADVICE(UK), THE ASSOCIATION FOR DECENTRALISED ENERGY(UK).		Belgium, Lithuania, Bulgaria,United Kingdom, Cyprus, Portugal, Poland, Latvia, Slovakia, Czechia	Belgium, Portugal, Latvia	<a href="https://cordis.europa.eu/project/id/847080">https://cordis.europa.eu/project/id/847080</a>	<a href="https://www.stepsure.eu/">https://www.stepsure.eu/</a>
ComAct	Community Tailored Actions for Energy Poverty Mitigation	1 Sept 2020	31 Aug 2023	H2020 Energy Poverty Sister Project	NADACIA HABITAT FOR HUMANITY INTERNATIONAL, Slovakia.	The ComAct project aims to make high-impact/high-cost energy-efficient improvements in multi-family apartment buildings in the central eastern european and in the formerly Soviet Union countries affordable and manageable for energy-poor communities as well as to create the necessary assistance conditions for lifting them out of energy poverty.	ASOCIACIA LIETUVOS VARTOTOJU ORGANIZACIJA ALJANSAS ALLIANCE OF LITHUANIAN CONSUMER ORGANISATIONS(Lithuania), BUILDINGS PERFORMANCE INSTITUTE EUROPE ASBL (Belgium), ENOVA D.O.O. SARAJEVO(Bosnia and Herzegovina), ZDRUZENIE ZA HUMANNO DOMU VALUE HABITAT-MAKEDONIA SKOPEJE(North Macedonia), INITIATIVE WOHNUNGSWIRTSCHAFT OSTEUREUPEA E V(Germany),FONDATSIIYA TSENTAR ZA ENERGIYA EFEKTIVNOST - ENEFEKTI (Bulgaria), VAROSKUTATAS (METROPOLITAN RESEARCHINSTITUTE) KFT(Hungary), ASSOCIATION ODESSA HOUSING UNION(Ukraine), OBITHNA BURGAS(Bulgaria).		Slovakia, Lithuania, Belgium, Bosnia and Herzegovina, North Macedonia, Germany, Bulgaria, Hungary, Ukraine,	Belgium, Germany, Hungary, Bulgaria	<a href="https://cordis.europa.eu/project/id/892054">https://cordis.europa.eu/project/id/892054</a>	<a href="https://comact-project.eu/">https://comact-project.eu/</a>
SocialWatt	Connecting Obligated Parties to Adopt Innovative Schemes towards Energy Poverty Alleviation	1 Sept 2020	31 Aug 2023	H2020 Energy Poverty Sister Project	INSTITUTE OF COMMUNICATION AND COMPUTER SYSTEMS, Greece	SocialWatt aims to support obligated parties under Article 7 of the Energy Efficiency Directive to develop, adopt, test and spread innovative energy poverty schemes across Europe. Energy poor citizens are the main target group that will benefit from the innovative schemes. SocialWatt will support energy companies to fulfil their energy efficiency obligations, as well as improve public relations, promote Corporate Social Responsibility strategies, reduce debt and overhead in managing debt and enhance their public image.	INSTITUTE FOR EUROPEAN ENERGY AND CLIMATE POLICY STICHTING(Netherlands), REGULATORY ASSISTANCE PROJECT(Belgium), ET ENERGIE MARKET ANALYSE GMBH(Austria), ISE PROIECTARE S CONSULTANTA SA(Romania), ELECTRICITE DE FRANCE(France), NATURGY ENERGY GROUP SA(Spain), ELECTRICITY SUPPLY BOARD(Ireland), PUBLIC POWER CORPORATION S.A.(Greece), CEZ VANZARE SA(Romania), SIA FORTUM JELGAVA(Latvia),HEP - ESCO DOD ZA VODENJE I FINANCIRANJE PROJEKATA ENERGETSKE UONKOVITOSTI(Croatia), EVISO SRL(Italy),OSTERREICHISCHE CARITASZENTRALE(Austria)		Netherlands, Belgium, Austria, Romania, France, Spain, Greece, Latvia, Croatia, Italy, Ireland	Greece, Croatia, Belgium, Bulgaria, Spain	<a href="https://cordis.europa.eu/project/id/845905">https://cordis.europa.eu/project/id/845905</a>	<a href="https://www.socialwatt.eu/en/home">https://www.socialwatt.eu/en/home</a>
EmpowerMed	Empowering women to take action against energy poverty in the Mediterranean	1 Sept 2019	31 Aug 2023	H2020 Energy Poverty Sister Project	FOCUS DRUSTVO ZA SONARAVEN RAZVOJ, Slovenia	EmpowerMed aims to contribute to energy poverty abatement in the Mediterranean through, implementing a set of practical energy efficiency and RES measures, tailored to empower households in energy poverty and specifically focused on women and health, assessing their efficiency and impacts to formulate policy recommendations and promoting policy solutions among key actors for stimulating action against energy poverty at local and EU level.	DRUSTVO ZA OBLIKOVANJE ODRZIVOG RAZVOJA(Croatia), SOGESCA s.r.l.(Italy), UNIVERSIDAD AUTONOMA DE BARCELONA(Spain), FUNDACIO INSTITUT DE RECERCA DE L'ENERGIA DE CATALUNYA(Spain), GRES GROUPS ENERGIES RENOVABLES(France), ASSOCIACIO CATALANA D'ENGINYERIA SENSE FRONTERES(Spain), WOMEN ENGAGE FOR A COMMON FUTURE EV(Germany), MILEUKONTAKT SHQIPERIA(Albania)	DOOR	Slovenia, Croatia, Italy, Spain, France, Germany, Albania	Croatia, Spain, Germany	<a href="https://cordis.europa.eu/project/id/847052">https://cordis.europa.eu/project/id/847052</a>	<a href="https://www.empowermed.eu/">https://www.empowermed.eu/</a>

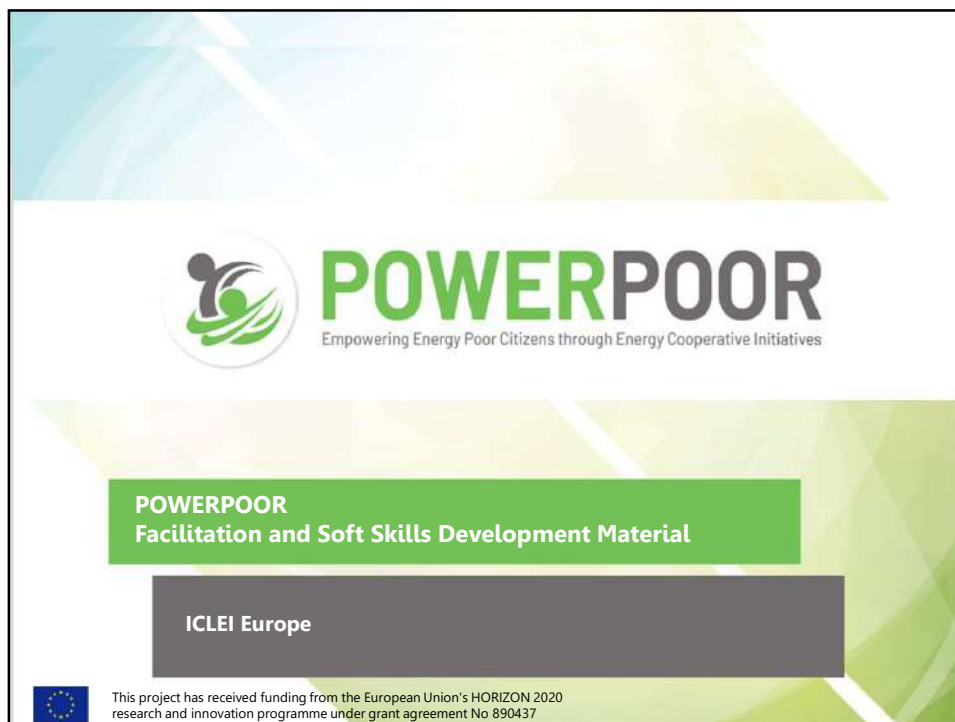




# POWERPOOR

Empowering Energy Poor Citizens through Energy Cooperative Initiatives


**ANNEX 3: Complementary material  
Slides for soft skills material in PDF**





PART I: Facilitation and Soft Skills

www.powerpoor.eu



## Welcome and Warm Up


- It is always important to know the context, audience and participants profile. (GDPR)
- Always prepare an agenda** and meeting goals, and share it with participants.
- Interact with participants: via surveys, short exercises, warm ups, etc.
- This will give the facilitator and impression where the group is.


What's your current mood regarding this training day?

What do you expect from this training?




Anything else to include in the agenda?

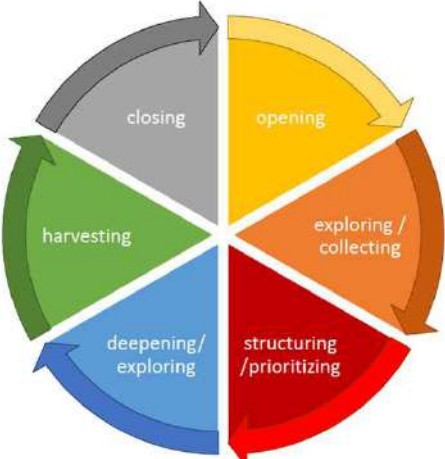
www.powerpoor.eu






## Preparing an agenda and script


-  Define your meeting/session goals
-  Prepare and manage time properly
-  Practice and rehearse (online tools)



*Prototype of a facilitation cycle / suedlicht*

(1) Suedlicht- Facilitation Training, 2020


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## Working Questions – Asking useful questions


**What is the aim/desired result of your event?**

- Gathering information?
- Spreading information?
- Retaining information (participants)?
  
- Facilitating discussion?
- Facilitating change of perspective?
- Facilitating networking, connection?
  
- Creating ideas, visions?
- Developing ideas, solutions?



(1) Suedlicht- Facilitation Training, 2020

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## Working Questions – Asking useful questions

**Types of Questions**

- Closed questions -> polarisation/differentiation e.g.: citizen's referendum (simplified): Shall area „xy“ be restored?
- Open ended questions -> exploration e.g.: how much change are we willing to accept?
- Circular/systemic -> change of perspectives e.g.: redesigning the riverbed: What would the Dreisam recommend we do?


**Exploring answers and pre-structuring results**


Finishing sentences


Structured Charts

„We will have reached our goal if/when...“


What are the challenges	How could we overcome them?
-	-





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## Body language for face to face and online meetings




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## Body language for face to face and online meetings

 Power Poses: by Amy Cuddy





[https://youtu.be/phcDQ0H\\_LnY](https://youtu.be/phcDQ0H_LnY)


 Digital Body language – conquering Online Meetings




<https://youtu.be/6FLjrA5SIks>

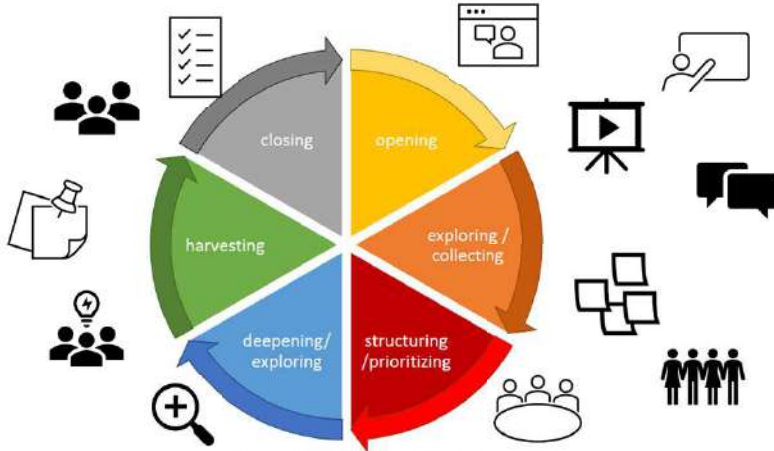
 Using ZOOM for Medium / Large Groups.

-  Intro, Waiting Room, Camera/Mic, Co-Host, Time Lines, Back-up Plans, Use Breakout Rooms, Use chatbox, include Videos, Recap


[www.powerpoor.eu](http://www.powerpoor.eu) 




## Use engagement tools and materials



*Prototype of a facilitation cycle / suedlicht*

[www.powerpoor.eu](http://www.powerpoor.eu) (1) Suedlicht- Facilitation Training, 2020 



## Closing

- 1. Design questions you would like to explore with the group.
- 2. Wrap up and describe next steps.
- 3. Keep a attendance List



Your learning journey?

Which part of the training you like the most?

How satisfied are you?


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## PART II: Tools for online engagement.


[www.powerpoor.eu](http://www.powerpoor.eu)







## Online Engagement Tools

Tool	Main Use	Free Version Features	Paid Versions Feature
Slido	Q&A and polling	Up to 100 participants, 5 polls per event	Adding participants, unlimited polls, branding, etc.
Mentimeter	Q&A and polling	Unlimited audience, 2 question slides, 5 quiz slides	Unlimited questions, import presentations, branding, etc.
Kahoot!	Quizzes/ Competitions	Up to 10 players, only multiple-choice questions	Adding players, adding question types, etc.
MURAL	Visual collaboration	Only 30 day free trial	Price per membership, unlimited visitors

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## Slido



Join at  
**slido.com**  
#995 598

Join at  
**slido.com**  
#995 598


Did you manage to do the homework from last session? 0 2 2

Yes 36%

No 36%

Homework? Which homework?! 27%

Homework? Which homework?! 27%

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# Mentimeter

What do you remember from last time?

Mentimeter

The word cloud features the following terms: active listening, facilitation cycle, drawing, conflict resolution, 2835 agenda, graphic facilitation, visualization, one instruction at time, reflecting on challenges, instructions, structuring information, paraphrasing, moderation, flipchart, boxes flipchart, theory, facilitation challenges, circle exercises, session simulation, explain in steps, stop, one stop and a 'yes', managing conflict, symbols, structure, practical experience, the group exercises, documentation, moderation cycle, clear, how to manage group work, and following the presenter.

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# Kahoot!

The screenshot shows a Kahoot! quiz in progress. The question is "When was our company founded?". The image shows a green sign that says "The Beginning". The answer options are 1920, 1924, 1934, and 1824. The interface includes a timer, a "SKIP" button, and a grid of navigation buttons (up, down, left, right). The user's name "Victoria R" and score "0" are visible at the bottom.

kahoot.com

www.powerpoor.eu

## MURAL

*mural.co*

www.powerpoor.eu

## Online Training and Session Tools

Tool	Main Use	Free Version Features	Paid Versions Feature
GoToWebinar	Online Meetings	Only free trial	Nr. of participants and features depend on plan
Zoom	Online Meetings	100 participants and 40 minutes	Adding participants, time, transcripts, etc.
Webex	Online Meetings	100 participants and 50 minutes	Adding participants, time, storage, etc.
Google Meet	Online Meetings	100 participants and 1 hour when 3+ participants	Adding participants, time, polls, etc.
Google Classroom	Create/manage class, assignments	Always free	
EasyClass	Create/manage class, assignments	Always free	
Google Forms	Creating forms	Always free	

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## References and further reading

- Slido: [www.sli.do](http://www.sli.do)
- Mentimeter: [www.mentimeter.com](http://www.mentimeter.com)
- Kahoot!: [www.kahoot.com](http://www.kahoot.com)
- MURAL: [www.mural.co](http://www.mural.co)
- GoToWebinar: [www.gotomeeting.com](http://www.gotomeeting.com)
- Zoom: <https://zoom.us/>
- Webex: [www.webex.com](http://www.webex.com)
- Google Meet: [meet.google.com/](https://meet.google.com/)
- Google classroom: <https://classroom.google.com>
- Easyclass: [www.easyclass.com](http://www.easyclass.com)
- Google Forms: <https://docs.google.com/forms>

